
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

(Mark One)

/x/ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE FISCAL YEAR ENDED DECEMBER 31, 2000 OR

// TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _____ TO _____.

COMMISSION FILE NUMBER: 0-25985

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

(Exact name of registrant as specified in its charter)

IOWA

(State of Incorporation)

(I.R.S. Employer Identification No.)

42-1447959

 (515) 221-0002 (Telephone)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, par value \$1 per share

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes /x/ No //

Aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant: No public market exists nor has active trading occurred.

Shares of common stock outstanding as of February 28, 2001: 14,534,742

Documents incorporated by reference: Portions of the registrant's definitive proxy statement for the annual meeting of shareholders to be held June 7, 2001 are incorporated by reference into Part III of this report.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this From 10-K. //

ITEM 1. BUSINESS

American Equity Investment Life Holding Company was formed on December 15, 1995, to develop, market, issue and administer annuities and life insurance through its life insurance subsidiary. We are a full service underwriter of a broad array of annuity and insurance products. Our business consists primarily of the sale of equity-index and fixed rate annuities. Our business strategy is to focus on our annuity business and earn predicable returns by managing investment spreads and investment risk.

As a foundation for beginning our business, we acquired two blocks of in-force insurance from American Life and Casualty Insurance Company, the principal operating subsidiary of The Statesman Group, Inc., of which our Chairman, David J. Noble, and our Executive Vice Presidents, James M. Gerlach and Terry A. Reimer, were previously officers. In September 1996, we acquired Century Life Insurance Company which expanded our licensing authority to 23 states and the District of Columbia. We then merged our life subsidiary into Century Life Insurance Company and renamed the merged entity "American Equity Investment Life Insurance Company."

We were incorporated in the State of Delaware on December 15, 1995, and reincorporated in the State of Iowa on January 7, 1998. Our executive offices are located at 5000 Westown Parkway, Suite 440, West Des Moines, IA 50266, and our telephone number is (515) 221-0002. Information contained on our website is not a part of this report.

PRODUCTS

Our products include equity-index annuities, fixed rate annuities, a variable annuity and life insurance.

EQUITY-INDEX ANNUITIES. Equity-index annuities accounted for approximately 75% of the total annuity deposits collected during 2000. These products allow purchasers to earn investment returns linked to equity index appreciation without the risk of loss of their principal.

The annuity contract value is equal to the premiums paid as increased for returns which are based upon a percentage (the "participation rate") of the annual appreciation (based in certain situations on monthly averages) in a recognized index or benchmark. The participation rate, which we may reset annually, generally varies among the equity-index products from 65% to 100%. Some of the products also have an "asset fee" ranging from 1% to 4%, which is deducted from the interest to be credited. The asset fees may be adjusted annually by us, subject to stated maximums. In addition, some products apply an overall maximum limit (or "cap") on the amount of annual interest the policyholder may earn in any one contract year, and the applicable cap also may be adjusted annually subject to stated minimums. The minimum guaranteed contract values are equal to 80% to 100% of the premium collected plus interest credited at an annual rate of 3%. The annuities provide for penalty-free withdrawals of up to 10% of premium or accumulation value (depending on the product) in each year after the first year of the annuity's term. Other withdrawals are subject to a surrender charge ranging initially from 9% to 25% over a surrender period of from three to sixteen years. During the applicable surrender charge period, the surrender charges on some equity-index products remain level, while on other equity-index products, the surrender charges decline by one to two and one-half percentage points per year. After a number of years, as specified in the annuity contract, the annuitant may elect to take the proceeds of the annuity either in a single payment or in a series of payments for life, for a fixed number of years, or for a combination of these payment options. We purchase call options on the applicable indexes as an investment to provide the income needed to fund the amount of the annual appreciation required to be credited on the equity-index products.

FIXED RATE ANNUITIES. These products, which accounted for approximately 25% of the total annuity deposits collected during 2000, include single premium deferred annuities ("SPDAs"), flexible premium deferred annuities ("FPDAs") and single premium immediate annuities ("SPIAs"). An SPDA generally involves the tax-deferred accumulation of interest on a single premium paid by the policyholder. After a number of years, as specified in the annuity contract, the annuitant may elect to take the proceeds of the annuity either in a single payment or in a series of payments for life, for a fixed number of years, or for a combination of these payment options. FPDAs are similar to SPDAs in many respects, except that the FPDA allows additional premium payments in varying amounts by the policyholder without the filing of a new application. Our SPDAs and FPDAs generally have an interest rate (the "crediting rate") that is guaranteed by us for the first policy year. After the first policy year, we have the discretionary ability to change the crediting rate to any rate at or above a guaranteed minimum rate. The guaranteed rate on all policies in force and new issues ranges from 3% to 4%. The initial crediting rate is largely a function of the interest rate we can earn on invested assets acquired with new annuity fund deposits and the rates offered on similar products by our competitors. For subsequent adjustments to crediting rates, we take into account the yield on our investment portfolio, annuity surrender assumptions, competitive industry pricing and crediting rate history for particular groups of annuity policies with similar characteristics.

Approximately 96% of our fixed rate annuity sales have been "bonus" products. The initial crediting rate on these products specifies a bonus crediting rate ranging from 1% to 7% of the annuity deposit for the first policy year only. After the first year, the bonus interest portion of the initial crediting rate is automatically discontinued, and the renewal crediting rate is established. Generally, there is a compensating adjustment in the commission paid to the agent to offset the first year interest bonus. In all situations, we obtain an acknowledgment from the policyholder, upon policy issuance, that a specified portion of the first-year interest will not be paid in renewal years. As of December 31, 2000, crediting rates on our outstanding SPDAs and FPDAs generally ranged from 5.35% to 7.00% excluding interest bonuses guaranteed for the first year. The average crediting rate on SPDAs and FPDAs including interest bonuses was 5.99%, and the average crediting rate on those products excluding bonuses was 5.20%.

The policyholder is typically permitted to withdraw all or a part of the premium paid, plus accumulated interest credited to the account (the "accumulation value"), subject to the assessment of a surrender charge for withdrawals in excess of specified limits. Most of our SPDAs and FPDAs provide for penalty-free withdrawals of up to 10% of the accumulation value each year after the first year, subject to limitations. Withdrawals in excess of allowable penalty-free amounts are assessed a surrender charge during a penalty period which generally ranges from three to sixteen years after the date the policy is issued. This surrender charge is initially 9% to 25% of the accumulation value and generally decreases by approximately one to two and one-half percentage points per year during the surrender charge period. Surrender charges are set at levels to protect us from loss on early terminations and to reduce the likelihood of policyholders terminating their policies during periods of increasing interest rates. This practice lengthens the effective duration of the policy liabilities and enables us to maintain profitability on such policies.

Our SPIAs are designed to provide a series of periodic payments for a fixed period of time or for life, according to the policyholder's choice at the time of issue. The amounts, frequency, and length of time of the payments are fixed at the outset of the annuity contract. SPIAs are often purchased by persons at or near retirement age who desire a steady stream of payments over a future period of years. The single premium is often the payout from a terminated annuity contract. The implicit interest rate on SPIAs is based on market conditions when the policy is issued. The implicit interest rate on our outstanding SPIAs averaged 5.20% at December 31, 2000.

VARIABLE ANNUITY. Variable annuities differ from equity-index and fixed rate annuities in that the policyholder, rather than the insurance company, bears the investment risk and the policyholder's rate of return is dependent upon the performance of the particular investment option selected by the policyholder. Profits on variable annuities are derived from the fees charged to policyholders. Sales to date of variable annuities by the Company have been insignificant.

In December 1997, we entered into a strategic alliance with Farm Bureau Life Insurance Company for the development, marketing and administration of variable annuity products. This agreement enabled us to introduce a variable product into our product line. An affiliate of Farm Bureau provides the administrative support necessary to manage this business, and is paid an administrative fee for those services. We share in 30% of the risks, costs and operating results of this product through a reinsurance arrangement. See the discussion under REINSURANCE for additional information regarding this arrangement as well as Farm Bureau's beneficial ownership of our common stock. Our variable product became available for sale in the third quarter of 1998.

LIFE INSURANCE. These products include traditional ordinary and term, universal life and other interest-sensitive life insurance products. As a result of the acquisition of the National Guard Life insurance business from American Life and Casualty Insurance Company we are one of the largest life insurance carriers for members of the state National Guard Associations, with more than \$1.5 billion of life insurance in force. We intend to continue offering a complete line of life insurance products for individual and group markets.

INVESTMENTS

Investment activities are an integral part of our business, and investment income is a significant component of our total revenues. Profitability of many of our products is significantly affected by spreads between interest yields on investments and rates credited on annuity liabilities. Although substantially all credited rates on SPDAs and FPDAs may be changed annually, changes in crediting rates may not be sufficient to maintain targeted investment spreads in all economic and market environments. In addition, competition and other factors, including the potential for increases in surrenders and withdrawals, may limit our ability to adjust or to maintain crediting rates at levels necessary to avoid narrowing of spreads under certain market conditions. As of December 31, 2000, the average yield, computed on the amortized cost basis of our investment portfolio, was 7.64%; the average interest rate credited or accruing to our fixed rate annuity liabilities, excluding interest bonuses guaranteed for the first year of the annuity contract, was 5.20%.

We manage the index-based risk component of our equity-index annuities by purchasing call options on the applicable indexes to hedge such risk and adjusting the participation rates, asset fee rates and other product features to reflect the change in the cost of such options (which varies based on market conditions).

For additional information regarding the composition of our investment portfolio and our interest rate risk management, see Management's Discussion and Analysis of Financial Condition and Results of Operations, Quantitative and Qualitative Disclosures About Market Risk, and Note 3 of the Notes to the Audited Consolidated Financial Statements included elsewhere in this report.

MARKETING

We market our products primarily to individuals in the United States ages 45-75 who are seeking to accumulate tax-deferred savings. We believe that significant growth opportunities exist for annuity products because of favorable demographic and economic trends. According to the U.S. Census Bureau, there were 33.5 million Americans age 65 and older in 1995, representing 13% of the U.S. population. By 2030, this sector of the population is expected to increase to 22% of the total population. Our products are particularly attractive to this group as a result of the guarantee of principal, competitive rates of credited interest, tax-deferred growth and alternative payout options.

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We market our products through a variable cost brokerage distribution network. We emphasize high quality service to our agents and policyholders. Approximately 95% of new annuity policies are issued within 48 hours of our receipt of the application and initial premium, and commissions to agents are paid weekly. We believe these factors have been significant in building excellent relationships with our existing agency force.

We have recruited approximately 22,000 independent agents and agencies ranging in profile from national sales organizations to personal producing general agents. We aggressively recruit new agents and expect to continue to expand our independent agency force. In our recruitment efforts, we emphasize that agents have direct access to our executive officers, giving us an edge in recruiting over larger and foreign-owned competitors. We are currently licensed to sell our products in 43 states and the District of Columbia. We have applied or anticipate applying for licenses to sell our products in the remaining states.

The insurance brokerage distribution system is comprised of insurance brokers and marketing organizations. We are pursuing a strategy to increase the size of our brokerage distribution network by developing relationships with national and regional marketing organizations. These organizations typically recruit agents for us by advertising our products and our commission structure, through direct mail advertising, or through seminars for insurance agents and brokers. These organizations bear most of the cost incurred in marketing our products. We compensate marketing organizations by paying them a percentage of the commissions earned on new annuity and life policy sales generated by the agents recruited in such organizations. We also conduct other incentive programs for agents from time to time. We generally do not enter into exclusive arrangements with these marketing organizations.

Two of our national marketing organizations accounted for more than 10% of the annuity deposits and insurance premiums collected during 2000. One of these organizations produced approximately 16% of the collections and the other produced approximately 12%. The states with the largest share of direct premiums collected are: California (15.7%), Florida (11.8%), Texas (9.8%), Illinois (7.1%) and Pennsylvania (6.3%).

COMPETITION AND RATINGS

We operate in a highly competitive industry. Most of our competitors are substantially larger and enjoy substantially greater financial resources, higher ratings by rating agencies, broader and more diversified product lines and more widespread agency relationships. Our annuity products compete with equity-index, fixed rate and variable annuities sold by other insurance companies and also with mutual fund products, traditional bank investments and other investment and retirement funding alternatives. Insurers compete with other insurance companies, financial intermediaries and other institutions based on a number of factors, including premium rates, policy terms and conditions, service provided to distribution channels and policyholders, ratings by rating agencies, reputation and broker compensation.

The sales agents for our products use the ratings assigned to an insurer by independent rating agencies as one factor in determining which insurer's annuity to market. In recent years, the market for annuities has been dominated by those insurers with the highest ratings. Our life subsidiary has received a rating of A- (Excellent) from A. M. Best Company and Api from Standard & Poor's.

Ratings generally involve quantitative and qualitative evaluations of a company's financial condition and operating performance. Generally, rating agencies base their ratings upon information furnished to them by the insurer and upon their own investigations, studies and assumptions. Ratings are based upon factors of concern to policyholders, agents and intermediaries and are not directed toward the protection of investors and are not recommendations to buy, sell or hold securities.

A. M. Best ratings currently range from A++ (Superior) to F (In Liquidation), and include 15 separate ratings categories. Within these categories, A++ (Superior) and A+ (Superior) are the highest, followed by A (Excellent) and A- (Excellent). Publications of A. M. Best indicate that the A and A- ratings are assigned to those companies that, in A. M. Best's opinion, have demonstrated excellent overall performance when compared to the standards established by A. M. Best and have demonstrated a strong ability to meet their obligations to policyholders over a long period of time.

Standard & Poor's insurer financial strength ratings currently range from AAA to NR, and include 10 separate ratings categories. Within these categories, AAA and AA are the highest, followed by A and BBB. Publications of Standard & Poor's indicate that an insurer rated "BBB" or higher is regarded as having financial security characteristics that outweigh any vulnerabilities, and is highly likely to have the ability to meet financial commitments. In addition, an insurer with a rating of A is regarded as having strong financial security characteristics. Ratings denoted with a "pi" subscript are insurer financial strength ratings based on an analysis of an insurer's published financial information and additional information in the public domain. They do not reflect in-depth meetings with an insurer's management and are therefore based on less comprehensive information than ratings without a "pi" subscript.

A.M. Best and Standard & Poor's review their ratings of insurance companies from time to time. There can be no assurance that any particular rating will continue for any given period of time or that it will not be changed or withdrawn entirely if, in their judgment, circumstances so warrant. If our ratings were to be downgraded for any reason, we could experience a material decline in the sales of our products and the persistency of our in-force business.

REINSURANCE

Consistent with the general practice of the life insurance industry, our life subsidiary enters into agreements of indemnity reinsurance with other insurance companies in order to reinsure portions of the coverage provided by its life and accident and health insurance products. Indemnity reinsurance agreements are intended to limit a life insurer's maximum loss on a large or unusually hazardous risk or to diversify its risks. Indemnity reinsurance does not discharge the original insurer's primary liability to the insured. Our reinsured business is primarily ceded to two reinsurers. We believe the assuming companies are able to honor all contractual commitments, based on our periodic review of their financial statements, insurance industry reports and reports filed with state insurance departments. We do not use financial or surplus relief reinsurance.

As of December 31, 2000, the policy risk retention limit was \$100,000 or less on all policies issued by us. Reinsurance ceded by us was immaterial and reinsurance that we assumed (through the acquisition of two blocks of in-force insurance from American Life and Casualty Insurance Company) represented approximately 7% of net life insurance in force.

During 1998, our life subsidiary entered into a modified coinsurance agreement to cede 70% of its variable annuity business to an affiliate of Farm Bureau Life Insurance Company. Farm Bureau beneficially owns 32.26% of the Company's common stock. Under this agreement, the Company paid Farm Bureau's affiliate \$118,000 and \$120,000 for the years ended December 31, 2000 and 1999, respectively. The modified coinsurance agreement has an initial term of four years and will continue thereafter until termination by written notice at the election of either party. Any such termination will apply to the submission or acceptance of new policies, and business reinsured under the agreement prior to any such termination is not eligible for recapture before the expiration of 10 years.

REGULATION

Life insurance companies are subject to regulation and supervision by the states in which they transact business. State insurance laws establish supervisory agencies with broad regulatory authority, including the power to:

- o grant and revoke licenses to transact business;
- o regulate and supervise trade practices and market conduct;
- o establish guaranty associations;
- o license agents;
- o approve policy forms;
- o approve premium rates for some lines of business;
- o establish reserve requirements;
- o prescribe the form and content of required financial statements and reports;
- o determine the reasonableness and adequacy of statutory capital and surplus;
- o perform financial, market conduct and other examinations;
- o define acceptable accounting principles;
- o regulate the type and amount of permitted investments; and
- o $\;$ limit the amount of dividends and surplus note payments that can be paid without obtaining regulatory approval.

