UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 08, 2022

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

(Exact name of registrant as specified in its charter)

Iowa (State or other jurisdiction of incorporation)

001-31911 (Commission File Number)

42-1447959 (IRS Employer Identification No.)

6000 Westown Parkway West Des Moines, IA 50266

(Address of principal executive offices and zip code)

(515) 221-0002

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneous	sly satisfy the filing obligation	of the registrant under any of the following provisions:
\square Written communications pursuant to Rule 425 under the Securities Act (17 CFR	230.425)	
\Box Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 24	0.14a-12)	
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Excha	nge Act (17 CFR 240.14d-2(b	0))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Excha	nge Act (17 CFR 240.13e-4(c)))
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$1	AEL	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 5.95% Fixed-Rate Reset Non-Cumulative Preferred Stock, Series A	AELPRA	New York Stock Exchange
Depositary Shares, each representing a 1/1,000th interest in a share of 6.625% Fixed-Rate Reset Non-Cumulative Preferred Stock, Series B	AELPRB	New York Stock Exchange
		d transition period for complying with any new or revised
citing material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) -commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14d-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14d-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14d-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14d-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14d-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14e-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14e-2(b)) -commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.14e-2(c)) -commencement communications pursuant to Rule 13e-4(c) -commencement communications pursuant to Rul		

Item 2.02 Results of Operations and Financial Condition

On August 8, 2022, the registrant issued a press release announcing its financial results for the quarter ended June 30, 2022, a copy of which is attached as Exhibit 99.1 and is incorporated herein by reference. The registrant's financial supplement for the quarter ended June 30, 2022, is attached as Exhibit 99.2 and is incorporated herein by reference

The information, including exhibits attached hereto, furnished under this Item 2.02 shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as otherwise expressly stated in such filing.

Item 9.01. Financial Statements and Exhibits

Exhibit

Number <u>Description</u>

99.1 Press release dated August 8, 2022, announcing American Equity Investment Life Holding Company's financial results for the quarter ended June

<u>30, 2022.</u>

99.2 American Equity Investment Life Holding Company's Financial Supplement for the quarter ended June 30, 2022.

The cover page from this Current Report on Form 8-K, formatted in Inline XBRL.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 8, 2022

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

By: /s/ Axel Andre

Axel Andre

Chief Financial Officer and Executive Vice President



For more information, contact:

Steven D. Schwartz, Vice President-Investor Relations (515) 273-3763, sschwartz@american-equity.com

FOR IMMEDIATE RELEASE August 8, 2022

American Equity Reports Strong Results as Investment Yield Improves

Company Highlights

- Q2 2022 net income available to common stockholders of \$349.7 million, or \$3.74 per diluted common share
- Non-GAAP operating income¹ available to common stockholders for the second quarter 2022 was \$91.1 million, or \$0.98 per diluted common share
- Repurchased \$189 million or 4.95 million common shares in Q2 2022 as we remain committed to our capital return plans even in the current macro-economic environment
- Private asset deployment momentum continues with approximately \$1.4 billion sourced in the guarter
- Yield and investment spread expansion driven by strong residential real estate returns and floating rate assets

WEST DES MOINES, **lowa (August 8, 2022)** – American Equity Investment Life Holding Company (NYSE: AEL), a leading issuer of fixed index annuities (FIAs) today reported on its second quarter 2022 results. These results include improved yields in the investment portfolio, continued progress with our "best-in-class" asset origination partners, and continued share repurchase activities in-line with our capital return goals for this year.

Non-GAAP operating income¹ available to common stockholders for the second quarter of 2022 was \$91.1 million, or \$0.98 per diluted common share. Second quarter 2021 net loss available to common stockholders was \$(65.6) million, or \$(0.69) per diluted common share, and non-GAAP operating income¹ available to common stockholders of \$93.8 million, or \$0.98 per diluted common share.

Quarterly non-GAAP operating income¹ available to common stockholders declined slightly year-over-year. Results for the quarter just ended reflected a substantial increase in average yield on invested assets compared to the year ago period due to strong returns on partnership and other market value investments, the significant reduction in cash balances over the last twelve months with the rebalancing of the investment portfolio, and lower operating expenses. The benefit of higher yield was offset by increases in the cost of money, commensurate increases in the amortization of the deferred acquisition cost and deferred sales inducement assets, and the increase in the liability for future policy benefits to be paid for lifetime income benefit riders (LIBR).

For the second quarter of 2022, net investment income increased \$93 million from the comparable quarter of 2021 reflecting an increase in average yield on investments resulting from strong returns from partnerships and other mark-to-market assets, lower cash balances, and the increase in allocation to higher yielding privately sourced assets to 16.6% of the investment portfolio.

Compared to the second quarter of 2021, the change in the liability for future policy benefits to be paid for LIBR increased by \$62 million, driven by higher benefit utilization and lower index credits realized in the second quarter of this year compared to a benefit from strong index credits in the second quarter of last year related to the upside from equity market performance.

Compared to the second quarter of 2021, amortization of deferred policy acquisition and sales inducement costs increased by \$32 million, primarily reflecting the substantial improvement in investment income and the decline in index credits year-over-year.

As of June 30, 2022, notional value² under reinsurance agreements - generating six to seven years of "fee-like" return on asset (ROA) earnings - was \$4.5 billion, up from \$4.3 billion three months earlier.

STRONG INVESTMENT MANAGEMENT RESULTS

American Equity's investment spread was 2.64% for the second quarter of 2022 compared to 2.51% for the first quarter of 2022 and 1.95% for the second quarter of 2021. On a sequential quarterly basis, the average yield on invested assets increased by 18 basis points - driven by the increase in short-term interest rates and lower allocation to cash and equivalents - while the cost of money increased 5 basis points. Adjusted investment spread excluding non-trendable items³ increased to 2.57% in the second quarter of 2022 from 2.45% in the first quarter of 2022.

Average yield on invested assets was 4.33% in the second quarter of 2022 compared to 4.15% in the first quarter of 2022. The average adjusted yield on invested assets excluding non-trendable items³ was 4.28% in the second quarter of 2022 compared to 4.12% in the first quarter of 2022. Relative to the prior quarter, the increase in the average adjusted yield in the second quarter of 2022 was primarily driven by an 8 basis point benefit due to higher short term rates and 9 basis points from the decrease in average cash balance. While the benefit from partnership income was lower than in the first quarter, this was mostly offset by appreciation in residential real estate assets. Partnerships and other mark-to-market assets contributed 20 basis points to average yield in the second quarter of 2022 in excess of rates of return assumed in our investment process.

Average cash and equivalents in the insurance companies' portfolios was \$526 million compared to \$1.7 billion for the first quarter. Cash and equivalents in the insurance companies' portfolios as of June 30, 2022 was \$544 million or approximately 1% of the investment portfolio.

During the quarter, investment asset purchases totaled \$2.0 billion and were made at an average rate of 4.88%, including approximately \$1.4 billion of private assets at 5.10%.

American Equity CEO & President Anant Bhalla stated, "We continued to execute in our Investments pillar originating \$1.4 billion of privately sourced assets as we worked closely with our "best-in-class" asset origination partners to bring these yield enhancing assets to 16.6% of our investment portfolio compared to 15.4% three months earlier. While this number increased meaningfully in the quarter, we are, and will continue to be, primarily opportunistic investors compared to others who may be more programmatic in deployment in various private asset sectors. Therefore, we will benefit from partnerships that allow us to allocate to the most attractive relative value sectors, driven by our tactical asset allocation as different private asset sectors reprice risk-return attractiveness in the going forward macro-environment. This is a good indicator of the strategic benefits and resilience we expect from our curated approach to private asset investing."

The aggregate cost of money for annuity liabilities of 1.69% in the second quarter of 2022 was up 5 basis points compared to the first quarter of 2022, in line with market costs. The cost of money in the second quarter of 2022 was positively affected by 2 basis points of overhedging of index-linked credits compared to 3 basis points of hedge gain in the first quarter of 2022.

SALES FOCUS ON FIA AND PRICING DISCIPLINE⁴

Second quarter sales were \$781 million, of which 99%, or \$776 million, were in fixed index annuities. This is in line with the company's focus strategy for driving low single-digit growth in FIA sales in 2022 as the macro-economic environment and interest rates go through a potential regime change based on Federal Reserve policy making action in light of sustained supply constraints in the economy and its outlook for balancing its mandate between stable prices and maximum employment. Compared to the second quarter of 2021, total enterprise FIA sales decreased 13% driven primarily by Eagle Life in the bank channel, while the Independent Marketing Organization (IMO) American Equity channel decreased 4%. On a sequential quarterly basis, FIA sales decreased 12% primarily due to lower sales in the IMO space.

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

The forward-looking statements in this release or that American Equity uses on its conference call, such as ability, aim, anticipate, become, believe, can, continue, could, estimate, expect, exposure, forward, future, goal, grow, guidance, intend, introduce, likely, look to, may, might, need, opportunistic, opportunity, outlook, over time, plan, potential, predictable, prepare, proactive, project, ramp, risk, scenario, should, signal, strategy, stress test, target, then, to be, toward, trends, will, would, and their derivative forms and similar words, as well as any projections of future results, are based on assumptions and expectations that involve risks and uncertainties, including the "Risk Factors" the company describes in its U.S. Securities and Exchange Commission filings. The Company's future results could differ, and it has no obligation to correct or update any of these statements.

