

DECEMBER 7, 2022

Adams Street Private Credit





# **Important Considerations**

As of December 2022



The information contained herein should not be used or relied upon in connection with the purchase or sale of any security.

This Presentation is not an offer or sale of any security or investment product or investment advice. Offerings are made only pursuant to the Final Documentation.

Statements in the Presentation are made as of the date of the Presentation unless stated otherwise, and there is no implication that the information contained herein is correct as of any time subsequent to such date. The source of the information in this Presentation represents a mixture of Adams Street proprietary information and subjective analysis based on deal flow, market observations, historical returns and other factors as well as objective information, the source for which has generally been indicated or is otherwise available.

Past performance is not a guarantee of future results and there can be no guarantee against a loss, including a complete loss, of capital. Projections or forward-looking statements contained in the Presentation are only estimates of future results or events that are based upon assumptions made at the time such projections or statements were developed or made. There can be no assurance that the results set forth in the projections or the events predicted will be attained, and actual results may be significantly different from the projections. Also, general economic factors, which are not predictable, can have a material impact on the reliability of projections or forward-looking statements.

# Why Adams Street Partners



Adams Street Partners has been recognized as one of the most respected and experienced private markets investment managers in the industry.

\$52bn Assets Under Management <sup>1</sup>	100% Independent and Employee-owned	$\begin{array}{c} 460+ \\ \text{Adams Street General} \\ \text{Partners Worldwide}^2 \end{array}$
40+ Years of Proprietary Data	28,000+ Companies Tracked	2,000+ Funds Tracked

#### INTEGRATED PLATFORM

- 270+ employees
- 12 offices worldwide; 30 languages spoken
- 90+ investment professionals
- Shared insights and data across investment teams

#### **EXTENSIVE RELATIONSHIPS**

- 560+ institutional investors
- 500+ advisory board seats

#### **ALIGNMENT OF INTERESTS**

- 100% independent and employee-owned
- \$565mm+ invested alongside clients

#### **RESPONSIBILITY**

- ESG principles help identify risks and opportunities for value creation
- Committed to diversity, equity, inclusion, volunteerism and charitable giving

L. Firmwide AUM as of June 30, 2022; does not include the more recent private credit closings or private credit leverage which may be discussed herein or is available upon request.

Represents the number of general partners in which Adams Street is invested.

# **Strategically Integrated Platform**

As of January 2023\*\*





Jeff Diehl Managing Partner & Head of Investments 28 Years of Experience\*



**Bon French** Chairman 45 Years of Experience\*

## PRIMARY INVESTMENTS - \$31.2BN AUM

Provider of LP capital commitments to sponsors since 1979



Partner & Global Head of Fund Investments 25 Years of Experience\* ■ 500+ advisory

- Brijesh Jeevarathnam 1,250+ funds
  - 360+ GP relationships
  - boards
  - 27 Professionals

## GROWTH EQUITY - \$2.7BN AUM

Provider of long-term capital to growth stage companies since 1972



Robin Murray Partner & Head of **Growth Equity** Investments 35 Years of Experience\*

- 300+ companies
- 12 Professionals



## PRIVATE CREDIT - \$7.7BN AUM<sup>2</sup>

Provider of debt financing solutions to private equity-backed transactions



Bill Sacher Partner & Head of Private Credit 37 Years of Experience\*

- 250+ GP relationships
- 16 Professionals

#### SECONDARY INVESTMENTS - \$7.6BN AUM

Purchaser of secondary LP interests since 1986



Jeff Akers Partner & Head of **Secondary Investments** 24 Years of Experience\*

- 570+ funds
- 220+ GP relationships
- 14 Professionals

## CO-INVESTMENTS - \$4.2BN AUM

Provider of direct equity co-investments to sponsor-backed transactions since 1989



David Brett Partner & Head of Co-Investments 37 Years of Experience\*

- 210+ companies
  - 120+ GP relationships
  - 11 Professionals

<sup>\*</sup>Investment and Operational \*\*Kelly Meldrum, current Partner & Head of Primary Investments, retiring December 31, 2022; Brijesh Jeevarathnam assumes her responsibilities effective January 1, 2023, AUM figures as of June 30, 2022.

Firmwide AUM as of June 30, 2022; does not include the more recent private credit closings or private credit leverage which may be discussed herein or is available upon request.

AUM for Private Credit consists of total capital committed by investors (except with respect to funds for which the investment period has ended, in which case NAV is used) plus deployed and anticipated leverage. Capital committed by investors is \$6.6bn (updated to reflect applicable investor capital commitments closed upon between 7/1/2022 and 10/3/2022).

## Adams Street Private Credit Overview





# **Strategy Description**

- Invest in directly originated, privately negotiated debt of private equity backed middle-market companies
- Target companies with enterprise value of \$150 \$750 million (\$15 \$75 million of EBITDA)
- Aim to invest in conservatively leveraged capital structures with significant equity cushion
- Structure loans with financial maintenance covenants and other structural safeguards
- Seek to be a lead in the transaction



# Adams Street Advantage

- Adams Street is one of the world's largest private equity fund of funds managers
- Invested in 460+ middle market private equity firms<sup>1</sup>
- 500+ advisory board seats
- Platform provides unique sourcing and knowledge advantage



# Portfolio Characteristics

- Geography: North America
- Interest Rate: Floating rate coupons
- Portfolio: Highly diversified by both issuer and industry



## **Objectives**

- Focus on capital preservation and loss avoidance
- Seek to generate consistent results with low volatility, regular current income distributions, and attractive all-in returns

## AEL + Adams Street | Middle Market Private Credit Joint Venture



#### PARTNERSHIP OVERVIEW

- AEL and Adams Street formed a new joint venture that will invest in secured loans of US middle market private companies backed by private equity sponsors
- The joint venture's investments will target an attractive risk-return profile comprised primarily of high yielding first-lien senior loans
- The joint venture's investments are expected to be securitized and composed primarily of investment-grade debt
- The economics of the joint venture have been structured in a way that is designed to be mutually beneficial to both Adams Street and AEL

## **Private Credit Outlook**



- Cautious on the economy and risks to credit quality generally investing defensively
- Bullish on private credit disruption in the liquid markets has contributed to a favorable environment for private credit investors



- We believe private credit is well suited for the uncertain economic outlook
  - Floating rate debt benefits from interest rate rises and has no interest rate risk
  - Safest, senior most, position in the capital structure with generally lower leverage
  - Secured by all assets with superior rights in workouts and bankruptcy
  - Premium yields that compare favorably to most other credit investments

<sup>1.</sup> These private credit investment characteristics are based on Adams Street Private Credit market observations of current loan terms and conditions. These figures do not represent actual deal terms and do not represent Adams Street performance information or performance results that should be expected by any individual investor. Yields based on pricing spreads, 3-month LIBOR or 3-month SOFR, applicable LIBOR or SOFR floors, amortization of upfront fees and OID, and compounding impact.