Our life subsidiary is subject to periodic examinations by state regulatory authorities. The Iowa Insurance Division completed an examination of our life subsidiary as of December 31, 1997 in 1998. No adjustments were recommended or required as a result of this examination.

Most states have also enacted regulations on the activities of insurance holding company systems, including acquisitions, extraordinary dividends, the terms of surplus notes, the terms of affiliate transactions and other related matters. We are registered pursuant to such legislation in Iowa. Recently, a number of state legislatures have considered or have enacted legislative proposals that alter, and in many cases, increase the authority of state agencies to regulate insurance companies and holding company systems.

Most states, including Iowa, where our life subsidiary is domiciled, have enacted legislation or adopted administrative regulations affecting the acquisition of control of insurance companies as well as transactions between insurance companies and persons controlling them. The nature and extent of such legislation and regulations currently in effect vary from state to state. However, most states require administrative approval of the direct or indirect acquisition of 10% or more of the outstanding voting securities of an insurance company incorporated in the state. The acquisition of 10% of such securities is generally deemed to be the acquisition of "control" for the purpose of the holding company statutes and

requires not only the filing of detailed information concerning the acquiring parties and the plan of acquisition, but also administrative approval prior to the acquisition. In many states, the insurance authority may find that "control" in fact does not exist in circumstances in which a person owns or controls more than 10% of the voting securities.

Although the federal government does not directly regulate the business of insurance, federal legislation and administrative policies in several areas, including pension regulation, age and sex discrimination, financial services regulation, securities regulation and federal taxation can significantly affect the insurance business. In addition, legislation has been passed which could result in the federal government assuming some role in regulating insurance companies and which allows combinations between insurance companies, banks and other entities.

The Securities and Exchange Commission has requested comments as to whether equity-index annuities, such as those sold by us, should be treated as securities under the Federal securities laws rather than as insurance products. Treatment of these products as securities would likely require additional registration and licensing of these products and the agents selling them, as well as cause us to seek additional marketing relationships for these products.

In recent years, the National Association of Insurance Commissioners ("NAIC"), an association of state regulators and their staffs, has approved and recommended to the states for adoption and implementation several model laws and regulations including:

- o investment reserve requirements;
- o risk-based capital ("RBC") standards for determining the level of statutory capital and surplus an insurer must maintain in relation to its investment and insurance risks;
- o codification of insurance accounting principles;
- o additional investment restrictions:
- o restrictions on an insurance company's ability to pay dividends; and
- o life product illustrations

The NAIC is currently developing new model laws or regulations, including:

- o product design standards;
- o reserve requirements; and
- o annuity product illustrations.

These model laws and regulations may be adopted by the various states in which our life subsidiary is licensed, but the ultimate content and timing of any statutes and regulations adopted by the states cannot be determined at this time. It is not possible to predict the future impact of changing state and federal regulations on our operations. Furthermore, there can be no assurance that existing insurance related laws and regulations will not become more restrictive in the future or that laws and regulations enacted in the future will not be more restrictive.

The NAIC's RBC requirements are intended to be used by insurance regulators as an early warning tool to identify deteriorating or weakly capitalized insurance companies for the purpose of initiating regulatory action. The RBC formula defines a new minimum capital standard which supplements low, fixed minimum capital and surplus requirements previously implemented on a state-by-state basis. Such requirements are not designed as a ranking mechanism for adequately capitalized companies.

The NAIC's RBC requirements provide for four levels of regulatory attention depending on the ratio of a company's total adjusted capital to its RBC. Adjusted capital is defined as the total of statutory capital, surplus, asset valuation reserve and certain other adjustments. Calculations using the NAIC formula at December 31, 2000, indicate that the ratio of total adjusted capital to RBC for us exceeded the highest level at which regulatory action might be triggered by approximately 2 times.

Our life subsidiary also may be required, under the solvency or guaranty laws of most states in which it does business, to pay assessments up to certain prescribed limits to fund policyholder losses or liabilities of insolvent insurance companies. These assessments may be deferred or forgiven under most guaranty laws if they would threaten an insurer's financial strength and, in certain instances, may be offset against future premium taxes. Assessments related to business reinsured for periods prior to the effective date of the reinsurance are the responsibility of the ceding companies. Given the short period of time since the inception of our business, we believe that assessments, if any, will be minimal.

FEDERAL INCOME TAXATION

The annuity and life insurance products that we market and issue generally provide the policyholder with an income tax advantage, as compared to other savings investments, such as certificates of deposit and taxable bonds, in that income taxation on any increases in the contract values of these products is deferred until it is received by the policyholder. With other savings investments, the increase in value is generally taxed as earned. Annuity benefits and life insurance benefits, which accrue prior to the death of the policyholder, are generally not taxable until paid. Life insurance death benefits are generally exempt from income tax. Also, benefits received on immediate annuities are recognized as taxable income ratably, as opposed to the methods used for some other investments which tend to accelerate taxable income into earlier years. The tax advantage for annuities and life insurance is provided in the Internal Revenue Code of 1986, as amended (the "Code"), and is generally followed in all states and other United States taxing jurisdictions.

From time to time, various tax law changes have been proposed that could have an adverse effect on our business, including the elimination of all or a portion of the income tax advantage for annuities and life insurance. If legislation were enacted to eliminate the tax deferral for annuities, such a change would have an adverse effect on our ability to sell non-qualified annuities. Non-qualified annuities are annuities that are not sold to an individual retirement account or other qualified retirement plan.

Our life subsidiary is taxed under the life insurance company provisions of the Code. Provisions in the Code require a portion of the expenses incurred in selling insurance products to be capitalized and deducted over a period of years, as opposed to immediate deduction in the year incurred. This provision increases the tax for statutory accounting purposes which reduces statutory surplus and, accordingly, decreases the amount of cash dividends that may be paid by our life subsidiary.

EMPLOYEES

As of December 31, 2000, we had 120 full-time employees, of which 110 are located in West Des Moines, Iowa, and 10 are located in the Pell City, Alabama offices. We have experienced no work stoppages or strikes and consider our relations with our employees to be excellent. None of our employees are represented by a union.

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OTHER SUBSIDIARIES

We formed American Equity Investment Properties, L.C., an Iowa limited liability company to hold title to an office building in Birmingham, Alabama, where a portion of our life subsidiary's operations were conducted. The building was sold in 1998, and American Equity Investment Properties, L.C. now holds the remaining cash proceeds from the sale of the building. There are no present plans to dissolve American Equity Investment Properties, L.C., which may be used in the future to facilitate other aspects of our business.

On February 16, 1998, we formed American Equity Capital, Inc., an Iowa corporation, in connection with the introduction of variable products as a part of our product mix. American Equity Capital, Inc. acts as the broker-dealer for the sale of our variable products and will recruit other broker-dealers to establish a distribution network for this product.

On July 9, 1999, we formed American Equity Capital Trust I, a Delaware statutory business trust. On October 25, 1999, we formed American Equity Capital Trust II, a Delaware statutory business trust. We formed these trusts in connection with the issuance of two issues of trust preferred securities. See Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 9 of the Notes to the Audited Consolidated Financial Statements included elsewhere in this report.

ITEM 2. PROPERTIES.

We do not own any real estate. We lease space for our principal offices in West Des Moines, Iowa, pursuant to written leases for approximately 32,120 square feet at an annual rental of \$480,588. The leases expire on June 30, 2004 and have a renewal option of an additional five year term at a rental rate equal to the prevailing fair market value. We also lease space for our office in Pell City, Alabama, pursuant to a written lease dated January 3, 2000, for approximately 3,380 square feet at an annual rental of \$43,095. This lease expires on December 31, 2004.

ITEM 3. LEGAL PROCEEDINGS

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

There is no established public trading market for our common stock. As of February 28, 2001, we had 320 common shareholders.

In 2000, we paid a cash dividend of \$0.01 per share on our common stock and participating convertible preferred stock. We intend to continue to pay an annual cash dividend on such shares so long as we have sufficient capital and/or future earnings to do so. However, we anticipate retaining most of our future earnings, if any, for use in our operations and the expansion of our business.

Our credit agreement contains a restrictive covenant which limits our ability to declare or pay any dividends. In addition, since we are a holding company, our ability to pay cash dividends depends in large measure on our subsidiaries' ability to make distributions of cash or property to us. Iowa insurance laws restrict the amount of distributions our life subsidiary can pay to us without the approval of the Iowa

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Insurance Division. See Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes 7 and 11 of the Notes to the Audited Consolidated Financial Statements included elsewhere in this report.

Any further determination as to dividend policy will be made by our board of directors and will depend on a number of factors, including our future earnings, capital requirements, financial condition and future prospects and such other factors as our board of directors may deem relevant.

For information regarding unregistered sales of equity securities during 2000, see our Form 10-Qs for the quarters ending March 31, 2000, June 30, 2000, and September 30, 2000.

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ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

The following selected consolidated financial data as of and for the periods indicated should be read in conjunction with our consolidated financial statements and related notes and Management's Discussion and Analysis of Financial Condition and Results of Operations appearing elsewhere in this report.

		YEA	AR ENDED DECEMBE	R 31	
	2000	1999	1998	1997	1996
	(1	Dollars in thousa	ands, except per	share data)	
STATEMENT OF OPERATIONS DATA:					
Revenues					
Insurance policy income	\$19,372	\$13,746	\$11,170	\$11,436	\$14,555
Net investment income	89,477	64,610	26,357	4,019	865
Realized gains on investments	5,766	1,454	427	-	-
Total revenues	114,615	79,810	37,954	15,455	15,420
Benefits and expenses					
Insurance policy benefits and change in future policy benefits	8,728	7,232	6.085	7,440	8,788
Interest credited to account balances	56,529	41,727	15,838	2,129	78
Interest expense on notes payable	2,339	, 896	789	980	494
Interest expense on General Agency	,				
Commission and Servicing Agreement	5,958	3,861	1,652	183	-
Interest expense on amounts due under repurchase agreements	3,267	3,491	1,529	292	-
Amortization of deferred policy					
acquisition costs and value of insurance in force acquired	8,806	7,379	2,294	960	880
Other operating costs and expenses	14,370	12,129	8,763	8,231	6,319
Total benefits and expenses	99,997	76,715	36,950	20,215	16,559
Income (loss) before income taxes	14,618	3,095	1,004	(4,760)	(1,139)
Income tax (expense) benefit	(2,385)	1,370		1,391	-
	12,233	4,465	244	(3,369)	(1,139)
Minority interest in earnings of subsidiaries:					
Earnings attributable to company-obligated mandatorily redeemable preferred securities of subsidiary trusts	(7,449)	(2,022)	-	-	-
Net income (loss)	\$ 4,784 ======	\$ 2,443 ===================================	\$ 244 =======	\$ (3,369) ======	\$ (1,139) ======
PER SHARE DATA:					
Basic earnings (loss) per common share	\$ 0.33	\$ 0.17	\$ 0.02	\$ (0.70)	\$ (0.63)
Diluted earnings (loss) per common share	0.26	0.14	0.02	(0.70)	(0.63)
			-	(0.70)	(0.03)
Dividends declared per common share	0.01	0.01	-	-	-
BALANCE SHEET DATA (at period end):					
Total assets	\$2,528,126	\$1,717,619	\$ 708,110	\$ 239,711	\$35,215
Policy benefit reserves	2,099,915	1,358,876	541,082	155,998	11,847
Notes payable	44,000	20,600	10,000	10,000	10,000

Amounts due to related party under General Commission and Servicing Agreement	76,028	62,119	27,536	11,278	-
Trust preferred securities issued by subsidiary trusts	99,503	98,982	-	-	-
Stockholders' equity	58,652	34,324	66,131	54,427	10,137
OTHER FINANCIAL DATA:					
Life subsidiary statutory capital and surplus at December 31	\$145,048	\$139,855 \$	80,948 \$	64,710	\$17,302
Life subsidiary statutory net income for the year ended December 31	10,420	17,837	4,804	4,470	1,175

On June 30, 2000, the Company effected a three-for-one stock split. All of the above amounts have been adjusted to reflect the split on a retroactive basis.

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis reviews our consolidated financial position at December 31, 2000 and 1999, and our consolidated results of operations for the three years ended December 31, 2000, and where appropriate, factors that may affect future financial performance. This analysis should be read in conjunction with the audited consolidated financial statements, notes thereto and selected consolidated financial data appearing elsewhere in this report.

All statements, trend analyses and other information contained in this report and elsewhere (such as in filings by us with the Securities and Exchange Commission, press releases, presentations by us or our management or oral statements) relative to markets for our products and trends in our operations or financial results, as well as other statements including words such as "anticipate," "believe," "plan," "estimate," "expect," "intend," and other similar expressions, constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors which may cause actual results to be materially different from those contemplated by the forward-looking statements. Such factors include, among other things:

- o general economic conditions and other factors, including prevailing interest rate levels and stock and credit market performance which may affect (among other things) our ability to sell our products, our ability to access capital resources and the costs associated therewith, the market value of our investments and the lapse rate and profitability of policies
- o customer response to new products and marketing initiatives
- o mortality and other factors which may affect the profitability of our products
- o changes in the Federal income tax laws and regulations which may affect the relative income tax advantages of our products
- o increasing competition in the sale of annuities
- o regulatory changes or actions, including those relating to regulation of financial services affecting (among other things) bank sales and underwriting of insurance products and regulation of the sale, underwriting and pricing of products
- o the risk factors or uncertainties listed from time to time in our private placement memorandums or filings with the Securities and Exchange Commission

On June 30, 2000, the Company effected a three-for-one stock split. All amounts contained within management's discussion and analysis have been adjusted to reflect the split on a retroactive basis.

RESULTS OF OPERATIONS

BUSINESS OVERVIEW. We commenced business on January 1, 1996, shortly after our formation and incorporation. As a foundation for beginning our business, we acquired two blocks of in-force insurance from another insurance company, of which several of our executive officers were previously employees. Later in 1996, we acquired another life insurance company with no in-force insurance which expanded our licensing authority to sell insurance and annuities to 23 states and the District of Columbia. Since then, we have expanded our licensing to 43 states and the District of Columbia.

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We specialize in the sale of individual annuities (primarily deferred annuities) and, to a lesser extent, we also sell life insurance. Under accounting principles generally accepted in the United States, premium collections for deferred annuities are reported as deposit liabilities instead of as revenues. Earnings from products accounted for as deposit liabilities are primarily generated from the excess of net investment income earned over the interest credited to the policyholder, or the "investment spread," as well as realized gains on investments. In the case of equity-index annuities, the investment spread consists of net investment income in excess of the amortization of the cost of the options purchased to fund the index-based component of the policyholder's return. Revenue is also recognized from surrender charges deducted from the policyholder's account balance.

Commissions and certain other costs relating to the production of new and renewal business are not expensed when incurred but instead are capitalized as deferred policy acquisition costs. Deferred policy acquisition costs for annuities are amortized into expense with the emergence of gross profits. Under certain circumstances, deferred policy acquisition costs will be expensed earlier than originally estimated, for example, when policy terminations are higher than originally estimated and when investments relating to the liabilities of such products are called or sold at a gain prior to anticipated maturity.

We had net income of \$4,784,000 for the year ended December 31, 2000, compared to net income of \$2,443,000 in 1999 and \$244,000 in 1998. The trend in net income is a direct result of the continued growth in our annuity business which began to accelerate in the third quarter of 1997. Annuity reserves grew from \$146,311,000 at December 31, 1997 to \$529,765,000 at December 31, 1998, \$1,342,256,000 at December 31, 1999 and \$2,076,731,000 at December 31, 2000. New annuity deposits for the year ended December 31, 2000 increased 4% to \$840,510,000, compared to \$814,605,000 for 1999. The 1999 amount represented a 116% increase over the 1998 amount of \$377,917,000. The increased annuity production is a direct result of the growth in our agency force, which increased from approximately 4,450 agents at December 31, 1997, to 10,525 agents at December 31, 1998, 18,000 agents at December 31, 1999 and 22,000 agents at December 31, 2000.