CONFERENCE CALL

American Equity will hold a conference call to discuss second quarter 2022 earnings on Tuesday, August 9, at 10:00 a.m. CDT.

The conference call will be webcast live on the Internet. Investors and interested parties who wish to listen to the webcast may register to access it on our IR website at https://ir.american-equity.com. An audio replay will also be available via the same link on our website shortly after the completion of the call for 30 days.

The call may also be accessed by telephone. Investors and interested parties may register for the call with the form available at this **link**, and upon submission (and via follow-up email) will receive the dial-in number and a unique PIN to access the call. Registration is available now or any time up to and during the time of the call. Registration is also available by visiting our IR website at https://ir.american-equity.com.

ABOUT AMERICAN EQUITY

At American Equity Investment Life Holding Company, we think of ourselves as The Financial Dignity Company™ that offers solutions designed to create financial dignity in retirement. Our policyholders work with independent agents, banks and broker-dealers, through our wholly-owned operating subsidiaries, to choose one of our leading annuity products best suited for their personal needs. To deliver on our promises to policyholders, American Equity has reframed its investment focus, building a stronger emphasis on insurance liability driven asset allocation as well as the origination and management of private assets. Our company is headquartered in West Des Moines, Iowa with satellite offices slated to open in 2022 in Charlotte, NC and New York, NY. For more information, please visit www.american-equity.com.

- 1 Use of non-GAAP financial measures, including those that isolate notable items, is discussed in this release in the tables that follow the text of the release.
- 2 Notional value represents the initial cash surrender value of business ceded subject to recurring fees under reinsurance agreements.
- 3 Non-trendable items are the impact of investment yield additional prepayment income and cost of money effect of over (under) hedging as shown in our June 30, 2022 financial supplement on page 10, "Spread Results".
- 4 For the purposes of this document, all references to sales are on a gross basis. Gross sales is defined as sales before the use of reinsurance.

###

Consolidated Statements of Operations

	Three Moi Jun	nths Er ie 30,	nded	Six Mont Jun	ded	
	 2022		2021	2022		2021
Revenues:	_					
Premiums and other considerations	\$ 3,831	\$	14,595	\$ 13,909	\$	27,808
Annuity product charges	55,514		63,759	107,869		123,841
Net investment income	592,308		499,320	1,159,731		996,510
Change in fair value of derivatives	(506,181)		500,880	(983,700)		897,185
Net realized losses on investments	(33,272)		(3,114)	(46,399)		(7,697)
Other revenue	9,195		_	17,784		_
Total revenues	121,395		1,075,440	269,194		2,037,647
Benefits and expenses:						
Insurance policy benefits and change in future policy benefits	7.091		15.828	19.729		32,252
Interest sensitive and index product benefits	234,855		812,981	607,517		1,289,576
Amortization of deferred sales inducements	90,446		(12,520)	233,991		110,455
Change in fair value of embedded derivatives	(885,984)		273,713	(2,279,633)		(8,700)
Interest expense on notes payable	6,461		6,394	12,886		12,787
Interest expense on subordinated debentures	1,346		1,326	2,663		2,652
Amortization of deferred policy acquisition costs	142,354		(16,906)	367,780		186,917
Other operating costs and expenses	59,923		65,050	118,043		120,915
Total benefits and expenses	(343,508)		1,145,866	(917,024)		1,746,854
Income (loss) before income taxes	 464,903		(70,426)	1,186,218		290,793
Income tax expense (benefit)	104,327		(15,732)	259,419		62,803
Net income (loss)	360,576		(54,694)	926,799		227,990
Less: Net income (loss) available to noncontrolling interests	(4)			(4)		_
Net income (loss) available to American Equity Investment Life Holding Company stockholders	 360,580		(54,694)	926,803		227,990
Less: Preferred stock dividends	10,919		10,919	21,838		21,838
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$ 349,661	\$	(65,613)	\$ 904,965	\$	206,152
					_	
Earnings (loss) per common share	\$ 3.78	\$	(0.69)	\$ 9.56	\$	2.16
Earnings (loss) per common share - assuming dilution	\$ 3.74	\$	(0.69)	\$ 9.46	\$	2.15
Weighted average common shares outstanding (in thousands):						
Earnings (loss) per common share	92,544		94,801	94,693		95,265
Earnings (loss) per common share - assuming dilution	93,375		95,379	95,652		95,795

NON-GAAP FINANCIAL MEASURES

In addition to net income (loss) available to common stockholders, we have consistently utilized non-GAAP operating income available to common stockholders and non-GAAP operating income available to common stockholders per common share - assuming dilution, non-GAAP financial measures commonly used in the life insurance industry, as economic measures to evaluate our financial performance. Non-GAAP operating income available to common stockholders equals net income (loss) available to common stockholders adjusted to eliminate the impact of items that fluctuate from quarter to quarter in a manner unrelated to core operations, and we believe measures excluding their impact are useful in analyzing operating trends. The most significant adjustments to arrive at non-GAAP operating income available to common stockholders eliminate the impact of fair value accounting for our fixed index annuity business. These adjustments are not economic in nature but rather impact the timing of reported results. We believe the combined presentation and evaluation of non-GAAP operating income available to common stockholders together with net income (loss) available to common stockholders provides information that may enhance an investor's understanding of our underlying results and profitability.

Reconciliation from Net Income (Loss) Available to Common Stockholders to Non-GAAP Operating Income Available to Common Stockholders and Non-GAAP Operating Income Available to Common Stockholders, Excluding Notable Items

		Three Mor Jun	nths ie 30		Six Mont Jun			
		2022		2021	2022			2021
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$	349,661	\$	(65,613)	\$	904,965	\$	206,152
Adjustments to arrive at non-GAAP operating income available to common stockholders (a)	s:							
Net realized losses on financial assets, including credit losses		31,572		2,912		41,857		6,428
Change in fair value of derivatives and embedded derivatives		(367,145)		200,767		(970,499)		(96,867)
Income taxes		77,056		(44,278)		204,717		19,516
Non-GAAP operating income available to common stockholders		91,144		93,788		181,040		135,229
Impact of notable items (b)		_		_		_		_
Non-GAAP operating income available to common stockholders, excluding notable items	\$	91,144	\$	93,788	\$	181,040	\$	135,229
Per common share - assuming dilution:								
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$	3.74	\$	(0.69)	\$	9.46	\$	2.15
Adjustments to arrive at non-GAAP operating income available to common stockholders	s:							
Net realized losses on financial assets, including credit losses		0.34		0.03		0.44		0.07
Change in fair value of derivatives and embedded derivatives		(3.93)		2.10		(10.15)		(1.01)
Income taxes		0.83		(0.46)		2.14		0.20
Non-GAAP operating income available to common stockholders		0.98		0.98		1.89		1.41
Impact of notable items		_		_		_		_
Non-GAAP operating income available to common stockholders, excluding notable items	\$	0.98	\$	0.98	\$	1.89	\$	1.41

⁽a) Adjustments to net income (loss) available to common stockholders to arrive at non-GAAP operating income available to common stockholders are presented net of related adjustments to amortization of deferred sales inducements (DSI) and deferred policy acquisition costs (DAC) and accretion of lifetime income benefit rider (LIBR) reserves where applicable.

⁽b) Notable items reflect the after-tax impact to non-GAAP operating income available to common stockholders for certain items that do not reflect the company's expected ongoing operations. Notable items primarily include the impact from actuarial assumption updates. The presentation of notable items is intended to help investors better understand our results and to evaluate and forecast those results.

Book Value per Common Share

	Q2 2022
Total stockholders' equity attributable to American Equity Investment Life Holding Company	\$ 3,882,217
Equity available to preferred stockholders (a)	(700,000)
Total common stockholders' equity (b)	3,182,217
Accumulated other comprehensive income (AOCI)	1,387,968
Total common stockholders' equity excluding AOCI (b)	 4,570,185
Net impact of fair value accounting for derivatives and embedded derivatives	(1,031,257)
Total common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives (b)	\$ 3,538,928
Common shares outstanding	90,168,512
Book Value per Common Share: (c)	
Book value per common share	\$ 35.29
Book value per common share excluding AOCI (b)	\$ 50.68
Book value per common share excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives (b)	\$ 39.25

- (a) Equity available to preferred stockholders is equal to the redemption value of outstanding preferred stock plus share dividends declared but not yet issued.
- (b) Total common stockholders' equity, total common stockholders' equity excluding AOCI and total common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives, non-GAAP financial measures, exclude equity available to preferred stockholders. Total common stockholders' equity and book value per common share excluding AOCI, non-GAAP financial measures, are based on common stockholders' equity excluding the effect of AOCI. Since AOCI fluctuates from quarter due to unrealized changes in the fair value of available for sale securities, we believe these non-GAAP financial measures provide useful supplemental information. Total common stockholders' equity and book value per common share excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives, non-GAAP financial measures, are based on common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives. Since the net impact of fair value accounting for our derivatives and embedded derivatives fluctuates from quarter to quarter and the most significant impacts relate to fair value accounting for our fixed index annuity business and are not economic in nature but rather impact the timing of reported results, we believe these non-GAAP financial measures provide useful supplemental information.
- (c) Book value per common share including and excluding AOCI and book value per common share excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives are calculated as total common stockholders' equity, total common stockholders' equity excluding AOCI and total common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives divided by the total number of shares of common stock outstanding.

