SEC Form 5

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| כ | Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b). |
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Form 3 Holdings Reported.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL

OMB Number: 3235-0362 Estimated average burden hours per response: 1.0

| Form 4 Tr | ansactions Rep | oorted. | File | ed pursuant to or Section | | | | | | | | 1 | | | | | | | |
|---|---|------------|---|---|--|---------------------------------------|--------------|---|-------------------|---------------------------|---|--|--|---|--|--|--|---|--|
| 1. Name and Address of Reporting Person* GERLACH JAMES M | | | | 2. Issuer Name and Ticker or Trading Symbol AMERICAN EQUITY INVESTMENT | | | | | | | | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) | | | | | | |
| | | | | LIFE H | OLD | ING | CO | <u>)</u> [AEI | .] | | | | | | | | Owner | | |
| (Last) | | | | | | | | | > | below) | (give title | | belov | r (specify v) | | | | | |
| (Last) (First) (Middle) 5000 WESTOWN PARKWAY, SUITE 440 | | | | | 3. Statement for Issuer's Fiscal Year Ended (Month/Day/Year) 12/31/2003 | | | | | | | | Ex | ecutive | Vice P | residen | t | | |
| (Street) WEST DES IA 50266 MOINES | | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person | | | | | _ | |
| (City) (State) (Zip) | | | | | | | | | | | | | | led by M | ore than | One Re | porting | | |
| | | Tabl | e I - Non-Deriv | vative Secu | uritie | s Aco | auire | ed. Dis | posed | of. or | Bene | ficially | v Owned | | | | | - | |
| 1. Title of Security (Instr. 3) 2. Transaction Date | | | 2. Transaction | 2A. Deemed Execution Date, if any (Month/Day/Year) | | 3. Transaction Code (Instr. | | 4. Securities Acquired (A) or Dispose | | | | - | 5. Amount Securities Beneficiall | у | 6. Own Form: I (D) or | Direct | 7. Nature of Indirect Beneficial | | |
| | | | | | | | | Amount | mount (A | | Price | | Owned at end of Issuer's Fiscal Year (Instr. 3 and 4) | | Indirect (I) (Instr. 4) | | Ownership (Instr. 4) | | |
| Common Stock | | | | | | | | | | | | 95,000 | | D | | | | | |
| | | Tá | able II - Deriva | | | | | | | | | | Owned | | | | | _ | |
| | | | (e.g., p | uts, calls, | warr | ants | , opt | tions, o | convert | ible s | ecurit | ies) | | | | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | of Deriva Secur Acqui (A) or Dispo of (D) | ivative (Mo urities uired or | | Date Exercisable and Diration Date Anth/Day/Year) | | Amo Sec Und Deri | 7. Title and Amount of Securities Underlying Derivative Sec (Instr. 3 and 4) | | 8. Price of Derivative Security (Instr. 5) | 9. Numl derivati Securiti Benefic Owned Followi Reporte Transac (Instr. 4 | ve ies ially ng ed ction(s) | 10. Owners Form: Direct (I or Indire (I) (Instr | (D) Beneficial (D) Ownership rect (Instr. 4) | | |
| | | | | | (A) | (D) | Date | e rcisable | Expiratic Date | on Title | | Amount or Number of Shares | | | | | | | |
| Options-Right to Buy | \$9 | 12/09/2003 | | A | 15,000 | | 12/0 | 09/2003 | 12/09/20 | 0/2013 Common 15 | | 15,000 | \$9 | 15,000 | | D | | | |
| Options-Right to Buy | \$3.33 | | | | | | 12/0 | 01/1996 | 12/01/20 | 06 Con | nmon | 75,000 | 75,000 75,000 | | 75,000 D | | | | |
| Options-Right to Buy | \$4 | | | | | | 06/ 1 | 10/1997 | 06/10/20 | 07 Con | nmon | 7,500 | | 7,5 | 00 D | | | | |
| Options-Right to Buy | \$7.33 | | | | | | 04/1 | 14/1999 | 04/14/20 | 09 Con | nmon | 8,250 | | 8,2 | 50 | D | | | |
| Options-Right to Buy | \$9.67 | | | | | | 05/0 | 05/2000 | 05/05/20 | 10 Con | nmon | 17,250 | | 17,2 | 250 | D | | | |
| Options-Right to Buy | \$9.67 | | | | | | 12/2 | 29/2000 | 12/29/20 | 10 Con | nmon | 30,000 | | 30,0 | 000 | D | | | |
| Subscription Rights | \$5.33 | | | | | | 12/0 | 01/1997 | 12/31/20 | 05 Con | nmon | 116,250 | | 116, | 250 | D | | | |
| American Equity Capital Trust I 8% Conv TP | \$10 | | | | | | 09/3 | 30/2002 | 09/30/20 | 29 Con | nmon | 3,000 | | 3,0 | 00 | D | | | |
| Deferred Compensation | \$3.33 | | | | | | | (1) | (1) | Con | nmon | 24,285 | | 24,2 | 285 | D | | | |

Explanation of Responses:

1. Deferred Compensation Payment is exercisable on the 10th business day after the occurrence of any of the following events: (i) action of the Board of Directors; (ii) written notification of employee's resignation; (iii) employee's disability; (v) employee's death.

Debra J. Richardson, by power of attorney 02/13/2004

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 \ast If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.