The growth in our annuity business resulted in a sizeable increase in our earnings from invested assets for 2000 and 1999. While certain expenses also increased as a result of the growth in our annuity business, the incremental profits from a larger deposit base allowed us to offset a greater portion of our fixed operating costs and expenses. Our 1999 results also benefitted from a gain of \$1,541,000 on the termination of a total return swap contract. Our 1998 results also benefitted from a gain of \$275,000 on the sale of an office building in Birmingham, Alabama, from which our operations in that location were previously conducted.

TRADITIONAL LIFE AND ACCIDENT AND HEALTH INSURANCE PREMIUMS increased 7% to \$11,034,000 in 2000 and decreased 2% to \$10,294,000 in 1999 from \$10,528,000 in 1998. The majority of our traditional life and accident and health insurance premiums consist of group policies sold to a limited market. Because our primary focus is the sale of annuities, we have made no effort to expand sales of these products to other markets.

ANNUITY AND SINGLE PREMIUM UNIVERSAL LIFE PRODUCT CHARGES (surrender charges assessed against policy withdrawals and mortality and expense charges assessed against single premium universal life policyholder account balances) increased 142% to \$8,338,000 in 2000, and 438% to \$3,452,000 in 1999, from \$642,000 in 1998. These increases are principally attributable to the growth in our annuity business and correspondingly, increases in annuity policy withdrawals subject to surrender charges. Withdrawals from annuity and single premium universal life policies were \$144,077,000, \$60,844,000 and \$23,637,000 for 2000, 1999 and 1998, respectively.

NET INVESTMENT INCOME increased 38% to \$89,477,000 in 2000 and 145% to \$64,610,000 in 1999 from \$26,357,000 in 1998. These increases are principally attributable to the growth in our annuity business and correspondingly, increases in our invested assets. Invested assets (amortized cost basis) increased 33% to \$1,995,062,000 at December 31, 2000 and 147% to \$1,499,729,000 at December 31, 1999 compared to \$607,764,000 at December 31, 1998, while the effective yield earned on average invested assets was 7.64%, 7.34% and 7.46% for 2000, 1999, and 1998, respectively.

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REALIZED GAINS ON INVESTMENTS increased 297% to \$5,766,000 in 2000 compared to \$1,454,000 in 1999 and \$427,000 in 1998. The increase in 2000 is primarily attributable to an investment program involving the use of total return exchange agreements. The increase in 1999 was primarily attributable to a gain realized on the termination of a total return swap contract. In 1998, realized gains consisted of a gain of \$152,000 on the sale of fixed maturity securities and a gain of \$275,000 on the sale of our office building in Alabama.

TRADITIONAL LIFE AND ACCIDENT AND HEALTH INSURANCE BENEFITS increased 21% to \$8,728,000 in 2000 and 19% to \$7,232,000 in 1999 compared to \$6,085,000 in 1998. These increases are attributable to an increase in death benefits and surrenders.

INTEREST CREDITED TO ANNUITY POLICYHOLDER ACCOUNT BALANCES increased 35% to \$56,529,000 in 2000 and 163% to \$41,727,000 in 1999 from \$15,838,000 in 1998. These increases are principally attributable to increases in annuity liabilities. The amounts are also impacted by changes in the weighted average crediting rate for our fixed rate annuity liabilities, which, excluding interest rate bonuses guaranteed for the first year of the annuity contract, was 5.20%, 5.11% and 5.20% at December 31, 2000, 1999 and 1998, respectively. The weighted average crediting rate, including interest rate bonuses guaranteed for the first year of the annuity contract, was 5.99%, 6.51%, and 7.05% at December 31, 2000, 1999 and 1998, respectively.

INTEREST EXPENSE ON GENERAL AGENCY COMMISSION AND SERVICING AGREEMENT increased 54% to \$5,958,000 in 2000 and 134% to \$3,861,000 in 1999 from \$1,652,000 in 1998. These increases are principally attributable to increases in the amount of commissions paid by our life subsidiary under this Agreement. See Note 8 to the Audited Consolidated Financial Statements included elsewhere in this report.

INTEREST EXPENSE ON NOTES PAYABLE increased 161% to \$2,339,000 in 2000 and 14% to \$896,000 in 1999 from \$789,000 in 1998. These increases are attributable to increases in the outstanding borrowings in the third and fourth quarters of 1999, and throughout 2000. In 2000, the increase was also related to an increase in the cost of funds, while in 1999 the increase was offset in part by a decrease in the average applicable interest rate. The applicable interest rate was 7.99%, 7.56% and 8.09% for 2000, 1999 and 1998, respectively.

INTEREST EXPENSE ON AMOUNTS DUE UNDER REPURCHASE AGREEMENTS decreased 6% to \$3,267,000 in 2000 and increased 128% to \$3,491,000 in 1999 from \$1,529,000 in 1998. In 2000, this change was principally attributable to lower average balances of funds, offset in part by higher average costs of funds. In 1999, this change was principally attributable to larger average balances of funds borrowed, offset in part by lower average costs of funds in 1999. See Note 7 of the Notes to the Audited Consolidated Financial Statements included elsewhere in this report.

AMORTIZATION OF DEFERRED POLICY ACQUISITION COSTS AND VALUE OF INSURANCE IN FORCE ACQUIRED increased 19% to \$8,806,000 in 2000 and 222% to \$7,379,000 in 1999 from \$2,294,000 in 1998. These increases are primarily due to the growth in our annuity business as discussed above.

OTHER OPERATING COSTS AND EXPENSES increased 18% to \$14,370,000 in 2000 and 38% to \$12,129,000 in 1999 from \$8,763,000 in 1998. These increases are principally attributable to increases in marketing expenses, employees and related salaries and costs of employment.

INCOME TAX EXPENSE for 2000 was an expense of \$2,385,000 compared to a benefit of \$1,370,000 in 1999, and an expense of \$760,000 in 1998. Our effective tax rates for 2000, 1999 and 1998 were 33%, 16% and 36%, respectively, excluding the impact in 1999 of the elimination of a valuation allowance of \$1,537,000 on deferred income tax assets. See Note 6 of the Notes to the Audited Consolidated Financial Statements included elsewhere in this report. These effective income tax rates varied from the applicable statutory federal income tax rates of 35% for 2000 and 1999 and 34% for 1998 principally due to: (i) the impact of state taxes on the federal income tax expense; (ii) in 1999, adjustment of the December 31, 1998 net deferred tax assets to the 35% rate; and (iii) in 1998, certain nondeductible expenses.

MINORITY INTEREST IN EARNINGS OF SUBSIDIARIES includes amounts for distributions and the accretion of the issue discount on company-obligated mandatorily redeemable preferred stocks of subsidiary trusts issued in 1999. Tax benefits attributable to these amounts are reported as a reduction of income tax expense. See Note 9 of the Notes to the Audited Consolidated Financial Statements included elsewhere in this report.

FINANCIAL CONDITION

INVESTMENTS. Our investment strategy is to maintain a predominantly investment grade fixed income portfolio, provide adequate liquidity to meet our cash obligations to policyholders and others and maximize current income and total investment return through active investment management. Consistent with this strategy, our investments principally consist of fixed maturity securities and short-term investments. We also have approximately 2% of our invested assets at December 31, 2000 in derivative instruments (equity market index call options) purchased in connection with the issuance of equity-index annuities.

Insurance statutes regulate the type of investments that our life subsidiary is permitted to make and limit the amount of funds that may be used for any one type of investment. In light of these statutes and regulations and our business and investment strategy, we generally seek to invest in United States government and government-agency securities and corporate securities rated investment grade by established nationally recognized rating organizations or in securities of comparable investment quality, if not rated.

We have classified a substantial portion of our fixed maturity investments as available-for-sale to maximize investment flexibility. Available-for-sale securities are reported at market value and unrealized gains and losses, if any, on these securities are included directly in a separate component of stockholders' equity, thereby exposing stockholders' equity to incremental volatility due to changes in market interest rates and the accompanying changes in the reported value of securities classified as available-for-sale, with stockholders' equity increasing as interest rates decline and, conversely, decreasing as interest rates rise.

LIABILITIES. Our liability for policy benefit reserves increased \$741,039,000 and \$817,794,000 during 2000 and 1999, respectively, to \$2,099,915,000 at December 31, 2000 and \$1,358,876,000 at December 31, 2000, primarily due to annuity sales as discussed above. Substantially all of our annuity products have a surrender charge feature designed to reduce early withdrawal or surrender of the policies and to partially compensate us for our costs if policies are withdrawn early. Notwithstanding these policy features, the withdrawal rates of policyholder funds may be affected by changes in interest rates.

On October 18, 1996, we borrowed \$10,000,000 from two banks under a variable rate revolving credit agreement. Proceeds from the borrowing were contributed to the capital and surplus of our life subsidiary (\$6,000,000) and used to refinance indebtedness we incurred to capitalize our life subsidiary at the time of its formation (\$4,000,000). During 1999, this line of credit was increased to permit maximum borrowings of \$25,000,000, and we borrowed an additional \$10,600,000, bringing our liability for notes payable to \$20,600,000 at December 31, 1999. During 2000, the maximum borrowing level was increased to \$50,000,000, and the Company borrowed an additional \$23,400,000. We loaned the proceeds of the 1999 borrowings to American Equity Investment Service Company (see discussion that follows under LIQUIDITY OF PARENT COMPANY). The loan matures on March 31, 2001 with an option for a four year extension as a term loan. Under this agreement, we are required to maintain minimum capital and surplus levels at our life subsidiary and meet certain other financial and operating ratio requirements. We are also prohibited from incurring other indebtedness for borrowed money without obtaining a waiver from the lenders and from paying dividends on our capital stock in excess of 10% of our consolidated net income for the prior fiscal year (except that in 1999 we were permitted to make a dividend payment equal to 44% of our consolidated net income for 1998).

STOCKHOLDERS' EQUITY. We were initially capitalized in December, 1995 and January, 1996 through the issuance of shares of Common Stock for cash of \$4,000,000. Subsequent to our initial capitalization (400,000

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shares of Common Stock after a May 29, 1996 100-for-1 stock split), we issued additional shares of Common Stock, warrants to purchase shares of Common Stock and shares of Series Preferred Stock convertible into shares of Common Stock in several private placement offerings as follows:

		Numbe	Warrant	
Description 	Issue Price	Shares	Warrants	Exercise Price
Common Stock & Warrants	\$ 3.33	2,340,000	468,000	\$ 3.33
1996	3.33	11,994	2,394	3.33
1997	3.33	9,000	1,800	3.33
1998(1)		2,360,994	472,194(2)	
1997	4.00	1,711,248	342249(3)	4.00
			204750(4)	4.00
		1,711,248	546,999	
Common Stock - 1997	5.33	7,998,248		
1998 Series A Participating Preferred Stock	16.00	625,000		

- (1) issued to the placement agent in payment of a portion of the compensation due to the placement agent
- (2) exercised during 1998 (3) exercised during 1999
- (4) issued to the placement agent as part of placement agent compensation; 170,625 exercised in 2000, and the remaining 4,125 expire on April 30,

The aggregate net proceeds from these offerings, including proceeds received from the exercise of warrants, was \$65,699,000, substantially all of which were contributed to the capital and surplus of our life subsidiary or used to fund the acquisition of the life insurance company acquired in 1996.

A portion of the 7,998,750 shares of Common Stock issued in 1997 at \$5.33 per share were issued in a rights offering to existing stockholders and in connection therewith, certain of our officers and directors received management subscription rights to purchase one share of Common Stock for each share owned and one-half share of Common Stock for each stock option held on the offering date. An aggregate of 2,157,375 management subscription rights were issued to nine officers and directors at that time. The management subscription rights have an exercise price of \$5.33 per share and expire on December 1, 2002. Farm Bureau Life Insurance Company purchased 4,687,500 shares of Common Stock in this offering and received a right of first refusal to maintain a 20% ownership interest in our capital stock.

The 625,000 shares of 1998 Series A Participating Preferred Stock issued in 1998 have participating dividend rights with the shares of Common Stock, when and as such dividends are declared. The preferred shares are convertible into shares of Common Stock on a three for one basis upon the earlier of the initial public offering of our Common Stock or December 31, 2003.

In September, 1999, American Equity Capital Trust I ("Trust I"), our wholly-owned subsidiary, issued \$25,970,000 of 8% Convertible Trust Preferred Securities (the "8% Trust Preferred Securities"). In connection with Trust I's issuance of the 8% Trust Preferred Securities and the related purchase by us of all of Trust I's common securities, we issued \$26,773,000 in principal amount of our 8% Convertible Junior Subordinated Debentures, due September 30, 2029 (the "8% Debentures") to Trust I. The sole assets of Trust I are the 8% Debentures and any interest accrued thereon. Each 8% Trust Preferred Security is convertible into one share of

our common stock at a conversion price equal to the lesser of (i) \$30 per share or (ii) 90% of the initial price per share to the public of common stock sold in connection with our initial public offering of such common stock (the "IPO"), upon the earlier of the 91st day following the IPO or September 30, 2002. The interest payment dates on the 8% Debentures correspond to the distribution dates on the 8% Trust Preferred Securities.

The 8% Trust Preferred Securities, which have a liquidation value of \$30 per share plus accrued and unpaid distributions, mature simultaneously with the 8% Debentures. As of December 31, 1999, 865,671.33 shares of 8% Trust Preferred Securities were outstanding, all of which are unconditionally guaranteed by us to the extent of the assets of Trust I.

In October, 1999, American Equity Capital Trust II ("Trust II"), our wholly-owned subsidiary, issued 97,000 shares of 5% Trust Preferred Securities (the "5% Trust Preferred Securities"). The 5% Trust Preferred Securities, which have a liquidation value of \$100 per share (\$97,000,000 in the aggregate) have been assigned a fair value of \$72,490,000 (based upon an effective 7% yield-to-maturity). The consideration received by Trust II in connection with the issuance of the 5% Trust Preferred Securities consisted of fixed income trust preferred securities of equal value which were issued by the parent of Farm Bureau Life insurance Company. Farm Bureau beneficially owns 32.26% of our common stock.

In connection with Trust II's issuance of the 5% Preferred Securities and the related purchase by us of all of Trust II's common securities, we issued \$100,000,000 in principal amount of our 5% Subordinated Debentures, due June 1, 2047 (the "5% Debentures") to Trust II. The sole assets of Trust II are the 5% Debentures and any interest accrued thereon. The interest payment dates on the 5% Debentures correspond to the distribution dates on the 5% Trust Preferred Securities. The 5% Trust Preferred Securities mature simultaneously with the 5% Debentures. All of the 5% Trust Preferred Securities are unconditionally guaranteed by us to the extent of the assets of Trust II.

LIQUIDITY FOR INSURANCE OPERATIONS. Our life subsidiary generally receives adequate cash flow from premium collections and investment income to meet its obligations. Annuity and life insurance liabilities are generally long-term in nature. Policyholders may, however, withdraw funds or surrender their policies, subject to surrender and withdrawal penalty provisions. At December 31, 2000, approximately 99% of our annuity liabilities were subject to penalty upon surrender.

We believe that the diversity of our investment portfolio and the concentration of investments in high-quality, liquid securities provides sufficient liquidity to meet foreseeable cash requirements. The investment portfolio at December 31, 2000 included \$1,474,560,000 of publicly traded investment grade bonds. Although there is no present need or intent to dispose of such investments, our life subsidiary could readily liquidate portions of its investments, if such a need arose. In addition, investments could be used to facilitate borrowings under reverse-repurchase agreements or dollar-roll transactions. Such borrowings have been used by our life subsidiary from time to time to increase our return on investments and to improve liquidity.

Effective January 1, 2001, our life subsidiary entered into a reinsurance transaction which includes a coinsurance segment on a 2% quota share basis and yearly renewable term segment reinsuring a portion of death benefits payable on annuities produced after January 1, 2001.

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LIQUIDITY OF PARENT COMPANY. The parent company is a legal entity separate and distinct from its subsidiaries, and has no business operations. The parent company needs liquidity primarily to service its debt, including the subordinated debentures issued to subsidiary trusts, pay operating expenses and pay dividends to stockholders. The primary sources of funds for these payments are: (i) interest received on trust preferred securities received in connection with the issuance of the 5% Trust Preferred Securities; (ii) principal and interest payments received on the parent company's note receivable from American Equity Investment Service Company (see discussion that follows); (iii) dividends on capital stock and surplus note interest payments from our life subsidiary; (iv) cash on hand (\$4,779,000 at December 31, 2000); and (v) cash (\$213,000 at December 31, 2000) that may be distributed by the American Equity Investment Properties, L.C. which holds the remaining cash proceeds from the sale of the office building in Birmingham, Alabama that was sold in 1998. The parent company may also obtain cash by issuing debt or equity securities.