NON-GAAP FINANCIAL MEASURES

Total notable items (b)

Average Common Stockholders' Equity and Return on Average Common Stockholders' Equity

Return on average common stockholders' equity measures how efficiently we generate profits from the resources provided by our net assets. Return on average common stockholders' equity is calculated by dividing net income available to common stockholders, for the trailing twelve months, by average equity available to common stockholders. Non-GAAP operating return on average common stockholders' equity excluding average accumulated other comprehensive income (AOCI) and average net impact of fair value accounting for derivatives and embedded derivatives is calculated by dividing non-GAAP operating income available to common stockholders, for the trailing twelve months, by average common stockholders' equity excluding average AOCI and average net impact of fair value accounting for derivatives and embedded derivatives. We exclude AOCI because AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments. We exclude the net impact of fair value accounting for derivatives and embedded derivatives as the amounts are not economic in nature but rather impact the timing of reported results.

Average Common Stockholders' Equity Attributable to American Equity Investment Life Holding Company, Excluding Average AOCI and Average Net Impact of Fair Value Accounting for Derivatives and Embedded Derivatives

Average total stockholders' equity	\$	5,088,976
Average equity available to preferred stockholders	Ф	(700,000)
Average equity available to common stockholders		4,388,976
Average AOCI		(317,972)
· ·		. , ,
Average common stockholders' equity excluding average AOCI		4,071,004
Average net impact of fair value accounting for derivatives and embedded derivatives		(636,840)
Average common stockholders' equity excluding average AOCI and average net impact of fair value accounting for derivatives and embedded derivatives	,	3,434,164
Impact of notable items on average common stockholders' equity excluding average AOCI and average net impact of fair value accounting for derivatives embedded derivatives	and	39,018
Average common stockholders' equity excluding average AOCI, average net impact of fair value accounting for derivatives and embedded derivatives and notables	\$	3,473,182
Net income available to American Equity Investment Life Holding Company common stockholders	\$	1,129,130
Adjustments to arrive at non-GAAP operating income available to common stockholders: (a)		
Net realized losses on financial assets, including credit losses		45,728
Change in fair value of derivatives and embedded derivatives		(1,060,922)
Income taxes		222,385
Non-GAAP operating income available to common stockholders		336,321
Impact of notable items (b)		78,036
Non-GAAP operating income available to common stockholders, excluding notable items	\$	414,357
Return on Average Common Stockholders' Equity Attributable to American Equity Investment Life Holding Company		
Net income available to common stockholders		25.7 %
Return on Average Common Stockholders' Equity Attributable to American Equity Investment Life Holding Company, Excluding Average AOC and Average Net Impact of Fair Value Accounting for Derivatives and Embedded Derivatives	I	
Non-GAAP operating income available to common stockholders		9.8 %
Non-GAAP operating income available to common stockholders, excluding notable items		11.9 %
Notable Items		e Months Ended une 30, 2022
Notable items impacting non-GAAP operating income available to common stockholders:		
Impact of actuarial assumption updates	\$	78,036

- (a) Adjustments to net income available to common stockholders to arrive at non-GAAP operating income available to common stockholders are presented net of related adjustments to amortization of deferred sales inducements (DSI) and deferred policy acquisition costs (DAC) and accretion of lifetime income benefit rider (LIBR) reserves where applicable.
- (b) Notable items reflect the after-tax impact to non-GAAP operating income available to common stockholders for certain items that do not reflect the company's expected ongoing operations. Notable items primarily include the impact from actuarial assumption updates. The presentation of notable items is intended to help investors better understand our results and to evaluate and forecast those results.

78.036

Twelve Months Ended June 30, 2022

<u>21</u>

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement

June 30, 2022

A.	<u>Financial Highlights</u>	
	Condensed Consolidated Balance Sheets	<u>1</u>
	Consolidated Statements of Operations	1 2 3
	<u>Quarterly Summary - Most Recent 5 Quarters</u>	<u>3</u>
	Non-GAAP Financial Measures	
	<u>Reconciliation from Net Income (Loss) Available to Common Stockholders to Non-GAAP Operating Income</u> <u>Available to Common Stockholders and Non-GAAP Operating Income Available to Common Stockholders,</u> <u>Excluding Notable Items</u>	<u>5</u>
	Summary of Adjustments to Arrive at Non-GAAP Operating Income Available to Common Stockholders	<u>6</u>
	Quarterly Summary - Reconciliation from Net Income (Loss) Available to Common Stockholders to Non-GAAP Operating Income Available to Common Stockholders and Non-GAAP Operating Income Available to Common Stockholders, Excluding Notable Items	7
	<u>Quarterly Summary - Summary of Adjustments to Arrive at Non-GAAP Operating Income Available to Common Stockholders</u>	8
	<u>Capitalization/Book Value per Common Share</u>	9
	<u>Spread Results</u>	<u>10</u>
B.	Product Summary	
	Summary of Cost of Money for Deferred Annuities	<u>10</u>
	Annuity Account Balance Rollforward	<u>11</u>
	Notional Values Subject to Recurring Fees Under Reinsurance Agreements	<u>11</u>
	<u>Annuity Deposits by Product Type</u>	<u>12</u>
	<u>Surrender Charge Protection and Account Values by Product Type</u>	<u>12</u>
	Annuity Liability Characteristics	<u>13</u>
C.	<u>Investment Summary</u>	
	<u>Summary of Invested Assets</u>	<u>16</u>
	<u>Credit Quality of Fixed Maturity Securities</u>	<u>16</u>
	Watch List Securities	<u>16</u>
	<u>Fixed Maturity Securities by Sector</u>	<u>16</u> <u>17</u> <u>18</u>
	Mortgage Loans on Real Estate	<u>18</u>
D.	Shareholder Information	20

Research Analyst Coverage

E.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS

	Jı	une 30, 2022	December 31, 2021
Assets			
Investments:			
Fixed maturity securities, available for sale, at fair value	\$	45,323,775 \$	51,305,943
Mortgage loans on real estate		6,228,616	5,687,998
Real estate investments		672,475	337,939
Derivative instruments		200,781	1,277,480
Other investments		2,112,169	1,767,144
Total investments		54,537,816	60,376,504
Cash and cash equivalents		1,287,225	4,508,982
Coinsurance deposits		8,600,297	8,850,608
Accrued investment income		492,539	445,097
Deferred policy acquisition costs		3,474,319	2,222,769
Deferred sales inducements		2,380,288	1,546,073
Deferred income taxes		76,936	
Income taxes recoverable		135,241	166,586
Other assets		678,605	232,490
Total assets	\$	71,663,266	· · · · · · · · · · · · · · · · · · ·
Viskilides and Carabbaldess Provides			
Liabilities and Stockholders' Equity Liabilities:			
	¢.	62,280,575 \$	CE 477 770
Policy benefit reserves	\$	62,280,575 \$ 522,763	65,477,778 226,844
Other policy funds and contract claims Notes payable		496,552	496,250
Subordinated debentures		78,584	78,421
Deferred income taxes		/0,304	541,972
		2,936,366	3,124,740
Funds withheld for reinsurance liabilities Other liabilities		2,936,366 1,465,040	2,079,977
Total liabilities		67,779,880	72,025,982
			,,,,,
Stockholders' equity:			
Preferred stock, Series A		16	16
Preferred stock, Series B		12	12
Common stock		90,169	92,514
Additional paid-in capital		1,507,601	1,614,374
Accumulated other comprehensive income (loss)		(1,387,968)	1,848,789
Retained earnings	_	3,672,387	2,767,422
Total stockholders' equity attributable to American Equity Investment Life Holding Company		3,882,217	6,323,127
Noncontrolling interests		1,169	_
Total stockholders' equity	-	3,883,386	6,323,127
Total liabilities and stockholders' equity	\$	71,663,266	78,349,109

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands, except per share data)

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended June 30,					Six Months Ended June 30,				
		2022		2021		2022		2021		
Revenues:										
Premiums and other considerations	\$	3,831	\$	14,595	\$	13,909	\$	27,808		
Annuity product charges		55,514		63,759		107,869		123,841		
Net investment income		592,308		499,320		1,159,731		996,510		
Change in fair value of derivatives		(506,181)		500,880		(983,700)		897,185		
Net realized losses on investments		(33,272)		(3,114)		(46,399)		(7,697)		
Other revenue		9,195		<u> </u>		17,784		_		
Total revenues		121,395		1,075,440		269,194		2,037,647		
Benefits and expenses:										
Insurance policy benefits and change in future policy benefits		7,091		15.828		19,729		32,252		
Interest sensitive and index product benefits		234,855		812,981		607,517		1,289,576		
Amortization of deferred sales inducements		90,446		(12,520)		233,991		110,455		
Change in fair value of embedded derivatives		(885,984)		273,713		(2,279,633)		(8,700)		
Interest expense on notes payable		6,461		6,394		12,886		12,787		
Interest expense on subordinated debentures		1,346		1,326		2,663		2,652		
Amortization of deferred policy acquisition costs		142,354		(16,906)		367,780		186,917		
Other operating costs and expenses		59,923		65,050		118,043		120,915		
Total benefits and expenses	-	(343,508)		1,145,866		(917,024)		1,746,854		
Income (loss) before income taxes		464,903		(70,426)		1,186,218		290,793		
Income tax expense (benefit)		104,327		(15,732)		259,419		62,803		
Net income (loss)		360,576		(54,694)		926,799		227,990		
Less: Net income (loss) available to noncontrolling interests		(4)		` _		(4)		_		
Net income (loss) available to American Equity Investment Life Holding Company stockholders		360,580		(54,694)		926,803		227,990		
Less: Preferred stock dividends		10,919		10,919		21,838		21,838		
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$	349,661	\$	(65,613)	\$	904,965	\$	206,152		
Earnings (loss) per common share	\$	3.78	\$	(0.69)	\$	9.56	\$	2.16		
Earnings (loss) per common share - assuming dilution	\$	3.74	\$	(0.69)		9.46	\$	2.15		
S. C.				()						
Weighted average common shares outstanding (in thousands):										
Earnings (loss) per common share		92,544		94,801		94,693		95,265		
Earnings (loss) per common share - assuming dilution		93,375		95,379		95,652		95,795		