The payment of dividends or the distributions, including surplus note payments, by our life subsidiary is subject to regulation by the Iowa Insurance Division. Currently, our life subsidiary may pay dividends or make other distributions without the prior approval of the Iowa Insurance Division, unless such payments, together with all other such payments within the preceding twelve months, exceed the greater of (1) our life subsidiary's net gain from operations (excluding net realized capital gains or losses) for the preceding calendar year, or (2) 10% of our statutory surplus at the preceding December 31. For 2000, up to \$14,505,000 can be distributed as dividends or surplus note payments without prior approval of the Iowa Insurance Division. In addition, dividends and surplus note payments may be made only out of earned surplus, and all surplus note payments are subject to prior approval by regulatory authorities. Our life subsidiary had \$21,534,000 of earned surplus at December 31, 2000.

The maximum distribution permitted by law or contract is not necessarily indicative of an insurer's actual ability to pay such distributions, which may be constrained by business and regulatory considerations, such as the impact of such distributions on surplus, which could affect the insurer's ratings or competitive position, the amount of premiums that can be written and the ability to pay future dividends or make other distributions. Further, the Iowa insurance laws and regulations require that the statutory surplus of our life subsidiary following any dividend or distribution must be reasonable in relation to our outstanding liabilities and adequate for its financial needs.

The transfer of funds by our life subsidiary is also restricted by certain covenants in our loan agreement which, among other things, requires the life subsidiary to maintain statutory capital and surplus (including the asset valuation and interest maintenance reserves) of \$140,000,000 plus 25% of statutory net income for periods subsequent to December 31, 2000. Under the most restrictive of these limitations, \$605,000 of earned surplus at December 31, 2000 would be available for distribution by our life subsidiary to the parent company in the form of dividends or other distributions.

Statutory accounting practices prescribed or permitted for our life subsidiary differ in many respects from those governing the preparation of financial statements under accounting principles generally accepted in the United States ("GAAP"). Accordingly, statutory operating results and statutory capital and surplus may differ substantially from amounts reported in the GAAP basis financial statements for comparable items. Information as to statutory capital and surplus and statutory net income for our life subsidiary as of December 31, 2000 and 1999 and for the years ended December 31, 2000, 1999 and 1998 is included in Note 11 of the Notes to Audited Consolidated Financial Statements included elsewhere in this report.

Our life subsidiary has entered into a general agency commission and servicing agreement with American Equity Investment Service Company, an affiliated company wholly-owned by the Company's chairman and president, whereby the affiliate acts as a national supervisory agent with responsibility for paying commissions to the Company's agents. This agreement initially benefits the life subsidiary's statutory surplus by extending the payment of a portion of the first year commissions on new annuity business written by the life subsidiary over a

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longer period of time, and thereby enabling the life subsidiary to conduct a comparatively greater volume of business. In subsequent periods, the life subsidiary's statutory surplus is reduced through the payment of renewal commissions to the affiliate on this business based upon the account balances of the annuities remaining in force for a period of five years (see Note 8 of the Notes to the Audited Consolidated Financial Statements included elsewhere in this report).

During the years ended December 31, 2000, 1999 and 1998, the Service Company paid \$28,400,000, \$37,723,000, and \$19,933,000, respectively, to agents of the Company. The Company paid renewal commissions to the Service Company of \$20,449,000, \$7,001,000, and \$5,328,000, respectively.

During 1999, the parent company agreed to loan the affiliate up to \$50,000,000 as the source of funds for the affiliate portion of first year commissions and had advanced \$41,565,000 through December 31, 2000 pursuant to the promissory note evidencing this agreement. Principal and interest are payable quarterly over five years from the date of the advance. The principal source of funds for us to advance funds to the affiliate is our bank line of credit, of which \$6,000,000 was available for borrowing at December 31, 2000.

Future payments by the life subsidiary on business in force at December 31, 2000 are dependent upon the account balances of the annuities remaining in force on each remaining quarterly renewal commission payment date. Estimated future renewal commission payments by the life subsidiary would be: \$31,229,000 for 2001; \$22,229,000 for 2002; \$20,651,000 for 2003; and \$14,451,000 for 2004.

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Inflation does not have a significant effect on our balance sheet; we have minimal investments in property, equipment or inventories. To the extent that interest rates may change to reflect inflation or inflation expectations, there would be an effect on our balance sheet and operations. Higher interest rates experienced in recent periods have decreased the value of our fixed maturity investments. It is likely that declining interest rates would have the opposite effect. It is not possible to calculate the effect such changes in interest rates, if any, have had on our operating results.

PENDING ACCOUNTING CHANGE

In June 1998, the Financial Accounting Standards Board issued Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities." Statement No. 133 requires companies to record derivatives on the balance sheet as assets or liabilities, measured at fair value. Accounting for gains or losses resulting from changes in the values of those derivatives is dependent on the use of the derivative and whether it qualifies for hedge accounting. The Company issues equity-indexed annuity products, whose product characteristics include embedded derivatives. The Company also purchases options on the equity market indexes applicable to these products to fund the liabilities classified as embedded derivatives. These items will be affected by SFAS No. 133. The Statement is effective for the Company for all financial statements filed subsequent to December 31, 2000. Because various insurance-related issues were not decided by the FASB and the Derivative Implementations Group until late 2000, the Company has not yet determined the ultimate impact that this new Statement will have on its operations or financial position.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We seek to invest our available funds in a manner that will maximize shareholder value and fund future obligations to policyholders and debtors, subject to appropriate risk considerations. We seek to meet this objective through investments that: (i) consist predominately of investment grade fixed maturity securities of very high credit quality; (ii) have projected returns which satisfy our spread targets; and (iii) have characteristics which support

the underlying liabilities. Many of our products incorporate surrender charges, market interest rate adjustments or other features to encourage persistency.

We seek to maximize the total return on our held-for-sale investments through active investment management. Accordingly, we have determined that our held-for-sale portfolio of fixed maturity securities is available to be sold in response to: (i) changes in market interest rates; (ii) changes in relative values of individual securities and asset sectors; (iii) changes in prepayment risks; (iv) changes in credit quality outlook for certain securities; (v) liquidity needs; and (vi) other factors.

We have a portfolio of held for investment securities which consists principally of zero coupon bonds issued by U.S. government agencies. These securities are purchased to secure long-term yields which meet our spread targets and support the underlying liabilities.

Interest rate risk is our primary market risk exposure. Substantial and sustained increases and decreases in market interest rates can affect the profitability of our products and the market value of our investments.

The profitability of most of our products depends on the spreads between interest yield on investments and rates credited on insurance liabilities. We have the ability to adjust crediting rates (participation or asset fee rates for equity-index annuities) on substantially all of our annuity policies at least annually (subject to minimum guaranteed values). In addition, substantially all of our annuity products have surrender and withdrawal penalty provisions designed to encourage persistency and to help ensure targeted spreads are earned. However, competitive factors, including the impact of the level of surrenders and withdrawals, may limit our ability to adjust or maintain crediting rates at levels necessary to avoid narrowing of spreads under certain market conditions.

A major component of our interest rate risk management program is structuring the investment portfolio with cash flow characteristics consistent with the cash flow characteristics of our insurance liabilities. We use computer models to simulate cash flows expected from our existing business under various interest rate scenarios. These simulations enable us to measure the potential gain or loss in fair value of our interest rate-sensitive financial instruments, to evaluate the adequacy of expected cash flows from our assets to meet the expected cash requirements of our liabilities and to determine if it is necessary to lengthen or shorten the average life and duration of our investment portfolio. (The "duration" of a security is the time weighted present value of the security's expected cash flows and is used to measure a security's sensitivity to changes in interest rates). When the durations of assets and liabilities are similar, exposure to interest rate risk is minimized because a change in value of assets should be largely offset by a change in the value of liabilities. At December 31, 2000, the effective duration of our fixed maturity securities and short-term investments was approximately 7.8 years and the estimated duration of our insurance liabilities was approximately 8.1 years.

If interest rates were to increase 10% from levels at December 31, 2000, we estimate that the fair value of our fixed maturity securities, net of corresponding changes in the values of deferred policy acquisition costs and insurance in force acquired would decrease by approximately \$73,360,000. The computer models used to estimate the impact of a 10% change in market interest rates incorporate numerous assumptions, require significant estimates and assume an immediate and parallel change in interest rates without any management of the investment portfolio in reaction to such change. Consequently, potential changes in value of our financial instruments indicated by the simulations will likely be different from the actual changes experienced under given interest rate scenarios, and the differences may be material. Because we actively manage our investments and liabilities, our net exposure to interest rates can vary over time.

Our investments in equity index call options are closely matched with our obligations to equity-indexed annuity holders. Market value changes associated with those investments are substantially offset by an increase or decrease in the amounts added to policyholder account balances for equity-indexed products.

As a part of our asset-liability management activities, we from time to time purchase financial futures instruments and total return exchange agreements, although such investments account for a relatively small portion of our total portfolio. These derivative securities are based upon U.S. Treasury or agency obligations as the underlying reference securities. Financial futures contracts are commitments to either purchase or sell a financial instrument at a specific future date for a specified price and may be settled in cash or through delivery of the financial instrument. Total return exchange agreements generally involve the exchange of the total return or yield on a referenced security for a specified interest rate.

If a financial futures contract used to manage interest rate risk is terminated early or results in payments based on the change in value of the underlying asset, any resulting gain or loss is deferred and amortized as an adjustment to the yield of the designated asset over its remaining life as long as the transaction qualifies for hedge accounting. The effectiveness of the hedge is measured by a historical and probably future high correlation of changes in the fair value of the hedging instruments with changes in value of the hedged item. If correlation ceases to exist, hedge accounting will be terminated and gains or losses recorded in income. To date, high correlation has been achieved. Deferred gains (losses) totaling (\$2,276,000) and \$4,970,000 for 2000 and 1999, respectively, are included in held for investment fixed maturities and will be amortized as an adjustment to interest income over the life of the hedged instrument.

For total return exchange agreements, the differential of the total return yield or interest to be paid or received on a settlement date is recognized as an adjustment to investment income. If a total return swap agreement is terminated early any resulting gain or loss is recognized as realized gain or loss. In 2000, the Company recognized net investment expense of \$10,583,000 related to payments made on settlement dates, and realized a gain of \$7,177,000 on the termination of one total return swap agreement.

There are no financial futures or total return swaps outstanding at December 31, 2000.

ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The financial statements are included as a part of this report on Form 10-K on pages F-1 through F-32.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

PART III

The information required by Part III is incorporated by reference from our definitive proxy statement to be filed with the Commission pursuant to Regulation 14A within 120 days after December 31, 2000.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

FINANCIAL STATEMENTS and FINANCIAL STATEMENT SCHEDULES. See Index to Consolidated Financial Statements on page F-1 for a list of financial statements and financial statement schedules included in this report.

All other schedules to the consolidated financial statements required by Article 7 of Regulation S-X are omitted because they are not applicable, not required, or because the information is included elsewhere in the consolidated financial statements or notes thereto.

 ${\tt EXHIBITS}.$ See Exhibit Index immediately preceding the Exhibits for a list of Exhibits filed with this report.

REPORTS ON FORM 8-K. No reports on Form 8-K were filed during the quarter ended December 31, 2000.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, this 19th day of March, 2001.

AMERICAN EQUITY INVESTMENT LIFE HOLDING COMPANY

By: /s/D.J. NOBLE

D.J. Noble, President

Pursuant to the requirements of the Securities Exchange Act of 1934, this registration statement has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

SIGNATURE	TITLE (CAPACITY)	DATE
/s/D.J. NOBLE D.J. Noble	Chairman of the Board and President, (Principal Executive Officer)	March 19, 2001
/s/WENDY L. CARLSON	Chief Financial Officer and General Counsel (Principal Financial Officer)	March 19, 2001
/s/TERRY A. REIMER Terry A. Reimer	Chief Operating Officer and Executive Vice President (Principal Accounting Officer)	March 19, 2001
/s/JAMES M. GERLACH	Director	March 19, 2001
James M. Gerlach /s/ROBERT L. HILTON	Director	March 19, 2001
/s/ JOHN M. MATOVINA	Director	March 19, 2001
/s/BEN T. MORRIS	Director	March 19, 2001
/s/DAVID S. MULCAHY David S. Mulcahy	Director	March 19, 2001
/s/A.J. STRICKLAND, III	Director	March 19, 2001
/s/HARLEY A. WHITFIELD	Director	March 19, 2001
/s/JOHN C. ANDERSON John C. Anderson	Director	March 19, 2001

Consolidated Financial Statements

Years ended December 31, 2000, 1999 and 1998

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Report of Independent Auditors

The Board of Directors and Stockholders American Equity Investment Life Holding Company

We have audited the accompanying consolidated balance sheets of American Equity Investment Life Holding Company as of December 31, 2000 and 1999, and the related consolidated statements of income, changes in stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2000. Our audits also included the financial statement schedules listed in the Index on page F-1. These financial statements and schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of American Equity Investment Life Holding Company at December 31, 2000 and 1999, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

/s/ Ernst & Young LLP

Des Moines, Iowa March 2, 2001

Consolidated Balance Sheets

(Dollars in thousands, except per share data)

	DECEMBER 31		
	2000	1999	
100570			
ASSETS			
Cash and investments: Fixed maturity securities:			
Available for sale, at market (amortized cost:			
(2000 - \$1,523,376; 1999 - \$1,070,465)	\$ 1,474,560	\$ 997,020	
Held for investment, at amortized cost (market:	\$ 1,474,500	\$ 991,020	
2000 - \$365,023; 1999 - \$315,975)	429,280	398,467	
Equity securities, at market	423/233	0007401	
(cost: 2000 - \$7,435; 1999 - \$8,020)	6,671	7,613	
Derivative instruments	34,707	44,210	
Policy loans	264	231	
Cash and cash equivalents	175,724	5,882	
·			
Total cash and investments	2,121,206	1,453,423	
Receivable from other insurance companies	375	598	
Premiums due and uncollected	1,256	1,097	
Accrued investment income	21,398	14,183	
Receivables from related parties	47,242	18,896	
Property, furniture and equipment, less accumulated			
depreciation: 2000 - \$2,370; 1999 - \$1,632	1,032	1,346	
Value of insurance in force acquired	520	752	
Deferred policy acquisition costs	289,609	178,800	
Intangibles, less accumulated amortization:			
2000 - \$797; 1999 - \$681	2,338	2,238	
Deferred income tax asset	36,052	43,037	
Federal income taxes recoverable	-	1,663	
Other assets	2,913	1,215	
Assets held in separate account	4,185	371	
Total assets	\$ 2,528,126	\$ 1,717,619	
	=======	========	

Consolidated Balance Sheets

(Dollars in thousands, except per share data)

(continued)

	DECE 2000 	MBER 31 1999
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities: Policy benefit reserves:		
Traditional life and accident and health insurance products Annuity and single premium universal life products	\$ 20,354 2,079,561	\$ 15,060 1,343,816
Other policy funds and contract claims Provision for experience rating refunds Amounts due to related party under General Agency	16,669 336	11,553 544
Commission and Servicing Agreement Other amounts due to related parties	76,028 4,000	62,119
Notes payable Amounts due under repurchase agreements Amounts due on securities purchased	44,000 110,000 -	20,600 86,969 29,714
Federal income taxes payable Other liabilities Liabilities related to separate account	50 14,788 4,185	- 13,567 371
Total liabilities	2,369,971	1,584,313
Commitments and contingencies (Note 12)		
Minority interest in subsidiaries: company-obligated mandatorily redeemable preferred securities of subsidiary trusts	99,503	98,982
Stockholders' equity: Series Preferred Stock, par value \$1 per share, 2,000,000		
shares authorized; 625,000 shares of 1998 Series A Participating Preferred Stock issued and outstanding Common Stock, par value \$1 per share - shares authorized: 2000 - 75,000,000 and 1999 - 25,000,000; issued and outstanding: 2000 - 14,530,242 shares and	625	625
1999 - 4,712,310 shares	14,530	4,712
Additional paid-in capital Accumulated other comprehensive loss Retained earnings (deficit)	57,577 (16,876) 2,796	66,058 (35,235) (1,836)
Total stockholders' equity	58,652	34,324
Total liabilities and stockholders' equity	\$ 2,528,126 =======	\$ 1,717,619 =======