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

Financial Supplement - June 30, 2022

Unaudited (Dollars in thousands, except per share data)

Quarterly Summary - Most Recent 5 Quarters

		Q2 2022		Q1 2022		Q4 2021		Q3 2021	Q2 2021	
Revenues:										
Traditional life insurance premiums	\$	691	\$	675	\$	677	\$	697	\$ 708	
Life contingent immediate annuity considerations		3,140		9,403		13,876		15,144	13,887	
Surrender charges		15,345		15,541		13,638		16,481	18,057	
Lifetime income benefit rider fees		40,169		36,814		46,672		41,999	45,702	
Net investment income		592,308		567,423		514,599		526,366	499,320	
Change in fair value of derivatives		(506,181)		(477,519)		522,251		(70,701)	500,880	
Net realized gains (losses) on investments		(33,272)		(13,127)		(10,478)		4,933	(3,114)	
Other revenue (a)		9,195		8,589		8,026		7,644	_	
Total revenues	_	121,395		147,799		1,109,261	_	542,563	1,075,440	
Benefits and expenses:										
Traditional life insurance policy benefits and change in future policy benefits		785		765		624		798	502	
Life contingent immediate annuity benefits and change in future policy benefits		6,306		11,873		16,351		17,958	15,326	
Interest sensitive and index product benefits (b)		234,855		372,662		574,816		817,014	812,981	
Amortization of deferred sales inducements (c)		90,446		143,545		59,409		(17,172)	(12,520)	
Change in fair value of embedded derivatives (d)		(885,984)		(1,393,649)		186,802		(536,404)	273,713	
Interest expense on notes payable		6,461		6,425		6,259		6,535	6,394	
Interest expense on subordinated debentures		1,346		1,317		1,330		1,342	1,326	
Amortization of deferred policy acquisition costs (c)		142,354		225,426		82,999		(1,588)	(16,906)	
Other operating costs and expenses		59,923		58,120		66,279		56,518	65,050	
Total benefits and expenses		(343,508)		(573,516)		994,869		345,001	1,145,866	
Income (loss) before income taxes		464,903		721,315		114,392		197,562	(70,426)	
Income tax expense (benefit)		104,327		155,092		21,255		44,697	(15,732)	
Net income (loss) (b)(c)(d)	_	360,576		566,223		93,137		152,865	(54,694)	
Less: Net income (loss) available to noncontrolling interests		(4)		_		_		_	_	
Net income (loss) available to American Equity Investment Life Holding Company stockholders (b)(c)(d)		360,580		566,223		93,137		152,865	(54,694)	
Less: Preferred stock dividends		10,919		10,919		10,919		10,918	10,919	
Net income (loss) available to American Equity Investment Life Holding Company common stockholders (b)(c)(d)	\$	349,661	\$	555,304	\$	82,218	\$	141,947	\$ (65,613)	
			_		_	:	_			
Earnings (loss) per common share	\$	3.78	\$	5.73	\$	0.89	\$	1.53	\$ (0.69)	
Earnings (loss) per common share - assuming dilution (b)(c)(d)	\$	3.74	\$	5.67	\$	0.88	\$	1.53	\$ (0.69)	
Weighted average common shares outstanding (thousands):										
Earnings (loss) per common share		92,544		96,866		92,479		92,478	94,801	
Earnings (loss) per common share - assuming dilution		93,375		97,953		93,378		93,044	95,379	

⁽a) Other revenue consists of \$3.0 million in Q2 2022, \$2.9 million in Q1 2022, \$2.8 million in Q4 2021 and \$2.7 million in Q3 2021 related to asset liability management fees and \$6.2 million in Q2 2022, \$5.7 million in Q1 2022, \$5.3 million in Q4 2021 and \$4.9 million in Q3 2021 related to amortization of the deferred gain associated with the cost of reinsurance. The deferred gain, which is recorded in Other liabilities on the Consolidated Balance Sheets, was \$372.3 million and \$321.7 million at June 30, 2022 and December 31, 2021, respectively. The deferred gain consists primarily of a difference between liabilities ceded and assets transferred and the present value of the ceding commissions offset by a reduction in deferred policy acquisition costs associated with the in-force business ceded.

⁽b) Q4 2021 includes expense from the update of assumptions used in determining reserves held for lifetime income benefit riders. The impact increased interest sensitive and index products by \$10.5 million and decreased both net income and net income available to common stockholders by \$8.2 million and decreased earnings per common share - assuming dilution by \$0.09 per share.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands, except per share data)

- Q3 2021 includes expense from the update of assumptions used in determining reserves held for lifetime income benefit riders. The impact increased interest sensitive and index products by \$233.2 million and decreased both net income and net income available to common stockholders by \$183.0 million and decreased earnings per common share - assuming dilution by \$1.97 per share.
- Q4 2021 includes expense from the update of assumptions which increased amortization of deferred sales inducements and deferred policy acquisition costs by \$6.3 million and \$6.9 million, respectively, and decreased both net income and net income available to common stockholders by \$10.4 million and decreased earnings per common share - assuming dilution by
 - Q3 2021 includes a benefit from the update of assumptions which decreased amortization of deferred sales inducements and deferred policy acquisition costs by \$51.4 million and \$52.6 million, respectively, and increased both net income and net income available to common stockholders by \$81.7 million and increased earnings per common share - assuming dilution by \$0.88 per share.
- (d) Q4 2021 includes expense from the update of assumptions used in determining the embedded derivative component of our fixed index annuity policy benefit reserves. The impact increased change in fair value of embedded derivatives by \$3.5 million and decreased both net income and net income available to common stockholders by \$2.7 million and decreased earnings per common share - assuming dilution by \$0.03 per share.
 - Q3 2021 includes a benefit from the update of assumptions used in determining the embedded derivative component of our fixed index annuity policy benefit reserves. The impact decreased change in fair value of embedded derivatives by \$125.8 million and increased both net income and net income available to common stockholders by \$98.7 million and increased earnings per common share - assuming dilution by \$1.06 per share.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

Financial Supplement - June 30, 2022

Unaudited (Dollars in thousands, except per share data)

NON-GAAP FINANCIAL MEASURES

In addition to net income (loss) available to common stockholders, we have consistently utilized non-GAAP operating income available to common stockholders and non-GAAP operating income available to common stockholders per common share - assuming dilution, non-GAAP financial measures commonly used in the life insurance industry, as economic measures to evaluate our financial performance. Non-GAAP operating income available to common stockholders equals net income (loss) available to common stockholders adjusted to eliminate the impact of items that fluctuate from quarter to quarter in a manner unrelated to core operations, and we believe measures excluding their impact are useful in analyzing operating trends. The most significant adjustments to arrive at non-GAAP operating income available to common stockholders eliminate the impact of fair value accounting for our fixed index annuity business. These adjustments are not economic in nature but rather impact the timing of reported results. We believe the combined presentation and evaluation of non-GAAP operating income available to common stockholders together with net income (loss) available to common stockholders provides information that may enhance an investor's understanding of our underlying results and profitability.

Reconciliation from Net Income (Loss) Available to Common Stockholders to Non-GAAP Operating Income Available to Common Stockholders and Non-GAAP Operating Income Available to Common Stockholders, Excluding Notable Items

Three Months Ended June 30,					Six Months Ended June 30,				
		2022		2021	2022			2021	
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$	349,661	\$	(65,613)	\$	904,965	\$	206,152	
Adjustments to arrive at non-GAAP operating income available to common stockholder (a)	s:								
Net realized losses on financial assets, including credit losses		31,572		2,912		41,857		6,428	
Change in fair value of derivatives and embedded derivatives		(367,145)		200,767		(970,499)		(96,867)	
Income taxes		77,056		(44,278)		204,717		19,516	
Non-GAAP operating income available to common stockholders		91,144		93,788		181,040		135,229	
Impact of notable items (b)		_		_		_		_	
Non-GAAP operating income available to common stockholders, excluding notable items	\$	91,144	\$	93,788	\$	181,040	\$	135,229	
Per common share - assuming dilution:									
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$	3.74	\$	(0.69)	\$	9.46	\$	2.15	
Adjustments to arrive at non-GAAP operating income available to common stockholder	s:								
Net realized losses on financial assets, including credit losses		0.34		0.03		0.44		0.07	
Change in fair value of derivatives and embedded derivatives		(3.93)		2.10		(10.15)		(1.01)	
Income taxes		0.83		(0.46)		2.14		0.20	
Non-GAAP operating income available to common stockholders		0.98		0.98		1.89		1.41	
Impact of notable items		_		_		_		_	
Non-GAAP operating income available to common stockholders, excluding notable items	\$	0.98	\$	0.98	\$	1.89	\$	1.41	

⁽a) Adjustments to net income (loss) available to common stockholders to arrive at non-GAAP operating income available to common stockholders are presented net of related adjustments to amortization of deferred sales inducements (DSI) and deferred policy acquisition costs (DAC) and accretion of lifetime income benefit rider (LIBR) reserves where applicable.