Consolidated Statements of Income

(Dollars in thousands, except per share data)

	2000	1998	
Revenues:			
Traditional life and accident and health insurance premiums	\$ 11 G2 <i>1</i>	\$ 10,294	\$ 10,528
Annuity and single premium universal	\$ 11,034	\$ 10,294	Ф 10,526
life product charges	8,338	3,452	642
Net investment income	89, 477	64,610	26,357
Realized gains on investments	5,766	1,454	427
Total revenues	114,615	79,810	37,954
Benefits and expenses:			
Insurance policy benefits and change			
in future policy benefits	8,728	7,232	6,085
Interest credited to account balances	56,529	41,727	15,838
Interest expense on notes payable	2,339	896	789
Interest expense on General Agency	5 050	0.004	4 050
Commission and Servicing Agreement Interest expense on amounts due under	5,958	3,861	1,652
repurchase agreements	3,267	3,491	1,529
Amortization of deferred policy	3, 23.	3, 132	1,020
acquisition costs and value of			
insurance in force acquired	8,806	7,379	2,294
Other operating costs and expenses	14,370	12,129	8,763
Total benefits and expenses	99,997		36,950
Total beliefits and expenses		76,715	30,930
Income before income taxes and minority			
interest in earnings of subsidiaries	14,618	3,095	1,004
Income tax (expense) benefit:			
Current	(5,225)	(14, 189)	(5,311)
Deferred	2,840	15,559	4,551
	(2,385)	1,370	(760)
Income before minority interest in earnings of subsidiaries	12,233	4,465	244
01 Substitutites	12,233	4,403	244
Minority interest in earnings of subsidiaries:			
Earnings attributable to company -			
obligated mandatorily redeemable			
preferred securities of subsidiary trusts	(7,449)		-
Net income	\$ 4,784	\$ 2,443	\$ 244
Net Income	φ 4,784 =======	φ 2,443 ========	φ 244 =======
Basic earnings per common share	\$ 0.33	\$ 0.17	\$ 0.02
	=======		======
Diluted earnings per common share	\$ 0.26	\$ 0.14	\$ 0.02
	========	=========	=======

Consolidated Statements of Changes in Stockholders' Equity

(Dollars in thousands, except per share data)

	PREFERRED STOCK
Balance at January 1, 1998	\$ -
Comprehensive income: Net income for year Change in net unrealized investment gains/losses Total comprehensive income	Ī
Issuance of 161,098 shares of common stock, less issuance expenses of \$330	-
Issuance of 625,000 shares of 1998 Series A Participating Preferred Stock, less issuance expenses of \$32	625
Balance at December 31, 1998 Comprehensive income (loss):	625
Net income for year Change in net unrealized investment gains/losses Total comprehensive loss Issuance of 130,348 shares of common stock, less issuance	-
expenses of \$22 Dividends on preferred stock (\$.02 per share) Dividends on common stock (\$.02 per share, pre stock split)	- -
Balance at December 31, 1999 Issuance of 9,424,620 shares of common stock pursuant to 3-for-1 stock split	625 -
Comprehensive income: Net income for year Change in net unrealized investment gains/losses Total comprehensive income	-
Issuance of 477,687 shares of common stock Acquisition of 84,375 shares of common stock Dividends on preferred stock (\$0.01 per share)	- - -
Dividends on common stock (\$0.01 per share) Balance at December 31, 2000	\$ 625
	=====

American Equity Investment Life Holding Company Consolidated Statements of Changes in Stockholders' Equity (Dollars in thousands, except per share data) (continued)

	COMMON STOCK		DDITIONAL D-IN CAPITAL		ULATED OTHE HENSIVE INCOME (LOSS)		RETAINED EARNINGS (DEFICIT)	TOTAL	STOCKHOLDERS'
\$	4,421	\$	54,319	\$	210	\$	(4,523)	\$	54,427
	,		_		_		244		244
	-		-		210		-		210
									 454
	161		1,121		-		-		1,282
	-		9,343		-		-		9,968
	4,582		64,783		420		(4,279)		66,131
	-		-		-		2,443		2,443
	-		-		(35,655)		-		(35,655)
									(33,212)
	130		1,382		-		-		1,512
	-		(13) (94)		-		-		(13) (94)
	4,712 9,425		66,058 (9,425)		(35, 235)		(1,836)		34,324
	3,423		(3,423)						
	-		-		- 18,359		4,784		4,784 18,359
	_		_		10,339		_		
									23,143
	478		1,478		-		-		1,956
	(85)		(534)		-		- (6)		(619)
	-		-		-		(6) (146)		(6) (146)
\$	14,530	\$	57,577	\$	(16,876)	\$	2,796	\$	58,652
=====	=========	======		=======		=====	=======================================	======	

Consolidated Statements of Cash Flows

(Dollars in thousands)

		YEAR ENDED DECEMBER 31	
	2000	1999	1998
OPERATING ACTIVITIES			
Net income	\$ 4,78	4 \$ 2,443	\$ 244
Adjustments to reconcile net income to net cash used in			
operating activities:			
Adjustments related to interest sensitive products:			
Interest credited to account balances	56,52	9 41,727	15,838
Annuity and single premium universal life product			
charges	(8,33	8) (3,452)	(642)
Increase in traditional life and accident and health			
insurance reserves	5,29	,	1,630
Policy acquisition costs deferred	(77,05		(19, 292)
Amortization of deferred policy acquisition costs	8,57	4 7,063	2,020
Amortization of discount and premiums on fixed			
maturity securities and derivative instruments	12,93	` , ,	(12,975)
Provision for depreciation and other amortization	1,08		992
Realized gains on investments	(5,76		(427)
Deferred income taxes	(2,84	0) (15,559)	(4,551)
Reduction of amounts due to related party under			
General Agency Commission and Servicing	(4.4.40	1) (0.140)	(0.075)
Agreement	(14,49	1) (3,140)	(3,675)
Changes in other operating assets and liabilities:	(7.04	5) (44 007)	(4.404)
Accrued investment income	(7,21		(1,184)
Receivables from related parties	(28, 34		(52)
Federal income taxes recoverable/payable	1,71	. , ,	(914)
Other policy funds and contract claims	5,11		3,960
Other amounts due to related parties Other liabilities	4,00 1,22		2,908
Other Habilities Other			,
Other	(1,91	1) (650)	(74)
Net cash used in operating activities	(44,713) (61,536)	(16,194)

Consolidated Statements of Cash Flows

(Dollars in thousands)

(continued)

	YEAR ENDED DECEMBER 31				
	2000		1999		1998
INVESTING ACTIVITIES					
Sales, maturities or repayments of investments:					
Fixed maturity securities - available-for-sale	\$ 628,847	\$	308,670	\$	222,745
Equity securities Derivative instruments	1,588 7 177		- 1 541		-
Del Ivacive instraments	1,588 7,177				
	637,612		310,211		222,745
Acquisitions of investments:	(4, 000, 400)		(704 040)		(000 001)
Fixed maturity securities - available for sale Fixed maturity securities - held for investment	(1,092,492))	(734, 248)		(602,831)
Equity securities	(7,246) (1,437)	<i>)</i> \	(310,500) (8,020)		_
Derivative instruments	(68,088)) }	(39, 396)		(11,539)
Proceeds received from futures contract	(00,000)		4,970		(11,000)
Policy loans	(33)		(39)		(9)
	(1,169,296)) ((877) (777,899)		(614,379)
Proceeds from sale of property	-		-		2,095
Purchases of property, furniture and equipment	(424)) 	(877)		(625)
Net cash used in investing activities	(532,108))	(777,899) ======		(390,164)
FINANCING ACTIVITIES Receipts credited to annuity and single premium universal life policyholder account balances	843,340		816,126		377,917
Return of annuity and single premium universal life policyholder account balances	(144 077	١	(60,844)		(23,637)
Financing fees deferred	(216))	(1.801)		(23,037)
Proceeds from notes payable	23,400	,	(1,801) 10,600		-
Increase in amounts due under repurchase agreements Proceeds from issuance of company-obligated	23,031		37,969		49,000
mandatorily redeemable preferred securities of					
subsidiary trusts	-		25,970		-
Net proceeds from sale of preferred stock	-		-		9,968
Net proceeds from issuance of common stock	1,956		1,512		1,282
Acquisition of common stock Dividends paid	(619)		-		-
Dividends paid	(152)		(107)		-
Net cash provided by financing activities	746,663		829,425		414,530
Increase (decrease) in cash and cash equivalents	746,663 169,842		(10,010)		8,172
Cash and cash equivalents at beginning of year			15,892		7,720
Cash and cash equivalents at end of year	\$ 175,724	\$	5,882	\$	
·	=========	=====	=======		=======

Consolidated Statements of Cash Flows

(Dollars in thousands)

(continued)

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash paid during year for:

Interest	\$ 5,606	\$ 4,904	\$	1,996
Income taxes	3,512	17,500		6,225
Non-cash investing and financing activities:				
Bonus interest deferred as policy acquisition costs	9,955	7,602		5,910
Advances to related party under general agency				
commission and servicing agreement deferred as policy				
acquisition costs	28,400	37,723	:	19,933
Issuance of common stock in payment of deferred				
compensation	-	90		-
Exchange of held for investment fixed maturity				
securities for company-obligated mandatorily				
redeemable preferred securities of subsidiary trusts	-	72,490		-

Notes to Consolidated Financial Statements

December 31, 2000

1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION

American Equity Investment Life Holding Company (the Company), through its wholly-owned subsidiary, American Equity Investment Life Insurance Company, is licensed to sell insurance products in 43 states and the District of Columbia at December 31, 2000. The Company offers a broad array of annuity and insurance products. The Company's business consists primarily of the sale of equity-index and fixed rate annuities. In 1998, the Company began offering variable annuity products. The Company operates solely in the life insurance business.

CONSOLIDATION AND BASIS OF PRESENTATION

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries: American Equity Investment Life Insurance Company, American Equity Investment Capital, Inc., American Equity Capital Trust I (formed in 1999), American Equity Capital Trust II (formed in 1999), American Equity of Hawaii, Inc. (formed in 1999 and sold to an affiliate of the Company's Chairman in December, 2000) and American Equity Investment Properties, L.C. All significant intercompany accounts and transactions have been eliminated.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates and assumptions are utilized in the calculation of value of insurance in force acquired, deferred policy acquisition costs, policyholder liabilities and accruals and valuation allowances on investments. It is reasonably possible that actual experience could differ from the estimates and assumptions utilized.

RECLASSIFICATIONS

Certain amounts in the 1999 and 1998 consolidated financial statements have been reclassified to conform to the 2000 financial statement presentation. As discussed in Note 8, the Company has established a liability for future amounts due to a related party under the General Agency Commission and Servicing Agreement and revised prior financial statements to reflect such handling. The revisions have been handled as a reclassification and increased liabilities and deferred policy acquisition costs by \$52,100,000 at December 31, 1999.

INVESTMENTS

Fixed maturity securities (bonds and redeemable preferred stocks maturing more than one year after issuance) that may be sold prior to maturity are classified as available for sale. Available for sale securities are reported at estimated fair value and unrealized gains and losses, if any, on these securities are included directly in a separate component of stockholders' equity, net of income taxes and certain adjustments. Premiums and discounts are amortized/accrued using methods which result in a constant yield over the securities' expected lives. Amortization/accrual of premiums and discounts on mortgage and asset-backed securities incorporate prepayment assumptions to estimate the securities' expected lives.

Fixed maturity securities that the Company has the positive intent and ability to hold to maturity are classified as held for investment. Held for investment securities are reported at cost adjusted for amortization of premiums and discounts. Changes in the market value of these securities, except for declines that are other than temporary, are not reflected in the Company's financial statements. Premiums and discounts are amortized/accrued using methods which result in a constant yield over the securities' expected lives.

Equity securities, comprised of common and non-redeemable preferred stocks, are reported at market value. Unrealized gains and losses are included directly in a separate component of stockholders' equity, net of income taxes.

The Company sells deferred annuity products, including equity index annuities which offer an additional benefit provision based on the increase, if any, in specified equity market indexes or benchmarks. The Company has purchased one-year option contracts with characteristics similar to the additional benefit provisions to hedge potential increases to policyholder benefits resulting from these additional benefit provisions. The cost of the options is amortized over the life of the contracts and is recorded, net of proceeds received upon expiration, as a component of net investment income.

The Company records the options at amortized cost plus intrinsic value, if any. The options are purchased at the time the related annuity policies are issued, with similar maturity dates and benefit features that fluctuate as the value of the options changes in the intrinsic value of the options are offset by changes to the policy benefit liabilities in the consolidated statements of income. These amounts were (\$21,664,000), \$12,763,000 and \$8,062,000 during the years ended December 31, 2000, 1999 and 1998, respectively.

The Company's hedging strategy attempts to mitigate any potential risk of loss under these agreements through a regular monitoring process which evaluates the program's effectiveness. The Company is exposed to risk of loss in the event of nonperformance by the counterparties and, accordingly, the Company purchases its option contracts from multiple counterparties and evaluates the creditworthiness of all counterparties prior to purchase of the contracts. At December 31, 2000, all of these options had been purchased from nationally recognized investment banking institutions with a Standard and Poor's credit rating of BBB+ or higher.

Policy loans are reported at unpaid principal.

The carrying amounts of all the Company's investments are reviewed on an ongoing basis for credit deterioration. If this review indicates a decline in market value that is other than temporary, the Company's carrying amount in the investment is reduced to its estimated realizable value and a specific writedown is taken. Such reductions in carrying amount are recognized as realized losses and charged to income. Realized gains and losses on sales are determined on the basis of specific identification of investments.

Market values, as reported herein, of fixed maturity and equity securities are based on the latest quoted market prices, or for those fixed maturity securities not readily marketable, at values which are representative of the market values of issues of comparable yield and quality.

CASH AND CASH EQUIVALENTS

For purposes of the consolidated statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

DEFERRED POLICY ACQUISITION COSTS

To the extent recoverable from future policy revenues and gross profits, certain costs of producing new business, principally commissions, first-year bonus interest and certain costs of policy issuance (including policy issue costs of \$2,743,000 in 2000, \$3,591,000 in 1999 and \$1,909,000 in 1998) have been deferred. For annuity and single premium universal life products, these costs are being amortized generally in proportion to expected gross profits from surrender charges and investment, mortality, and expense margins. That amortization is adjusted retrospectively when estimates of future gross profits/margins (including the impact of realized investment gains and losses) to be realized from a group of products are revised. Deferred policy acquisition costs are also adjusted for the change in amortization that would have occurred if available-for-sale fixed maturity securities had been sold at their aggregate market value and the proceeds reinvested at current yield. The impact of this adjustment is included in accumulated other comprehensive income (loss) within stockholders' equity.

For traditional life and accident and health insurance, deferred policy acquisition costs are being amortized over the $\,$

premium-paying period of the related policies in proportion to premium revenues recognized, principally using the same assumptions for interest, mortality and withdrawals that are used for computing liabilities for future policy benefits subject to traditional "lock-in" concepts.

VALUE OF INSURANCE IN FORCE ACQUIRED

The value of insurance in force acquired represents the actuarially determined present value of the projected future cash flows from the insurance contracts that were acquired pursuant to two reinsurance agreements. This balance is amortized, evaluated for recovery and adjusted for the impact of unrealized gains and losses in the same manner as deferred policy acquisition costs described above. Interest accrues on the unamortized balance at a rate of 6%.

TNTANGTRI ES

Intangibles consist of deferred debt and trust preferred security issue costs and the excess of the purchase price paid over the fair value of the net assets acquired (goodwill) in connection with the purchase of an inactive life insurance company in 1996. Deferred issue costs are being amortized over the life of the related agreement using the interest method. Goodwill is being amortized over 10 years using the straight-line method.

PROPERTY, FURNITURE AND EQUIPMENT

Property, furniture and equipment, comprised primarily of office furniture and equipment, data processing equipment and capitalized software costs, are reported at cost less allowances for depreciation. Depreciation expense is determined primarily using the straight-line method over the estimated useful lives of the assets.

SEPARATE ACCOUNTS

The separate account assets and liabilities represent funds that are separately administered for the benefit of variable annuity policyholders who bear the underlying investment risk. The separate account assets and liabilities are carried at fair value. Revenues and expenses related to the separate account assets and liabilities, to the extent of premiums received from and benefits paid or provided to the separate account policyholders, are excluded from the amounts reported in the consolidated statements of income. The Company receives various fees (mortality, expense and surrender charges assessed against policyholder account balances) that are included as revenues in the consolidated statements of income.