⁽b) Notable items reflect the after-tax impact to non-GAAP operating income available to common stockholders for certain items that do not reflect the company's expected ongoing operations. Notable items primarily include the impact from actuarial assumption updates. The presentation of notable items is intended to help investors better understand our results and to evaluate and forecast those results.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

NON-GAAP FINANCIAL MEASURES

<u>Summary of Adjustments to Arrive at Non-GAAP Operating Income Available to Common Stockholders</u>

		Three Mon Jun				x Months Ended June 30,		
		2022		2021		2022		2021
Net realized losses on financial assets, including credit losses:		_						
Net realized losses on financial assets, including credit losses	\$	37,054	\$	2,862	\$	50,779	\$	7,589
Amortization of DAC and DSI and accretion of LIBR reserves		(5,482)		50		(8,922)		(1,161)
Income taxes		(6,788)		(626)		(8,999)		(1,382)
	\$	24,784	\$	2,286	\$	32,858	\$	5,046
Change in fair value of derivatives and embedded derivatives:								
Fixed index annuities	\$	(275,057)	\$	331,268	\$	(919,820)	\$	(162,531)
Reinsurance contracts		(199,422)		_		(401,866)		_
Interest rate swaps		3,666		_		3,666		_
Amortization of DAC and DSI		103,668		(130,501)		347,521		65,664
Income taxes		83,844		(43,652)		213,716		20,898
	\$	(283,301)	\$	157,115	\$	(756,783)	\$	(75,969)

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

Financial Supplement - June 30, 2022

Unaudited (Dollars in thousands, except per share data)

NON-GAAP FINANCIAL MEASURES

Quarterly Summary - Most Recent 5 Quarters

Impact of actuarial assumption updates (b)(c)

Total notable items (d)

Reconciliation from Net Income (Loss) Available to Common Stockholders to Non-GAAP Operating Income Available to Common Stockholders and Non-GAAP Operating Income Available to Common Stockholders, Excluding Notable Items

O2 2022

O1 2022

O4 2021

21 235

21,235

56,801

56,801

O3 2021

O2 2021

	Q2 2022		Q1 2022	Q4 2021	Q3 2021	Q2 2021
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$ 349,	661	\$ 555,304	\$ 82,218	\$ 141,947	\$ (65,613)
Adjustments to arrive at non-GAAP operating income available to common stockholders: (a)						
Net realized (gains) losses on financial assets, including credit losses	31,	572	10,285	7,771	(3,900)	2,912
Change in fair value of derivatives and embedded derivatives	(367,	.45)	(603,354)	(14,544)	(75,879)	200,767
Income taxes	77,)56	127,661	383	17,285	(44,278)
Non-GAAP operating income available to common stockholders (b)(c)	91,	L44	89,896	75,828	79,453	93,788
Impact of notable items (d)		_	_	21,235	56,801	_
$Non\hbox{-}GAAP\ operating\ income\ available\ to\ common\ stockholders,\ excluding\ notable\ items$	\$ 91,	L44	\$ 89,896	\$ 97,063	\$ 136,254	\$ 93,788
Per common share - assuming dilution:						
Net income (loss) available to American Equity Investment Life Holding Company common stockholders	\$ 3	.74	\$ 5.67	\$ 0.88	\$ 1.53	\$ (0.69)
Adjustments to arrive at non-GAAP operating income available to common stockholders:						
Net realized (gains) losses on financial assets, including credit losses	(.34	0.11	0.08	(0.04)	0.03
Change in fair value of derivatives and embedded derivatives	(3	.93)	(6.16)	(0.15)	(0.82)	2.10
Income taxes	(.83	1.30	_	0.18	(0.46)
Non-GAAP operating income available to common stockholders (b)(c)		.98	0.92	0.81	0.85	0.98
Impact of notable items (d)		_	_	0.23	0.61	_
$Non\mbox{-}GAAP\ operating\ income\ available\ to\ common\ stockholders,\ excluding\ notable\ items$	\$ 0	.98	\$ 0.92	\$ 1.04	\$ 1.46	\$ 0.98
Notable Items						
	Q2 2022	<u> </u>	Q1 2022	Q4 2021	Q3 2021	 Q2 2021
Notable items impacting non-GAAP operating income available to common stockholders:						

(a) Adjustments to net income (loss) available to common stockholders to arrive at non-GAAP operating income available to common stockholders are presented net of related adjustments to amortization of deferred sales inducements (DSI) and deferred policy acquisition costs (DAC) and accretion of lifetime income benefit rider (LIBR) reserves where applicable.

\$

- (b) Q4 2021 includes expense from the update of assumptions used in determining reserves held for lifetime income benefit riders. The impact increased interest sensitive and index products by \$10.5 million and decreased both non-GAAP operating income available to common stockholders and non-GAAP operating income available to common stockholders per share assuming dilution by \$8.2 million and \$0.09 per share, respectively.
 - Q3 2021 includes expense from the update of assumptions used in determining reserves held for lifetime income benefit riders. The impact increased interest sensitive and index products by \$233.2 million and decreased both non-GAAP operating income available to common stockholders and non-GAAP operating income available to common stockholders per share assuming dilution by \$183.0 million and \$1.97 per share, respectively.
- (c) Q4 2021 includes expense from the update of assumptions which increased amortization of deferred sales inducements and deferred policy acquisition costs by \$7.7 million and \$8.8 million, respectively, and decreased non-GAAP operating income available to common stockholders and non-GAAP operating income available to common stockholders per common share assuming dilution by \$13.0 million and \$0.14 per share, respectively.
 - Q3 2021 includes a benefit from the update of assumptions which decreased amortization of deferred sales inducements and deferred policy acquisition costs by \$73.8 million and \$87.0 million, respectively, and increased non-GAAP operating income available to common stockholders and non-GAAP operating income available to common stockholders per common share assuming dilution by \$126.2 million and \$1.36 per share, respectively.
- (d) Notable items reflect the after-tax impact to non-GAAP operating income available to common stockholders for certain items that do not reflect the company's expected ongoing operations. Notable items primarily include the impact from actuarial assumption updates. The presentation of notable items is intended to help investors better understand our results and to evaluate and forecast those results.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

NON-GAAP FINANCIAL MEASURES

<u>Summary of Adjustments to Arrive at Non-GAAP Operating Income Available to Common Stockholders</u>

	Q2 2022		Q1 2022		Q4 2021		Q3 2021		Q2 2021
Net realized (gains) losses on investments	\$	33,272	\$	13,127	\$	10,478	\$	(4,933)	\$ 3,114
Change in fair value of derivatives		415,171		546,442		(215,961)		411,330	57,555
Increase (decrease) in total revenues		448,443		559,569		(205,483)		406,397	60,669
Amortization of deferred sales inducements		(37,179)		(90,361)		(4,506)		(17,682)	52,074
Change in fair value of embedded derivatives		885,984		1,393,649		(186,802)		536,404	(273,713)
Interest sensitive and index product benefits (a)		(2,569)		143		971		(944)	227
Amortization of deferred policy acquisition costs		(62,220)		(150,793)		(8,373)		(31,602)	78,402
Increase (decrease) in total benefits and expenses		784,016		1,152,638		(198,710)		486,176	(143,010)
Increase (decrease) in income (loss) before income taxes		(335,573)		(593,069)		(6,773)		(79,779)	203,679
Increase (decrease) in income tax expense (benefit)		(77,056)		(127,661)		(383)		(17,285)	44,278
Increase (decrease) in net income (loss) available to common stockholders	\$	(258,517)	\$	(465,408)	\$	(6,390)	\$	(62,494)	\$ 159,401

⁽a) Interest sensitive and index product benefits adjustment reflects the change in the allowance for credit losses on our reinsurance recoverable/coinsurance deposits. The change in this allowance is reflected in the net realized (gains) losses of financial assets, including credit losses line in the other Non-GAAP financial measures tables in this financial supplement.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

Financial Supplement - June 30, 2022

Unaudited (Dollars in thousands, except share and per share data)