FUTURE POLICY BENEFITS

Future policy benefit reserves for annuity and single premium universal life products are computed under a retrospective deposit method and represent policy account balances before applicable surrender charges. Policy benefits and claims that are charged to expense include benefit claims incurred in the period in excess of related policy account balances. Interest crediting rates for these products ranged from 3.0% to 12.5% in 2000 and from 3.0% to 12.0% in 1999 and 1998. A portion of this amount (\$9,955,000, \$7,602,000 and \$5,910,000 during the years ended December 31, 2000, 1999 and 1998, respectively) represents an additional interest credit on first-year premiums payable until the first contract anniversary date (first-year bonus interest). Such amounts have been offset against interest credited to account balances and deferred as policy acquisitions costs.

The liability for future policy benefits for traditional life insurance is based on net level premium reserves, including assumptions as to interest, mortality, and other assumptions underlying the guaranteed policy cash values. Reserve interest assumptions are level and range from 3.0% to 6.0%. The liabilities for future policy benefits for accident and health insurance are computed using a net level premium method, including assumptions as to morbidity and other assumptions based on the Company's experience, modified as necessary to give effect to anticipated trends and to include provisions for possible unfavorable deviations. Policy benefit claims are charged to expense in the period that the claims are incurred.

Unpaid claims include amounts for losses and related adjustment expenses and are determined using individual claim evaluations and statistical analysis. Unpaid claims represent estimates of the ultimate net costs of all losses, reported and unreported, which remain unpaid at December 31 of each year. These estimates are necessarily subject to the impact of future changes in claim severity, frequency and other factors. In spite of the variability inherent in such situations, management believes that the unpaid claim amounts are adequate. The estimates are continuously reviewed and as adjustments to these amounts become necessary, such adjustments are reflected in current operations.

Certain policies include provisions for annual experience refunds of premiums equal to net premiums received less a 16% administrative fee and less claims incurred. Such amounts (2000 - \$342,000; 1999 - \$1,206,000; and 1998 - \$524,000) are reported as a reduction of traditional life and accident and health insurance premiums in the consolidated statements of income.

DEFERRED INCOME TAXES

Deferred income tax assets or liabilities are computed based on the temporary differences between the financial statement and income tax bases of assets and liabilities using the enacted marginal tax rate. Deferred income tax expenses or credits are based on the changes in the asset or liability from period to period. Deferred income tax assets are subject to ongoing evaluation of whether such assets will be realized. The ultimate realization of deferred income tax assets depends on generating future taxable income during the periods in which temporary differences become deductible. If future income is not generated as expected, deferred income tax assets may need to be written off.

STOCKHOLDERS' EQUITY

The Company effected a three-for-one split of common stock payable June 30, 2000 to stockholders of record as of June 1, 2000. This resulted in the issuance of 9,424,620 shares of common stock along with a corresponding decrease of \$9,425,000 in additional paid-in capital. All references to the number of shares (other than common stock issued or outstanding on the 1999 consolidated balance sheet and the 1998 and 1999 consolidated statements of changes in stockholders' equity), per share amounts, cash dividends, and any other reference to shares in the consolidated financial statements and the accompanying notes to consolidated financial statements, unless otherwise noted, have been adjusted to reflect the split on a retroactive basis. Previously awarded stock options, restricted stock awards, and all other agreements payable in the Company's common stock have been adjusted or amended to reflect the split.

During 2000, the Company increased the number of authorized shares of common stock, \$1 par value, from 25,000,000 to 75,000,000. In connection with the issuance of the Company's common stock under certain private placement offerings, the Company issued warrants to purchase one additional share of common stock for every five shares that were purchased. In addition, warrants to purchase 240,000 shares of the Company's common stock were issued in 1997 in connection to the Company's chairman. During 2000, these warrants were exercised at a price of \$3.33 per share, and 170,625 warrants were exercised at a price of \$4.00 per share. During 1999, 342,249 warrants were exercised at a price of \$4.00. At December 31, 2000, the Company had warrants for 34,125 shares outstanding with an exercise price of \$4.00 per share. All of the outstanding warrants expire on April 30, 2002.

During 1998, the Company issued 625,000 shares of 1998 Series A Participating Preferred Stock, at par, under a private placement offering in exchange for cash of \$10,000,000. These shares have participating dividend rights with shares of the Company's common stock, when and as such dividends are declared. These shares are convertible into shares of the Company's common stock on a three-for-one basis and have no voting rights.

RECOGNITION OF PREMIUM REVENUES AND COSTS

Revenues for annuity and single premium universal life products consist of surrender charges assessed against policyholder account balances and mortality and expense charges (single premium universal life products only) during the period. Expenses related to these products include interest credited to policyholder account balances and benefit claims incurred in excess of policyholder account balances (single premium universal life products only).

Traditional life and accident and health insurance premiums are recognized as revenues over the premium-paying period. Future policy benefits and policy acquisition costs are recognized as expenses over the life of the policy by means of the provision for future policy benefits and amortization of deferred policy acquisition costs.

All insurance-related revenues, benefits, losses and expenses are reported net of reinsurance ceded.

PREMIUM AND DEPOSITS BY PRODUCT TYPE

The Company markets equity index annuities, fixed rate annuities, a variable annuity and life insurance. In connection with its reinsured group life business, the Company also collects renewal premiums on certain accident and health insurance policies. Premiums and deposits (after cancellations) collected in 2000, 1999 and 1998, by product category were as follows:

PRODUCT TYPE	YEA 2000	D DECEMBER 3 1999	1998					
	 (Dollars in thousands)							
Fixed Annuities: Equity Index Fixed Rate Life Insurance Accident and Health Variable Annuities	\$ 633,893 209,447 10,169 865 3,895	\$	551,278 264,848 10,025 269 219	\$	163,470 214,447 10,155 373 151			
	\$ 858, 269	\$	826,639	\$	388,596			

COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) includes all changes in stockholders' equity during a period except those resulting from investments by and distributions to stockholders. Other comprehensive income (loss) excludes net realized investment gains included in net income which merely represent transfers from unrealized to realized gains and losses. These amounts totaled \$4,239,000, \$983,000 and \$36,000 in 2000, 1999 and 1998, respectively. Such amounts, which have been measured through the date of sale, are net of adjustments to deferred policy acquisition costs and income taxes totaling \$1,527,000 in 2000, \$471,000 in 1999 and \$116,000 in 1998.

PENDING ACCOUNTING CHANGE

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 133, ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES. SFAS No. 133 requires companies to record derivative instruments on the balance sheet at fair value. Accounting for gains or losses resulting from changes in the fair values of derivative instruments is dependent on the use of the derivative and whether it qualifies for hedge accounting. The Company issues equity-indexed annuity products, whose product characteristics include embedded derivatives. The Company also purchases options on the equity market indexes applicable to these products to fund the liabilities classified as embedded derivatives. These items will be effected by SFAS No. 133. The Statement is effective for the Company for all financial statements filed subsequent to December 31, 2000. Because various insurance-related issues were not decided by the FASB and the Derivative Implementations Group until late 2000, the Company has not yet determined the ultimate impact that this new Statement will have on its operations or financial position.

2. FAIR VALUES OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used by the Company in estimating the fair values of financial instruments:

FIXED MATURITY SECURITIES: Quoted market prices, when available, or price matrices for securities which are not actively traded, developed using yield data and other factors relating to instruments or securities with similar characteristics.

EQUITY SECURITIES: Quoted market prices, where available.

DERIVATIVE INSTRUMENTS: Quoted market prices from related counterparties.

POLICY LOANS: The Company has not attempted to determine the fair values associated with its policy loans, as management believes any differences between the Company's carrying value and the fair values afforded these instruments are immaterial to the Company's financial position and, accordingly, the cost to provide such disclosure is not worth the benefit to be derived.

CASH AND CASH EQUIVALENTS: Amounts reported in the consolidated balance sheets for these instruments approximate their fair values.

SEPARATE ACCOUNT ASSETS AND LIABILITIES: Reported at estimated fair value in the consolidated balance sheets.

ANNUITY AND SINGLE PREMIUM UNIVERSAL LIFE POLICY RESERVES: Fair values of the Company's liabilities under contracts not involving significant mortality or morbidity risks (principally deferred annuities), are stated at the cost the Company would incur to extinguish the liability (i.e., the cash surrender value). The Company is not required to and has not estimated the fair value of its liabilities under other contracts.

NOTES PAYABLE AND AMOUNTS DUE UNDER REPURCHASE AGREEMENTS: As all notes and short-term indebtedness under repurchase agreements have variable interest rates, the amounts reported in the consolidated balance sheets for these instruments approximate their fair values.

AMOUNTS DUE UNDER GENERAL AGENCY COMMISSION AND SERVICING AGREEMENT AND COMPANY-OBLIGATED MANDATORILY REDEEMABLE PREFERRED SECURITIES OF SUBSIDIARY TRUSTS: Fair values are estimated by discounting expected cash flows using interest rates currently being offered for similar securities.

The following sets forth a comparison of the fair values and carrying amounts of the Company's financial instruments:

DECEMBER 31 2000 1999 CARRYING AMOUNT ESTIMATED CARRYING AMOUNT ESTIMATED FAIR VALUE FAIR VALUE (Dollars in thousands) **ASSETS** Fixed maturity securities: Available for sale 1,474,560 \$ 1,474,560 997,020 \$ 997,020 Held for investment 429,280 365,023 398, 467 315,975 Equity securities 6,671 6,671 7,613 7,613 Derivative instruments 34,707 20,170 44,210 44,210 264 Policy loans 264 231 231 Cash and cash equivalents 175,724 175,724 5,882 5,882 Separate account assets 4,185 4,185 371 371 LIABILITIES Annuity and single premium universal life reserves 2,079,561 1,794,414 1,343,816 1,149,271 Amounts due under General Agency 76,028 77,319 63,339 Commission and Servicing 62,119 Agreement 44,000 44,000 20,600 20,600 Notes payable Amounts due under repurchase

110,000

4,185

99,503

110,000

4,185

96,924

86,969

98,982

371

86,969

98,982

371

agreements

of subsidiary trusts

Liabilities related to separate account Company-obligated mandatory

redeemable preferred securities

3. INVESTMENTS

At December 31, 2000 and 1999, the amortized cost and estimated fair value of fixed maturity securities and equity securities were as follows:

December 31, 2000		GROSS AMORTIZED COST		GROSS UNREALIZED GAINS	1	Gross UNREALIZED LOSSES		ESTIMATED FAIR VALUE			
		(Dollars in thousands)									
Fixed maturity securities: Available for sale: United States Government	•	1 050 100	•	10.100	•	(04.000)	•	1 000 151			
and agencies State, municipal and other	\$	1,052,193	\$	10,166	\$	(24,208)	\$	1,038,151			
governments		4,874		10		-		4,884			
Public utilities		12,191		-		(991)		11,200			
Corporate securities		327,954		918		(33,071)		295,801			
Redeemable preferred stocks		9,240		_		(725)		8,515			
Mortgage and asset-backed		5/=:5				()		5,5=5			
securities		116,924		1,393		(2,308)		116,009			
		1,523,376		12,487		(61,303)	e	1,474,560			
	Φ ===	1,523,376	Φ ===:	12,467	Φ ====	(61,303)	Ф ===:	1,474,566			
Held for investment: United States Government and agencies Redeemable preferred	\$	353,808		-	\$	(60,497)	\$	293,311			
stocks		75,472		-		(3,760)		71,712			
	\$	429,280		\$ -	\$	(64,257)	\$	365,023			
	===	========	===:	=======	===:	=======	===:	=========			
Equity securities:											
Non-redeemable preferred stocks	\$	6,850			\$	(1,005)	\$	5,845			
Common stocks	φ	585		241	φ	(1,005)	φ	826			
	\$	7,435	\$	241	\$	(1,005)	\$	6,671			
	===		===	=======	===	=======	====				

December 31, 1999	AMORTIZED COST		UNREA	GROSS UNREALIZED GAINS		GROSS UNREALIZED LOSSES		ESTIMATED FAIR VALUE		
	(Dollars in thousands)									
Fixed maturity securities: Available for sale: United States government and agencies	\$	642,115	\$	112	\$	(39,229)	\$	602,998		
State, municipal and other government Public utilities Corporate securities Redeemable preferred	Ť	4,540 12,202 300,422	·	- - 409	Ť	(380) (1,363) (28,539)	·	4,160 10,839 272,292		
stocks Mortgage and asset-backed		9,240		-		(824)		8,416		
securities		101,946		642		(4,273)		98,315		
	\$	1,070,465	\$	1,163	\$	(74,608)	\$	997,020		
Held for investment: United States Government and agencies Redeemable preferred stocks	\$	323, 312 75, 155		-	\$	(74,632) (7,860)	\$	248,680 67,295		
	\$	398, 467	\$	 - ======	\$	(82,492)	\$	315,975		
Equity securities: Non-redeemable preferred stocks	\$	6,850		-	\$	(227)	\$	6,623		
Common stocks		1,170		-		(180) 		990		
	\$ ====	8,020	\$	-	\$ ====	(407)	\$ =====	7,613		

The amortized cost and estimated fair value of fixed maturity securities at December 31, 2000, by contractual maturity, are shown below. Actual maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. All of the Company's mortgage-backed and asset-backed securities provide for periodic payments throughout their lives, and are shown below as a separate line.

	AVAILABLE F	FOR SALE	HELD FOR INVESTMENT			
	AMORTIZED COST	ESTIMATED FAIR VALUE	AMORTIZED COST	ESTIMATED FAIR VALUE		
		sands)				
Due after one year through five years Due after five years through ten years Due after ten years through twenty years Due after twenty years	\$ 38,702 246,402 789,228 332,120	\$ 36,671 247,027 787,888 286,965	\$ - - - 429,280	\$ - - 365,023		
Mortgage-backed and asset-backed securities	1,406,452 116,924	1,358,551 116,009	429,280 - 	365,023 - 		
	\$ 1,523,376 =======	\$1,474,560 ======	\$ 429,280 ======	\$ 365,023 ======		

Net unrealized gains (losses) on available-for-sale fixed maturity securities and equity securities reported as a separate component of stockholders' equity were comprised of the following at December 31, 2000 and 1999:

DECEMBER 31				
2000			1999	
	(Dollars in	thou	ısands)	
\$	(49,580)	\$	(73,852)	
	23,616		19,645	
	9,088		18,972	
\$	(16,876)	\$	(35, 235)	
		2000 (Dollars in \$ (49,580) 23,616 9,088	2000 (Dollars in thou \$ (49,580) \$ 23,616 9,088	

Components of net investment income are as follows:

	YEAR 2000		R ENDED DECEMBER 31 1999		1998
		(Do.	llars i	n thousands)	
Fixed maturity securities Equity securities Derivative instruments Policy loans Cash and cash equivalents Other	\$	129,066 754 (42,745) 19 1,703 2,083	\$	69,877 456 (6,151) 20 487 951	28,305 - (1,768) 8 332 55
Less investment expenses		90,880 (1,403)		65,640 (1,030)	 26,932 (575)
Net investment income	\$	89,477	\$	64,610	\$ 26,357

An analysis of sales, maturities, and principal repayments of the Company's available-for-sale fixed maturity securities for the year ended December 31, 2000, 1999 and 1998 is as follows:

	AMORTIZED COST		REA	GROSS REALIZED GAINS		GROSS REALIZED LOSSES		PROCEEDS FROM SALE	
			1)	ollars in	thous	ands)			
Year ended December 31, 2000 Scheduled principal repayments, calls and tenders Sales	\$	622,353 7,471	\$	- -	\$	- (977)	\$	622,353 6,494	
Total	\$	629,824	\$	-	\$ =====	(977) ======	\$	628,847	
Year ended December 31, 1999 Scheduled principal repayments, calls and tenders Sales	\$	195,838 112,919	\$	- 323	\$	- (410)	\$	195,838 112,832	
Total	\$	308,757	\$	323	\$	(410)	\$	308,670	
Year ended December 31, 1998 Scheduled principal repayments, calls and tenders Sales	\$	157,732 64,861	\$	- 164	\$	- (12)	\$	157,732 65,013	
Total	\$ ====	222,593 ======	\$	164	\$	(12)	\$	222,745 =======	

For the year ended December 31, 2000, realized gains on investments consisted of net losses of \$977,000 on the sale of available-for-sale fixed maturity securities, net losses of \$434,000 on the sale of equity securities and a gain of \$7,177,000 on the termination of a total return swap. For the year ended December 31, 1999, realized gains on investments consisted of net losses of \$87,000 on the sale of available-for-sale fixed maturity securities and a gain of \$1,541,000 on the termination of a total return swap. For the year ended December 31, 1998, realized gains of \$427,000 consisted of net gains on sales of available-for-sale fixed maturities of \$152,000 and a gain on the sale of real property of \$275,000.

The change in unrealized appreciation or depreciation on investments for the year ended December 31, 2000 aggregated \$24,272,000, and consisted of unrealized appreciation of \$24,629,000 on available-for-sale fixed maturity securities and unrealized depreciation on equity securities of \$357,000. The change in unrealized depreciation on on investments for the year ended December 31, 1999 aggregated \$75,449,000, and consisted of unrealized depreciation on available-for-sale fixed maturity securities and equity securities of \$75,043,000 and \$406,000, respectively. The change in unrealized appreciation/depreciation on investments aggregated \$905,000 for the year ended December 31, 1998, and was entirely attributable to available-for-sale fixed maturity securities. The change in net unrealized appreciation/depreciation is recorded net of adjustments to deferred policy acquisition costs and deferred income taxes totaling \$(5,913,000) in 2000, \$39,794,000 in 1999 and \$(695,000) in 1998.

As a part of its asset-liability management activities, the Company from time to time purchases financial futures instruments and total return exchange agreements. The operations of the Company are subject to risk of interest rate fluctuations to the extent that there is a difference between the amount of the Company's interest-earning assets and interest-bearing liabilities that mature in specified periods. The principal objective of the Company's asset-liability management activities is to provide maximum levels of net investment income while maintaining acceptable levels of interest rate and liquidity risk, and facilitating the funding needs of the Company. Financial futures contracts are commitments to either purchase or sell

a financial instrument at a specific future date for a specified price and may be settled in cash or through delivery of the financial instrument. Total return exchange agreements generally involve the exchange of the total return or yield on a referenced security for a specified interest rate.

If a financial futures contract used to manage interest rate risk is terminated early or results in payments based on the change in value of the underlying asset, any resulting gain or loss is deferred and amortized as an adjustment to the yield of the designated asset over its remaining life as long as the transaction qualifies for hedge accounting. The effectiveness of the hedge is measured by a historical and probable future high correlation of changes in the fair value of the hedging instruments with changes in value of the hedged item. If correlation ceases to exist, hedge accounting will be terminated and gains or losses recorded in income. To date, high correlation has been achieved. Deferred losses of \$2,276,000 for 2000 and deferred gains of \$4,970,000 for 1999 are included in held-for-investment fixed maturities and will be amortized as an adjustment to interest income over the life of the hedged instrument. There are no outstanding agreements at December 31, 2000.

For total return exchange agreements, the differential of the total return yield or interest to be paid or received on a settlement date is recognized as an adjustment to net investment income. If a total return swap agreement is terminated early, any resulting gain or loss is recognized as a realized gain or loss. In 2000, the Company recognized net investment expense of \$10,583,000 related to payments made on settlement dates, and realized a gain of \$7,177,000 on the termination of one total return swap agreement. In 1999, the Company recognized net investment expense of \$2,069,000 related to payments made on settlement dates, and realized a gain of \$1,541,000 on the termination of one total return swap agreement. There are no outstanding agreements at December 31,

At December 31, 2000, fixed maturity securities and short-term investments with an amortized cost of \$1,901,955,000 were on deposit with state agencies to meet regulatory requirements.

At December 31, 2000, the following investments in any person or its affiliates (other than bonds issued by agencies of the United States Government) exceeded 10% of stockholders' equity:

ISSUER		STIMATED AIR VALUE	AMORTIZED COST	ISSUER	ESTIMATED FAIR VALUE	AMORTIZED COST
(Dollars in thousands)		(Dollars	in thousands)			
FBL Capital Trust I Knight Funding, Ltd AIG Global Trust Nationsbank Corp. Morgan JP & Co. Sears Roebuck Health Care Properties FMR Corp.	\$	71,712 \$ 19,053 19,000 15,891 12,017 11,076 10,491 10,075	75,472 19,027 19,854 16,100 13,861 10,636 10,598 10,083	ELC 1999 M & I American Financial Group Genamerica Alco Cap Resource Lehman Bros Holdings Security Cap Pac	9,577 9,108 8,641 8,417 8,356 7,988 7,697 7,664	11,019 9,219 10,393 9,369 9,568 7,993 9,523 8,032
Northwest Air Sutter Bear Stearns Capital South Street		10,028 10,000 9,924 9,737	9,675 9,510 9,976 9,550	Commercial Net Lease Rlty Jet Equipment EOP Operating LP Nationwide Health	7,471 7,110 6,452 6,023	7,727 8,154 7,078 6,043

4. VALUE OF INSURANCE IN FORCE ACQUIRED

An analysis of the value of insurance in force acquired for the years ended December 31, 2000, 1999 and 1998 is as follows:

	2		IDED DECEMBE 1999	ER 31	1998		
	(Dol			in thousand	ds))	
Balance at beginning of year Accretion of interest during the year Amortization of asset	\$	752 36 (268)	\$	1,069 55 (372)	\$	1,343 71 (345)	
Balance at end of year	\$ =====	520	\$ ====	752	\$	1,069	

Amortization of the value of insurance in force acquired for the next five years is expected to be as follows: 2001 - \$104,000; 2002 - \$104,000; 2003 - \$104,000; 2004 - \$104,000; and 2005 - \$104,000.

5. REINSURANCE AND POLICY PROVISIONS

In the normal course of business, the Company seeks to limit its exposure to loss on any single insured and to recover a portion of benefits paid by ceding reinsurance to other insurance enterprises or reinsurers. Reinsurance coverages for life insurance vary according to the age and risk classification of the insured. The Company does not use financial or surplus relief reinsurance.

Reinsurance contracts do not relieve the Company of its obligations to its policyholders. To the extent that reinsuring companies are later unable to meet obligations under reinsurance agreements, the Company's life insurance subsidiary would be liable for these obligations, and payment of these obligations could result in losses to the Company. To limit the possibility of such losses, the Company evaluates the financial condition of its reinsurers, and monitors concentrations of credit risk. Insurance premiums have been reduced by \$182,000, \$1,111,000 and \$567,000 and insurance benefits have been reduced by \$376,000, \$336,000 and \$376,000 during the years ended December 31, 2000, 1999 and 1998, respectively, as a result of cession agreements.

No allowance for uncollectible amounts has been established against the Company's asset for amounts receivable from other insurance companies since none of the receivables are deemed by management to be uncollectible.

During 1998, the Company entered into a modified coinsurance agreement to cede 70% of its variable annuity business to Equitrust Life Insurance Company ("Equitrust"). Equitrust is an affiliate of Farm Bureau Life Insurance Company which beneficially owns 32.26% of the Company's common stock. Under this agreement, the Company paid Equitrust \$118,000, \$120,000 and \$78,000 for the years ended December 31, 2000, 1999 and 1998, respectively. The modified coinsurance agreement has an initial term of four years and will continue thereafter until termination by written notice at the election of either party. Any such termination will apply to the submission or acceptance of new policies, and business reinsured under the agreement prior to any such termination is not eligible for recapture before the expiration of 10 years. Equitrust (or one of its affiliates) provides the administrative support necessary to manage this business.

The activity in the liability for unpaid claims and related adjustment expense for the Company's accident and health business for the years ended December 31, 2000, 1999 and 1998, net of reinsurance, is summarized as follows:

	CL LIAE BEGI	IPAID AIMS BILITY AT NNING OF EAR	CLA INCU	AIMS URRED	CLA PA		CI LIABI EN	NPAID LAIMS ILITY AT ND OF (EAR
			(D	ollars in	thousan	ds)		
Year ended December 31, 2000								
2000 1999 and prior	\$	- 594	\$	696 88	\$	339 123	\$	357 559
		594	\$	784	\$	462 ======		916
Active life reserve		1,576						1,600
Total accident and health reserves	\$	2,170					\$	2,516
Year ended December 31, 1999								
1999 1998 and prior	\$	673	\$	551 (186)	\$	319 124	\$	232 363
		673	\$	365	\$	443		595
Active life reserve		1,518						1,576
Total accident and health reserves	\$ =====	2,191					\$	2,171
Year ended December 31, 1998								
1998 1997 and prior	\$	667	\$	581 (133)	\$	318 124	\$	263 410
		667	\$	448	\$	442		673
Active life reserve		1,407	=====	======	=====	======		1,518
Total accident and health reserves	\$ =====	2,074					\$	2,191

The Company develops reserves for unpaid claims by using industry mortality and morbidity data. One year development on prior year reserves represents our experience being more or less favorable than that of the industry. Over time, we expect our experience with respect to this business to be comparable to that of the industry . A certain level of volatility in development is inherent in these reserves since the underlying block of business is relatively small.

6. INCOME TAXES

The Company files a consolidated federal income tax return with all its subsidiaries except American Equity Investment Life Insurance Company, which files a separate federal income tax return and American Equity Investment Properties, L.C., which is taxed as a partnership and, as such, all taxable income is allocated to its owners.

Deferred income taxes are established by the Company and its subsidiaries based upon the temporary differences among financial reporting and tax bases of assets and liabilities within each entity, the reversal of which will result in taxable or deductible amounts in future years when the related asset or liability is recovered or settled, measured using the enacted tax rates.

Income tax benefit (expense) differed from that computed at the applicable statutory federal income tax rate (35% in 2000 and 1999; 34% in 1998) as follows.

	2000	YEAR END	ED DECEMBER 3 1999	31	1998
		(Dollars	in thousands	;)	
Income before income taxes	\$ 14,618	\$ ====	3,095 ======	\$ ===	1,004
Income tax benefit (expense) on income before income taxes at statutory rate Tax effect of: Earnings attributable to company-obligated	\$ (5,116)	\$	(1,083)	\$	(341)
mandatorily redeemable preferred securities of subsidiary trusts State income taxes Change in valuation allowance on deferred	2,607 151		708 61		- 59
income tax assets Other	 - (27)		1,537 147		(397) (81)
Income tax benefit (expense)	\$ (2,385)	\$	1,370	\$	(760)

The tax effect of individual temporary differences at December 31, 2000 and 1999, is as follows:

	DECEMBER 31				
	2000			1999	
		(Dollars in	n thousa	nds)	
Deferred income tax assets:			_		
Policy benefit reserves	\$	90,792	\$	55,066	
Provision for experience rating refunds		118		191	
Unrealized depreciation on available-for-sale fixed maturity securities and equity securities		9,088		18,972	
Deferred compensation		408		426	
Net operating loss carryforwards		2,954		1,609	
Net capital loss carryforward		9,953		10,531	
Other '		[′] 279		[′] 16	
		113,592		86,811	
Deferred income tax liabilities:					
Accrued discount on fixed maturity securities		(13,747)		(11, 331)	
Deferred policy acquisition costs		(63,303)		(31,861)	
Value of insurance in force acquired Other		(182) (308)		(263) (319)	
Other		(300)		(319)	
		(77,540)		(43,774)	
Deferred income tax asset	\$	36,052	\$	43,037	
	=====	========	=====	========	

The Company regularly reviews its needs for a valuation allowance against its deferred income tax assets. During the year ended December 31, 1997, the Company's life insurance company became taxable and it is expected that it will continue to pay federal income taxes in the foreseeable future. As a result, the valuation allowance pertaining to deferred income tax assets at this subsidiary was eliminated at December 31, 1997. At December 31, 1998 and 1997, the Company carried a valuation allowance against deferred income tax assets of the non-life insurance entities due to the uncertainty of future income. However, this valuation allowance was eliminated at December 31, 1999 as a result of the Company's adoption of plans and policies relative to future taxable income or loss of the non-life entities.

At December 31, 2000, the Company has net operating loss carryforwards for tax purposes of \$7,386,000 which expire in 2010 through 2015, and net capital losses for tax purposes of \$28,436,000 which expire in 2004.

7. NOTES PAYABLE AND AMOUNTS DUE UNDER REPURCHASE AGREEMENTS

On October 18, 1996, the Company borrowed \$10 million from two banks under a variable rate revolving credit agreement with a maximum borrowing level of \$10 million. During 1999, the maximum borrowing level was increased to \$25,000,000, and the Company borrowed an additional \$10,600,000. During 2000, the maximum borrowing level was increased to \$50,000,000, and the Company borrowed an additional \$23,400,000. The notes bear interest (7.99% at December 31, 2000) at LIBOR plus a specified margin of up to 1.75% and interest is payable quarterly. Principal and accrued interest is due and payable on September 30, 2001, with an option for a four-year extension as a term loan. Under the agreement, the Company is required to maintain minimum capital and surplus levels at American Equity Investment Life Insurance Company and meet certain other financial and operating ratio requirements. The Company is also prohibited from incurring other indebtedness for borrowed money and from paying dividends on its capital stock in excess of 10% of its consolidated net income for the prior fiscal year (except that in 1999, the Company was permitted to make the dividend payments reflected in the consolidated financial statements).

As part of its investment strategy, the Company enters into securities lending programs to increase its return on investments and improve its liquidity. These transactions are accounted for as amounts due under repurchase agreements (short-term collateralized borrowings). Such borrowings averaged approximately \$50,365,000, \$68,139,000 and \$28,217,000 for the years ended December 31, 2000, 1999 and 1998, respectively, and were collateralized by investment securities with fair market values approximately equal to the amount due. At December 31, 2000, the Company has securities lending programs with First Union Securities, Inc. and Bear, Stearns & Co., Inc. with amounts due to each of \$110,000,000 and \$0, respectively. The weighted average interest rate on amounts due under repurchase agreements was 6.49%, 5.12% and 5.42% for the years ended December 31, 2000, 1999 and 1998, respectively.

GENERAL AGENCY COMMISSION AND SERVICING AGREEMENT

The Company has a General Agency Commission and Servicing Agreement with American Equity Investment Service Company (the Service Company), wholly-owned by the Company's chairman, whereby, the Service Company acts as a national supervisory agent with responsibility for paying commissions to agents of the Company. Under the terms of the original agreement, the Service Company was required to pay the greater of (a) 5% of the premiums collected by the Company on the sale of certain annuity products, or (b) 50% of the agent's commissions payable by the Company on the sale of those same policies. In return, the Company agreed to pay quarterly renewal commissions to the Service Company equal to .3875% of the premiums received by the Company on policies that still remain in force. In addition, the Company has agreed to pay supplemental commissions should lapses in any quarter exceed 1.88%, or certain other circumstances arise. The Agreement terminates on June 30, 2005 or earlier should certain criteria be met.

On December 31, 1997, the Service Company and the Company amended the Agreement to provide for the payment of 100% of the agents' commissions by the Service Company for policies issued from July 1, 1997 through December 31, 1997. In return, the Company agreed to pay the Service Company quarterly renewal commissions of .7% of the premiums received by the Company before January 1, 1998 that still remain in force, and .325% for in-force amounts received thereafter. The revised quarterly renewal commission schedule commenced December 31, 1997. For policies issued from January 1, 1998 through August 30, 1999, the original agreement remains in effect and, accordingly, the Company pays renewal commissions of .325% of the premiums received on such policies which remain in force.

On June 30, 1999, the Service Company and the Company further amended the Agreement to provide for the payment of 30% of agents' commissions by the Service Company for policies issued on or after September 1, 1999, and the Company agreed to pay the Service Company quarterly renewal commissions of .25% for in force amounts received thereafter. The above-described amendments to the General Agency Commission and Servicing Agreement resulted from the ability and willingness of the Service Company to assume differing levels of commitments under the General Agency Commissions and Servicing Agreement.

In connection with the General Agency Commission and Servicing Agreement, the Company records commissions and

a related payable for amounts paid by the Service Company. Interest expense is recorded based upon estimated future payments to the Service Company based upon an imputed interest rate (approximately 9.0%) for each of the periods presented. Estimated future payments are evaluated regularly and the imputed interest rate will be adjusted when deemed necessary. During the years ended December 31, 2000, 1999 and 1998, the Service Company paid \$28,400,000, \$37,723,000, and \$19,933,000, respectively, to agents of the Company. The Company paid renewal commissions to the Service Company of \$20,449,000, \$7,001,000, and \$5,328,000, respectively, which were used to reduce the amount due under commission and servicing agreement, and amounts attributable to imputed interest.