Capitalization/Book Value per Common Share

		Q2 2022	Q1 2022			Q4 2021		Q3 2021		Q2 2021	
Capitalization:											
Notes payable	\$	500,000	\$	500,000	\$	500,000	\$	500,000	\$	500,000	
Subordinated debentures payable to subsidiary trusts		78,584		78,502		78,421		78,342		78,264	
Total debt		578,584		578,502		578,421		578,342		578,264	
Total stockholders' equity attributable to American Equity Investment Life Holding Company	•	3,882,217		5,171,086		6,323,127		6,375,208		6,295,735	
Total capitalization		4,460,801		5,749,588		6,901,548		6,953,550		6,873,999	
Accumulated other comprehensive income (AOCI)		1,387,968		(63,706)		(1,848,789)		(1,956,974)		(2,023,911)	
Total capitalization excluding AOCI (a)	\$	5,848,769	\$	5,685,882	\$	5,052,759	\$	4,996,576	\$	4,850,088	
Total stockholders' equity attributable to American Equity Investment Life Holding Company	\$	3,882,217	\$	5,171,086	\$	6,323,127	\$	6,375,208	\$	6,295,735	
Equity available to preferred stockholders (b)		(700,000)		(700,000)		(700,000)		(700,000)		(700,000)	
Total common stockholders' equity (c)		3,182,217		4,471,086		5,623,127		5,675,208		5,595,735	
Accumulated other comprehensive income		1,387,968		(63,706)		(1,848,789)		(1,956,974)		(2,023,911)	
Total common stockholders' equity excluding AOCI (c)		4,570,185		4,407,380		3,774,338		3,718,234		3,571,824	
Net impact of fair value accounting for derivatives and embedded derivatives		(1,031,257)		(750,229)		(274,981)		(265,018)		(242,423)	
$\label{thm:common} \begin{tabular}{ll} Total common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives (c) \\ \end{tabular}$	\$	3,538,928	\$	3,657,151	\$	3,499,357	\$	3,453,216	\$	3,329,401	
Common shares outstanding		90,168,512		95,019,904		92,513,517		92,513,517		92,553,825	
		0 0,200,022				,,		,,		,,	
Book Value per Common Share: (d)											
Book value per common share	\$	35.29	\$	47.05	\$	60.78	\$	61.34	\$	60.46	
Book value per common share excluding AOCI (c)	\$	50.68	\$	46.38	\$	40.80	\$	40.19	\$	38.59	
Book value per common share excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives (\mbox{c})	\$	39.25	\$	38.49	\$	37.83	\$	37.33	\$	35.97	
Debt-to-Capital Ratios: (e)											
Senior debt / Total capitalization		8.5 %		8.8 %		9.9 %		10.0 %)	10.3 %	
Total debt / Total capitalization		9.9 %		10.2 %		11.4 %		11.6 %)	11.9 %	

- (a) Total capitalization excluding AOCI, a non-GAAP financial measure, is based on stockholders' equity excluding the effect of AOCI.
- (b) Equity available to preferred stockholders is equal to the redemption value of outstanding preferred stock plus share dividends declared but not yet issued.
- (c) Total common stockholders' equity, total common stockholders' equity excluding AOCI and total common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives, non-GAAP financial measures, exclude equity available to preferred stockholders. Total common stockholders' equity and book value per common share excluding AOCI, non-GAAP financial measures, are based on common stockholders' equity excluding the effect of AOCI. Since AOCI fluctuates from quarter due to unrealized changes in the fair value of available for sale securities, we believe these non-GAAP financial measures provide useful supplemental information. Total common stockholders' equity and book value per common share excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives, non-GAAP financial measures, are based on common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives. Since the net impact of fair value accounting for our fixed index annuity business and are not economic in nature but rather impact the timing of reported results, we believe these non-GAAP financial measures provide useful supplemental information.
- (d) Book value per common share including and excluding AOCI and book value per common share excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives are calculated as total common stockholders' equity, total common stockholders' equity excluding AOCI and total common stockholders' equity excluding AOCI and the net impact of fair value accounting for derivatives and embedded derivatives divided by the total number of shares of common stock outstanding.
- (e) Debt-to-capital ratios are computed using total capitalization excluding AOCI.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

Spread Results

Six Months Ended June 30,

2022	2021	_	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
4.24%	3.54%	Average yield on invested assets	4.33%	4.15%	3.80%	3.91%	3.51%
1.66%	1.57%	Aggregate cost of money	1.69%	1.64%	1.51%	1.51%	1.56%
2.58%	1.97%	Aggregate investment spread	2.64%	2.51%	2.29%	2.40%	1.95%
		Impact of:					
0.04%	0.11%	Investment yield - additional prepayment income	0.05%	0.03%	0.12%	0.12%	0.10%
0.02%	0.03%	Cost of money effect of over hedging	0.02%	0.03%	0.14%	0.08%	0.04%
\$54,748,602	\$56,352,021	Weighted average investments	\$54,768,966	\$54,728,239	\$54,407,554	\$53,781,352	\$56,991,393
54,699,422	57,144,563	Ending investments	54,699,422	54,838,509	54,617,968	54,197,140	57,144,563

Weighted average investments include fixed maturity securities at amortized cost and mortgage loans on real estate and other investments at carrying values as reflected in the consolidated balance sheets. The numerator for average yield on invested assets includes net investment income and the tax effect of investment income that is exempt from income taxes.

Summary of Cost of Money for Deferred Annuities

Six Months Ended June 30,

Jun	ie 30,	,						
2022		2021	-	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
			Included in interest sensitive and index product benefits:					
\$ 296,783	\$	1,060,028	Index credits	\$ 72,398	\$ 224,385	\$ 442,568	\$ 475,292	\$ 714,291
122,104		119,114	Interest credited	60,770	61,334	63,974	62,804	62,637
			Included in change in fair value of derivatives:					
(303,207)		(1,069,593)	Proceeds received at option expiration	(75,115)	(228,092)	(459,982)	(489,902)	(720,474)
325,472		326,354	Pro rata amortization of option cost	165,375	160,097	153,399	150,262	162,124
\$ 441,152	\$	435,903	Cost of money for deferred annuities	\$ 223,428	\$ 217,724	\$ 199,959	\$ 198,456	\$ 218,578
			-				 	
\$ 53.048.016	\$	55,578,458	Weighted average liability balance outstanding	\$ 52,940,739	\$ 53,155,293	\$ 53.064.893	\$ 52,644,622	\$ 56,221,809

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands, except per share data)

Annuity Account Balance Rollforward

Six Months Ended June 30,

0 0	,													
2022		2021			Q2 2022		Q1 2022		Q4 2021		Q3 2021		Q2 2021	
\$ 53,191,277	\$	54,056,725	Account balances at beginning of period	\$	53,119,291	\$	53,191,277	\$	52,938,493	\$	56,630,138	\$	55,813,480	
_		_	Reserves ceded - in-force		_		_		_		(4,279,394)		_	
53,191,277		54,056,725	Account balance at beginning of period, net of reinsurance ceded		53,119,291		53,191,277		52,938,493		52,350,744		55,813,480	
1,237,291		3,578,854	Net deposits		562,366		674,925		815,890		1,090,461		1,161,125	
46,689		49,663	Premium bonuses		23,547		23,142		23,476		22,021		24,813	
418,887		1,179,142	Fixed interest credited and index credits		133,168		285,719		506,542		538,096		776,928	
(30,886)		(37,538)	Surrender charges		(15,345)		(15,541)		(13,638)		(16,481)		(18,057)	
(76,983)		(86,303)	Lifetime income benefit rider fees		(40,169)		(36,814)		(46,672)		(41,999)		(45,702)	
(2,023,717)		(2,110,405)	Surrenders, withdrawals, deaths, etc.		(1,020,300)		(1,003,417)		(1,032,814)		(1,004,349)		(1,082,449)	
\$ 52,762,558	\$	56,630,138	Account balances at end of period	\$	52,762,558	\$	53,119,291	\$	53,191,277	\$	52,938,493	\$	56,630,138	
\$ 2,491,096	\$	2,007,394	Lifetime income benefit rider reserves, excluding unrealized gain/loss adjustment	\$	2,491,096	\$	2,396,587	\$	2,311,842	\$	2,245,040	\$	2,007,394	

Notional Values Subject to Recurring Fees Under Reinsurance Agreements

Six Months Ended June 30,

Jun	ie su,							
2022		2021	•	Q2 2022	Q1 2022	Q4 2021	Q3 2021	Q2 2021
\$ 4,083,301	\$	_	Cash surrender value of business ceded at beginning of period subject to recurring fees	\$ 4,264,133	\$ 4,083,301	\$ 3,900,540	\$ 3,736,355	\$ _
374,434		_	Cash surrender value of business ceded during the period subject to recurring fees	193,602	180,832	182,761	164,185	_
\$ 4,457,735	\$	_	Cash surrender value of business ceded at end of period subject to recurring fees (a)	\$ 4,457,735	\$ 4,264,133	\$ 4,083,301	\$ 3,900,540	\$ _
			•					
0.30%		_	Asset liability management fee	0.30%	0.30%	0.30%	0.30%	_
0.64%			Weighted average ceding commission fee	0.64%	0.60%	0.57%	0.53%	_

The business ceded to Brookfield Asset Management Re receives an annual ceding commission equal to 49 basis points for business written before July 1, 2021 and 140 basis points for business written after July 1, 2021 and an annual asset liability management fee of 30 basis points calculated based on initial cash surrender value of liabilities ceded. These annual fees are fixed and contractually guaranteed for six years with the additional and final seventh year payment being contingent on certain performance obligations for both parties.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

Annuity Deposits by Product Type

Six Months Ended June 30,

Julie 30,		•								
	2022		2021		Q2 2022	Q1 2022	Q4	2021	Q3 2021	Q2 2021
				American Equity Life:	 					
\$	1,427,676	\$	1,219,600	Fixed index annuities	\$ 671,696	\$ 755,980	\$	806,238	\$ 727,641	\$ 702,605
	2,202		3,823	Annual reset fixed rate annuities	1,140	1,062		848	1,462	1,656
	2,830		834,866	Multi-year fixed rate annuities	485	2,345		6,640	14,196	47,674
	16,526		29,389	Single premium immediate annuities	3,073	13,453		14,145	16,282	15,430
	1,449,234		2,087,678		676,394	772,840		827,871	759,581	767,365
				Eagle Life:	 					
	231,128		333,356	Fixed index annuities	104,374	126,754		176,101	187,611	184,520
	7		337	Annual reset fixed rate annuities	_	7		13	_	175
	2,463		1,193,622	Multi-year fixed rate annuities	123	2,340		40,901	362,769	228,197
	233,598		1,527,315		 104,497	129,101		217,015	550,380	412,892
				Consolidated:	<u> </u>					
	1,658,804		1,552,956	Fixed index annuities	776,070	882,734		982,339	915,252	887,125
	2,209		4,160	Annual reset fixed rate annuities	1,140	1,069		861	1,462	1,831
	5,293		2,028,488	Multi-year fixed rate annuities	608	4,685		47,541	376,965	275,871
	16,526		29,389	Single premium immediate annuities	3,073	13,453		14,145	16,282	15,430
	1,682,832		3,614,993	Total before coinsurance ceded	 780,891	901,941		1,044,886	1,309,961	1,180,257
	429,015		6,750	Coinsurance ceded	215,452	213,563		214,851	203,218	3,702
\$	1,253,817	\$	3,608,243	Net after coinsurance ceded	\$ 565,439	\$ 688,378	\$	830,035	\$ 1,106,743	\$ 1,176,555

<u>Surrender Charge Protection and Account Values by Product Type</u>

Annuity Surrender Charges and Net (of Coinsurance) Account Values at June 30, 2022:

		Surrender Charge		Net Acco	unt Value
Product Type	Avg. Years At Issue	Avg. Avg. Years % Dollars in Remaining Remaining Thousands 5.1 8.2% \$ 47,188,701		%	
Fixed Index Annuities	12.7	5.1	8.2%	\$ 47,188,701	89.4 %
Annual Reset Fixed Rate Annuities	8.3	2.0	3.9%	1,384,261	2.6 %
Multi-Year Fixed Rate Annuities	4.0	2.1	7.7%	4,189,596	8.0 %
Total	11.8	4.8	8.1%	\$ 52,762,558	100.0 %

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

$\underline{\textbf{Annuity Liability Characteristics}}$

Surrender Charge Percentages:	Fixed Annuities Account Value	Fixed Index Annuities Account Value
No surrender charge	\$ 890,066	\$ 4,002,141
0.0% < 2.0%	80,608	2,182,310
2.0% < 3.0%	85,097	4,490,359
3.0% < 4.0%	66,281	1,448,618
4.0% < 5.0%	22,612	2,996,812
5.0% < 6.0%	38,838	3,028,489
6.0% < 7.0%	55,540	2,991,878
7.0% < 8.0%	86,532	2,821,646
8.0% < 9.0%	3,472,176	3,148,328
9.0% < 10.0%	476,797	3,827,571
10.0% or greater	299,310	16,250,549
	\$ 5,573,857	\$ 47,188,701

Surrender Charge Expiration By Year:	Fixed and Fixed Index Annuities Account Value	Weighted Average Surrender Charge
Out of Surrender Charge	\$ 4,892,207	0.00 %
2022	806,005	2.22 %
2023	4,577,887	3.74 %
2024	6,098,987	4.96 %
2025	5,763,003	5.09 %
2026	6,161,558	7.06 %
2027	4,302,999	8.58 %
2028	3,916,687	9.70 %
2029	4,160,709	11.02 %
2030	2,862,230	13.46 %
2031	4,082,998	14.18 %
2032	2,630,456	15.16 %
2033	1,101,022	17.67 %
2034	697,161	18.22 %
2035	359,787	18.71 %
2036	175,784	19.20 %
2037	113,186	19.74 %
2038	59,892	20.00 %
	\$ 52,762,558	8.05 %

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

Annuity Liability Characteristics

Credited Rate vs. Ultimate Minimum Guaranteed Rate Differential:	Fixed Annuities Account Value	Fixed Index Annuities Account Value
No differential	\$ 991,377	\$ 1,065,694
> 0.00% - 0.25%	26,514	112,894
> 0.25% - 0.50%	216,280	6,142
> 0.50% - 1.00%	5,449	546
> 1.00% - 1.50%	7,493	_
1.00% ultimate guarantee - 2.12% wtd avg interest rate (a)	4,087,549	1,037,428
1.50% ultimate guarantee - 1.07% wtd avg interest rate (a)	127,549	2,761,442
1.75% ultimate guarantee - 1.83% wtd avg interest rate (a)	47,730	305,864
2.00% ultimate guarantee - 1.78% wtd avg interest rate (a)	63,916	_
2.25% ultimate guarantee - 1.60% wtd avg interest rate (a)	_	561,905
3.00% ultimate guarantee - 1.89% wtd avg interest rate (a)	_	1,146,147
Allocated to index strategies (see tables that follow)	_	40,190,639
	\$ 5,573,857	\$ 47,188,701

⁽a) The minimum guaranteed interest rate for the fixed rate or the fixed rate strategy ranges from 0.5% - 1.75%. The ultimate guaranteed rate is applied on less than 100% of the premium.

If all crediting rates were reduced to minimum guaranteed rates (subject to limitations imposed by ultimate minimum guaranteed rates where applicable) the weighted average crediting rate as of June 30, 2022 for fixed annuities and funds allocated to the fixed rate strategy for fixed index annuities would decrease by 0.14%.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

Annuity Liability Characteristics

FIXED INDEX ANNUITIES ACCOUNT VALUE - INDEX STRATEGIES

Annual Monthly Average and Point-to-Point with Caps

	Minimum Guaranteed Cap											
	 1%		3%		4%		7%		8% +			
Current Cap												
At minimum	\$ 1,147	\$	86,501	\$	4,757,927	\$	52,346	\$	117,456			
1.75% - 3%	7,469,760		_		_		_		_			
3% - 4%	486,643		1,869		_		_		_			
4% - 5%	2,079,812		348,382		615,850		_		_			
5% - 6%	331,851		116,495		12,806		_		_			
6% - 7%	7,394		_		264		_		_			
>= 7%	7,455		14,700		338		4,448		_			

Annual Monthly Average and Point-to-Point with Participation Rates

	Minimum Guaranteed Participation Rate									
	 10%		20% - 25%		35%		50% +			
Current Participation Rate										
At minimum	\$ 170,917	\$	520,089	\$	71,601	\$	83,809			
< 20%	1,654,041		_		_		_			
20% - 40%	3,365,652		296,062		5,379		_			
40% - 60%	530,652		13,364		34,767		_			
60% - 100%	1,269,558		_		_		_			
> 100%	1,499,608		_		_		_			

<u>S&P 500 Monthly Point-to-Point - Minimum Guaranteed Monthly Cap = 1.0%</u>

Current Cap	
At minimum	\$ 1,745,374
1.10% - 1.30%	5,909,781
1.40% - 1.60%	1,502,494
1.70% - 2.00%	359,853
>= 2.10%	22,687

Volatility Control Index

Current Asset Fee	
At Maximum	\$ _
0.75% - 1.75%	350,326
2.00% - 2.75%	162,982
3.00% - 3.50%	653,082
3.75% - 5.25%	3,271,729

If all caps and participation rates were reduced to minimum caps and participation rates and current asset fees were increased to their maximums, the cost of options would decrease by 0.86% based upon prices of options for the week ended July 1, 2022.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

Summary of Invested Assets

	June 30,	2022	December 31, 2021			
	 Carrying Amount	Percent	Carrying Amount	Percent		
Fixed maturity securities:	 					
U.S. Government and agencies	\$ 186,491	0.3 %	\$ 1,078,746	1.8 %		
States, municipalities and territories	4,390,844	8.0 %	3,927,201	6.5 %		
Foreign corporate securities and foreign governments	969,883	1.8 %	402,545	0.7 %		
Corporate securities	29,825,798	54.7 %	34,660,234	57.4 %		
Residential mortgage backed securities	1,391,707	2.6 %	1,125,049	1.9 %		
Commercial mortgage backed securities	4,188,392	7.7 %	4,840,311	8.0 %		
Other asset backed securities	4,370,660	8.0 %	5,271,857	8.7 %		
Total fixed maturity securities	 45,323,775	83.1 %	51,305,943	85.0 %		
Mortgage loans on real estate	6,228,616	11.4 %	5,687,998	9.4 %		
Real estate investments	672,475	1.2 %	337,939	0.6 %		
Derivative instruments	200,781	0.4 %	1,277,480	2.1 %		
Other investments	2,112,169	3.9 %	1,767,144	2.9 %		
Total investments	54,537,816	100.0 %	60,376,504	100.0 %		
Modified coinsurance investments	 2,911,733		3,101.833			
Investments, net of modified coinsurance investments	\$ 51,626,083		\$ 58,609,360			

Credit Quality of Fixed Maturity Securities - June 30, 2022

NAIC Designation	Carrying Amount (a)	Percent	Rating Agency Rating		Carrying Amount (a)	Percent	
1	\$ 25,453,818	58.9 %	Aaa/Aa/A	\$	25,316,525	58.6 %	
2	16,967,885	39.2 %	Baa		17,099,172	39.5 %	
3	630,715	1.5 %	Ba		629,536	1.5 %	
4	117,336	0.2 %	В		104,137	0.2 %	
5	40,995	0.1 %	Caa		23,137	0.1 %	
6	27,334	0.1 %	Ca and lower		65,576	0.1 %	
	\$ 43,238,083	100.0 %		\$	43,238,083	100.0 %	

⁽a) Excludes fixed maturity securities related to reinsurance business ceded under a modified coinsurance agreement of \$2,085,692 as of June 30, 2022.

Watch List Securities - June 30, 2022

General Description (a)		Amortized Cost		Allowance for Credit Losses		Amortized Cost, Net of Allowance		Net Unrealized Gains (Losses), Net of Allowance		Fair Value
States, municipalities and territories	\$	19,062	\$	(1,834)	\$	17,228	\$	16	\$	17,244
Corporate securities - Public securities		16,526		_		16,526		(731)		15,795
Corporate securities - Private placement securities		10,417		(3,743)		6,674		(945)		5,729
Residential mortgage backed securities		31,586		(610)		30,976		(1,882)		29,094
Commercial mortgage backed securities		84,362		_		84,362		(1,934)		82,428
Other asset backed securities		48,739		_		48,739		(236)		48,503
	\$	210,692	\$	(6,187)	\$	204,505	\$	(5,712)	\$	198,793

⁽a) The watch list consists of all fixed maturity securities we have determined contain elevated credit risk, including those we have taken credit losses on.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

Fixed Maturity Securities by Sector

	June 30, 2022			December 31, 2021			
	 Amortized Cost		Fair Value	 Amortized Cost		Fair Value	
Available for sale:							
U.S. Government and agencies	\$ 178,840	\$	186,491	\$ 1,046,029	\$	1,078,746	
States, municipalities and territories	4,598,477		4,390,844	3,495,563		3,927,201	
Foreign corporate securities and foreign governments	1,010,706		969,883	380,646		402,545	
Corporate securities:							
Capital goods	2,332,614		2,210,292	2,357,470		2,694,887	
Consumer discretionary	6,899,906		6,340,590	6,396,009		7,210,975	
Energy	1,877,428		1,789,043	2,120,185		2,365,991	
Financials	8,971,317		8,297,022	8,043,912		8,761,157	
Government non-guaranteed	239,119		221,568	471,015		541,233	
Industrials	333,175		295,524	465,334		514,635	
Information technology	2,212,643		2,070,221	1,885,278		2,083,179	
Materials	1,661,002		1,562,281	1,702,910		1,906,150	
Telecommunications	1,854,290		1,674,266	1,750,183		1,937,493	
Transportation	1,313,110		1,236,962	1,344,629		1,486,405	
Utilities	4,371,715		4,066,683	4,197,063		4,756,922	
Other	60,680		61,346	350,641		401,207	
Residential mortgage backed securities:							
Government agency	834,785		825,205	455,136		500,698	
Prime	411,491		379,909	537,559		544,084	
Alt-A	58,159		71,175	59,129		75,361	
Non-qualified mortgage	81,122		75,560	_		_	
Other	40,440		39,858	4,954		4,906	
Commercial mortgage backed securities:							
Government agency	182,476		175,541	380,339		415,026	
Non-agency	4,260,374		4,012,851	4,328,539		4,425,285	
Other asset backed securities:							
Auto	49,418		48,737	218,106		222,364	
Consumer discretionary	132,319		129,571	_		_	
Financials	298,414		283,978	4,441		4,887	
Collateralized loan obligations	3,774,251		3,504,950	3,861,962		3,817,352	
Other	429,756		403,424	1,142,151		1,227,254	
	\$ 48,468,027	\$	45,323,775	\$ 46,999,183	\$	51,305,943	

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

Mortgage Loans on Real Estate

	June 30, 2022			December 31, 2021			
		Principal	Percent	Principal	Percent		
Geographic distribution: commercial mortgage loans							
East	\$	562,705	15.6 %	\$ 614,406	16.9 %		
Middle Atlantic		293,754	8.1 %	293,494	8.1 %		
Mountain		442,861	12.3 %	452,818	12.5 %		
New England		62,910	1.7 %	60,172	1.6 %		
Pacific		859,389	23.8 %	863,879	23.8 %		
South Atlantic		844,862	23.4 %	785,679	21.6 %		
West North Central		211,508	5.9 %	235,864	6.5 %		
West South Central		330,970	9.2 %	326,819	9.0 %		
	\$	3,608,959	100.0 %	\$ 3,633,131	100.0 %		
Property type distribution: commercial mortgage loans							
Office	\$	404,964	11.2 %	\$ 315,374	8.7 %		
Medical Office		10,549	0.3 %	10,827	0.3 %		
Retail		944,423	26.2 %	1,016,101	28.0 %		
Industrial/Warehouse		889,113	24.6 %	924,779	25.4 %		
Apartment		865,637	24.0 %	864,580	23.8 %		
Hotel		286,271	7.9 %	283,500	7.8 %		
Mixed Use/Other		208,002	5.8 %	217,970	6.0 %		
	\$	3,608,959	100.0 %	\$ 3,633,131	100.0 %		

Valuation allowance Carrying value

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022 Unaudited (Dollars in thousands)

	June 30, 2022						
	 Commercial		Agricultural	Residential		Total	
Credit exposure - by payment activity							
Performing	\$ 3,608,959	\$	568,180	\$ 2,031,120	\$	6,208,259	
In workout	_		_	_		_	
Delinquent	 			20,185		20,185	
Principal outstanding	3,608,959		568,180	2,051,305		6,228,444	
Unamortized discounts and premiums, net	<u> </u>		<u> </u>	38,303		38,303	
Deferred fees and costs, net	(5,681)		(1,716)	1,654		(5,743)	
Amortized cost	 3,603,278	_	566,464	2,091,262		6,261,004	
Valuation allowance	(24,244)		(664)	(7,480)		(32,388)	
Carrying value	\$ 3,579,034	\$	565,800	\$ 2,083,782	\$	6,228,616	
			Decembe	r 31, 2021			
	 Commercial		Agricultural	Residential		Total	
Credit exposure - by payment activity							
Performing	\$ 3,633,131	\$	408,135	\$ 1,645,905	\$	5,687,171	
In workout	_		_	_		_	
Delinquent	_		_	7,005		7,005	
Principal outstanding	3,633,131		408,135	1,652,910		5,694,176	
Unamortized discounts and premiums, net	_		_	22,143		22,143	
Deferred fees and costs, net	(4,629)		(1,136)	1,468		(4,297)	
Amortized cost	 3,628,502		406,999	1,676,521		5,712,022	

(17,926) 3,610,576

(519) 406,480

(5,579) 1,670,942

(24,024) 5,687,998

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022

Shareholder Information

Corporate Offices:

American Equity Investment Life Holding Company 6000 Westown Parkway West Des Moines, IA 50266

Inquiries:

Steven Schwartz, Vice President-Investor Relations (515) 273-3763, sschwartz@american-equity.com

Common Stock and Dividend Information:

New York Stock Exchange symbol: "AEL"

	High	Low	Close	Dividend Declared
2022				
First Quarter	\$44.49	\$35.05	\$39.91	\$0.00
Second Quarter	\$42.18	\$32.65	\$36.57	\$0.00
2021				
First Quarter	\$32.54	\$26.21	\$31.53	\$0.00
Second Quarter	\$33.68	\$29.18	\$32.32	\$0.00
Third Quarter	\$33.79	\$27.12	\$29.57	\$0.00
Fourth Quarter	\$39.88	\$29.46	\$38.92	\$0.34
2020				
First Quarter	\$34.16	\$9.07	\$18.80	\$0.00
Second Quarter	\$27.09	\$14.76	\$24.71	\$0.00
Third Quarter	\$27.32	\$19.06	\$21.99	\$0.00
Fourth Quarter	\$34.25	\$22.37	\$27.66	\$0.32

Transfer Agent:

Computershare Trust Company, N.A.

P.O. Box 43010

Providence, RI 02940-0310 Phone: (877) 282-1169 Fax: (781) 575-2723 www.computershare.com

Annual Report and Other Information:

Shareholders may receive when available, without charge, a copy of American Equity's Annual Report, SEC filings and/or press releases by calling Steven Schwartz, Vice President-Investor Relations, at (515) 273-3763 or by visiting our website at www.american-equity.com.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY Financial Supplement - June 30, 2022

Research Analyst Coverage

Erik Bass Autonomous Research US LP (646) 561-6248 ebass@autonomous.com

Andrew Kligerman Credit Suisse Securities (919) 593-7737 andrew.kligerman@credit-suisse.com

Thomas Gallagher Evercore ISI (212) 446-9439 thomas.gallagher@evercoreisi.com

Daniel Bergman Jefferies (617) 345-8688 dbergman@jefferies.com

Pablo Singzon II JP Morgan (212) 622-2295 pablo.s.singzon@jpmorgan.com

Ryan Krueger Keefe, Bruyette & Woods (860) 722-5930 rkrueger@kbw.com Nigel Dally Morgan Stanley Research (212) 761-4132 Nigel.Dally@morganstanley.com

John Barnidge Piper Sandler & Co. (312) 281-3412 John.Barnidge@psc.com

C. Gregory Peters Raymond James & Associates, Inc. (727) 567-1534 greg.peters@raymondjames.com

Mark A. Dwelle RBC Capital Markets, LLC (804) 782-4008 mark.dwelle@rbccm.com

Mark Hughes Truist Securities (615) 748-4422 mark.hughes@research.truist.com