Estimated future payments under the General Agency Commission and Servicing Agreement at December 31, 2000 are as follows (Dollars in thousands):

Year ending December 31:

		=======	
Net		\$	76,028
Amounts represe	enting interest		(12,532)
			88,560
	2004		14,451
	2003		20,651
	2002		22,229
	2001	\$	31,229

From January, 1997 to July, 1999, the Service Company borrowed approximately \$45,000,000 from David J. Noble, Chairman, Chief Executive Officer and President of the Company as the source of funding its portion of producing agents' commission payments. During 1999, the Company agreed to loan the Service Company up to \$50,000,000 as an alternate source of funds for such first year commissions, and the Company advanced \$27,000,000 and \$18,175,000 to the Service Company during the years ended December 31, 2000 and 1999, respectively, pursuant to the promissory note evidencing this agreement. Principal and interest on all loans to the Service Company are payable quarterly over five years from the date of the advance. Interest on all such indebtedness accrues at "reference rate" of the financial institution which is the Company's principal lender. This rate averaged 8.64% in 2000, 8.25% in 1999, and 7.72% in 1998. The Service Company repays the above described indebtedness from the renewal commissions paid to it under the General Agency Commission and Servicing Agreement

9. MINORITY INTERESTS IN SUBSIDIARY TRUSTS

During 1999, American Equity Capital Trust I ("Trust I"), a wholly-owned subsidiary of the Company, issued \$25,970,000 of 8% Convertible Trust Preferred Securities (the "8% Trust Preferred Securities"). In connection with Trust I's issuance of the 8% Trust Preferred Securities and the related purchase by the Company of all of Trust I's common securities, the Company issued \$26,773,000 in principal amount of its 8% Convertible Junior Subordinated Debentures, due September 30, 2029 (the "8% Debentures") to Trust I. The sole assets of Trust I are the 8% Debentures and any interest accrued thereon. Each 8% Trust Preferred Security is convertible into one share of common stock of the Company at a conversion price equal to the lesser of (i) \$30 per share or (ii) 90% of the initial price per share to the public of the Company's common stock sold in connection with its initial public offering of such common stock (the "IPO"), upon the earlier of the 91st day following the IPO or September 30, 2002. The interest payment dates on the 8% Debentures correspond to the distribution dates on the 8% Trust Preferred Securities. The 8% Trust Preferred Securities, which have a liquidation value of \$30 per share plus accrued and unpaid distributions, mature simultaneously with the 8% Debentures. At December 31, 2000, 865,671.33 shares of 8% Trust Preferred Securities were outstanding, all of which are unconditionally guaranteed by the Company to the extent of the assets of Trust I.

Also during 1999, American Equity Capital Trust II ("Trust II"), a wholly-owned subsidiary of the Company, issued 97,000 shares of 5% Trust Preferred Securities (the "5% Trust Preferred Securities") to Iowa Farm Bureau Federation, which owns more than 50% of the voting capital stock of FBL Financial Group, Inc. ("FBL"),

parent company of Farm Bureau Life Insurance Company ("Farm Bureau"). Farm Bureau beneficially owns 32.26% of our common stock. The 5% Trust Preferred Securities, which have a liquidation value of \$100 per share (\$97,000,000 in the aggregate), have been assigned a fair value of \$72,490,000 (based upon an effective 7% yield-to-maturity). The consideration received by Trust II in connection with the issuance of the 5% Trust Preferred Securities consisted of fixed income trust preferred securities of equal value which were issued by FBL.

In connection with Trust II's issuance of the 5% Preferred Securities and the related purchase by the Company of all of Trust II's common securities, the Company issued \$100,000,000 in principal amount of its 5% Subordinated Debentures, due June 1, 2047 (the "5% Debentures") to Trust II. The sole assets of Trust II are the 5% Debentures and any interest accrued thereon. The interest payment dates on the 5% Debentures correspond to the distribution dates on the 5% Trust Preferred Securities. The 5% Trust Preferred Securities mature simultaneously with the 5% Debentures. All of the 5% Trust Preferred Securities are unconditionally guaranteed by the Company to the extent of the assets of Trust II.

10. RETIREMENT AND STOCK COMPENSATION PLANS

The Company has adopted a contributory defined contribution plan which is qualified under Section 401(k) of the Internal Revenue Code. The plan covers substantially all full-time employees of the Company, subject to minimum eligibility requirements. Employees can contribute up to 15% of their annual salary (with a maximum contribution of \$10,500 in 2000, \$10,000 in 1999, and \$10,000 in 1998) to the plan. The Company contributes an additional amount, subject to limitations, based on the voluntary contribution of the employee. Further, the plan provides for additional employer contributions based on the discretion of the Board of Directors. Plan contributions charged to expense were \$42,000, \$42,000 and \$25,000 for the years ended December 31, 2000, 1999 and 1998, respectively.

The Company has entered into deferred compensation arrangements with certain officers, directors, and consultants, whereby these individuals have agreed to take common stock of the Company at a future date in lieu of current cash payments. The common stock is to be issued in conjunction with a "trigger event", as that term is defined in the individual agreements. At December 31, 2000 and 1999, these individuals have earned, and the Company has reserved for future issuance, 280,929 and 288,180 shares of common stock, respectively, pursuant to these arrangements. The Company has also accrued \$1,060,000 and \$1,098,000 as an other liability at December 31, 2000 and 1999, respectively, representing the value associated with the shares earned. In September, 1999, a retired employee received a distribution of 27,120 shares in accordance with the employee's deferred compensation arrangement.

During 1997, the Company established the American Equity Investment NMO Deferred Compensation Plan whereby agents can earn common stock in addition to their normal commissions. Awards are calculated using formulas determined annually by the Company's Board of Directors and are generally based upon new annuity deposits. For the years ended December 31, 2000, 1999 and 1998, agents earned the right to receive 262,395, 377,788 and 251,883 shares, respectively. These shares will be awarded at the end of the vesting period of 4 years. A portion of the awards may be subject to forfeiture if certain production levels are not met over the remaining vesting period. The Company recognizes commission expense as the awards vest. For the years ended December 31, 2000, 1999 and 1998, agents vested in 216,402, 159,402 and 76,026 shares of common stock, respectively, and the Company recorded commission expense (which was subsequently capitalized as deferred policy acquisition costs) of \$1,587,000, \$1,379,000 and \$295,000, respectively, under these plans. Amounts accrued are reported as other liabilities until the stock has been issued. At December 31, 2000, the Company has reserved 891,159 shares for future issuance under the plans. Two of the Company's national marketing organizations accounted for more than 10% of the annuity deposits and insurance premium collections during 2000.

The Company has a Stock Option Agreement with the Company's Chairman (and owner of 10% of its outstanding common stock at December 31, 2000) which allows the purchase of 1,200,000 shares of the Company's common stock. In 2000, the Company's Chairman exercised warrants to purchase 240,000 shares of common stock at an exercise price of \$3.33 per share. Of the unexercised options, all of which expire in 2007, 600,000 have an exercise price of \$3.33 per share and 360,000 have an exercise price of \$7.33.

The Company loaned the Chairman the aggregate exercise price of \$800,000 pursuant to a forgivable loan agreement to facilitate his exercise of these warrants. The forgivable loan agreement is with full recourse, and is not collateralized by

the shares issued in connection with the exercise of these warrants. These warrants were not issued in connection with the Company's employee stock option plan, but were issued to Mr. Noble, the Company's founding shareholder, as part of his initial capitalization of the Company. This loan is repayable in five equal annual installments of principal and interest, each of which may be forgiven if Mr. Noble remains continuously employed by the Company in his present capacity, subject to specified exceptions.

The Company's 1996 Stock Option Plan authorizes the grants of options to officers, directors and employees for up to 1,200,000 shares of the Company's common stock. All 1996 options granted have 10 year terms, and vest and become fully exercisable immediately. In 2000, the Company adopted the 2000 Employee Stock Option Plan which authorizes grants of options to officers and employees on up to 1,800,000 shares of the Company's common stock. Also in 2000, the Company adopted the 2000 Directors Stock Option Plan which authorizes grants of options to directors on up to 225,000 shares. All 2000 options granted have 10 year terms, and have a six month vesting period after which they become fully exercisable immediately. The Company has elected to follow Accounting Principles Board Opinion No. 25, ACCOUNTING FOR STOCK ISSUED TO EMPLOYEES (APB 25) and related Interpretations in accounting for its employee stock options because, as discussed below, the alternative fair value accounting provided for under SFAS No. 123, ACCOUNTING FOR STOCK-BASED COMPENSATION, requires use of option valuation models that were not developed for use in valuing employee stock options. Under APB 25, because the exercise price of the Company's employee stock options equals the fair value of the underlying stock on the date of grant, no compensation expense is recognized.

Changes in the number of stock options outstanding during the years ended December 31, 2000, 1999 and 1998 are as follows:

	WEIGHTED- AVERAGE EXERCISE NUMBER OF PRICE PER SHARES SHARE		TOTAL EXERCISE PRICE
	(Dollars in thou	sands, except pe	er share data)
Outstanding at January 1, 1998	1,607,100	\$ 3.54	\$ 5,690
Granted	115,500	5.33	616
Cancelled	(49,500)	3.39	(168)
Exercised	(2,100)	3.81	(8)
Outstanding at December 31, 1998 Granted Converted Cancelled Exercised	1,671,000	3.67	6,130
	287,760	7.48	2,152
	360,000	7.33	2,640
	(4,650)	6.67	(31)
	(21,675)	3.42	(74)
Outstanding at December 31, 1999	2,292,435	4.72	10,817
Granted	1,049,532	9.67	10,146
Cancelled	(118,575)	6.29	(746)
Exercised	(52,650)	3.68	(194)
Outstanding at December 31, 2000	3,170,742	6.32	\$ 20,023

Stock options outstanding at December 31, 2000 (all currently exercisable) are follows:

		WEIGHTED- AVERAGE
		REMAINING LIFE
	NUMBER	(IN YEARS)
Exercise price:		
	1 060 500	6 10
\$3.33	1,069,500	6.19
\$4.00	347,250	6.56
\$5.33	121,500	7.66
\$7.33	572,460	7.17
\$8.67	24,000	8.92
\$9.67	1,036,032	10.00
	3,170,742	7.73
	=======================================	

At December 31, 2000, the Company had no shares of common stock available for future grant under the 1996 Stock Option Plan; 971,718 shares of common stock available for future grant under the 2000 Employee Stock Option Plan; and 225,000 shares of common stock available for future grant under the 2000 Directors Stock Option Plan.

On December 1, 1997, in connection with a rights offering of shares of the Company's common stock, the Company issued subscription rights to purchase an aggregate of 2,157,375 shares of the Company's common stock to certain officers and directors. The subscription rights have an exercise price of \$5.33 per share, were fully exercisable immediately, and expire on December 1, 2002.

Pro forma information regarding net income is required by SFAS No. 123, and has been determined as if the Company had accounted for its employee stock options and subscription rights under the fair value method of that statement. The fair value for these options was estimated at the date of grant using a minimum value option pricing model (which is used for non-public companies) with the following weighted-average assumptions:

	YEAR	ENDED DECEMBER 3	1
	2000	1999	1998
Risk-free interest rate	6.70%	4.73%	5.40%
Dividend yield	0%	0%	0%
Weighted-average expected life	3 years	3 years	3 years

The minimum value option pricing model is similar to the Black-Scholes option valuation model (which is primarily used for public companies) except that it excludes an assumption for the expected volatility of market price. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. The Company's pro forma net earnings and earnings per common share were as follows:

2000 1999 1998

(Dollars in thousands, except per share data)

Net income, as reported	\$ 4,784 \$	2,443 \$	244
Net income, pro forma	3,583	2,035	189
Basic earnings per common share, as reported	0.33	0.17	0.02
Basic earnings per common share, pro forma	0.25	0.14	0.01
Diluted earnings per common share, as reported	0.26	0.14	0.02
Diluted earnings per common share, pro forma	0.19	0.12	0.01

11. LIFE INSURANCE SUBSIDIARY

Prior approval of regulatory authorities is required for the payment of dividends to the Company by its life insurance subsidiary which exceed an annual limitation. During 2001, the life insurance subsidiary could pay dividends to its parent of \$14,505,000, without prior approval from regulatory authorities.

The financial statements of American Equity Investment Life Insurance Company differ from related statutory-basis financial statements principally as follows: (a) the bond portfolio is segregated into held-for-investment (carried at amortized cost), available-for-sale (carried at fair value), and trading (carried at fair value) classifications rather than generally being carried at amortized cost; (b) derivative instruments are recorded at amortized cost plus intrinsic value rather than market value; (c) acquisition costs of acquiring new business are deferred and amortized over the life of the policies rather than charged to operations as incurred; (d) the excess of purchase price over net assets acquired in business combinations is allocated to identifiable intangibles such as value of insurance in force acquired, rather than being entirely attributable to goodwill (a portion of which may be non-admitted); (e) policy reserves on traditional life and accident and health insurance products are based on reasonable assumptions of expected mortality, morbidity, interest and withdrawals which include a provision for possible adverse deviation from such assumptions which may differ from reserves based on statutory mortality rates and interest; (f) future policy benefit reserves on certain universal life and annuity products are based on full account values, rather than discounting methodologies utilizing statutory interest rates; (g) a liability is recorded for the present value of estimated amounts due under the General Agency Commission and Servicing Agreement rather than recording such amounts as they become due; (h) reinsurance amounts are shown as gross amounts, net of an allowance for uncollectible amounts, on the consolidated balance sheet rather than netted against the corresponding receivable or payable; (i) deferred income taxes are provided for the difference between the financial statement and income tax bases of assets and liabilities; (j) net realized gains or losses attributed to changes in the level of interest rates in the market are recognized as gains or losses in the statement of income when the sale is completed rather than deferred and amortized over the remaining life of the fixed maturity security or mortgage loan; (k) declines in the estimated realizable value of investments are charged to the statement of operations for declines in value, when such declines in value are judged to be other than temporary rather than through the establishment of a formula-determined statutory investment reserve (carried as a liability), changes in which are charged directly to surplus; (1) agents' balances and certain other assets designated as "non-admitted assets" for statutory purposes are reported as assets rather than being charged to surplus; (m) revenues for universal life and annuity products consist of policy charges for the cost of insurance, policy administration charges, amortization of policy initiation fees and surrender charges assessed rather than premiums received; (n) pension income or expense is recognized in accordance with SFAS No. 87, EMPLOYERS' ACCOUNTING FOR PENSIONS, rather than in accordance with rules and regulations permitted by the Employee Retirement Income Security Act of 1974; (o) surplus notes are reported as a liability rather than as a component of capital and surplus; and (p) assets and liabilities are restated to fair values when a change in ownership occurs, rather than continuing to be presented at historical cost.

Net income for the life insurance subsidiary as determined in accordance with statutory accounting practices was \$10,420,000, \$17,837,000 and \$4,804,000 in 2000, 1999 and 1998, respectively, and total statutory capital and surplus of the life insurance subsidiary was \$145,048,000 and \$139,855,000 at December 31, 2000 and 1999, respectively.

The National Association of Insurance Commissioners has revised the ACCOUNTING PRACTICES AND PROCEDURES MANUAL, the guidance that defines statutory accounting principles. The revised manual will be effective January 1, 2001, and has been adopted by the State of Iowa, the life company's state of domicile. The revised manual will result in changes to the accounting practices that the Company uses to prepare their statutory-basis financial statements. Management believes the impact of these changes to the Company's statutory-basis capital and surplus as of January 1, 2001 will not be significant.

12. COMMITMENTS AND CONTINGENCIES

The Company leases its home office space and certain equipment under operating leases which expire through February 2005. During the years ended December 31, 2000, 1999 and 1998, rent expense totaled \$575,000, \$452,000 and \$350,000, respectively. At December 31, 2000, minimum rental payments due under all noncancellable operating leases with initial terms of one year or more are (dollars in thousands):

Year ending December 31:

2001 2002 2003 2004 2005	\$ 573 566 548 285 35
	\$ 2,007

Assessments are, from time to time, levied on the Company by life and health guaranty associations in most states in which the Company is licensed to cover losses to policyholders of insolvent or rehabilitated companies. In some states, these assessments can be partially recovered through a reduction in future premium taxes. Management believes that assessments against the Company for failures known to date will be minimal.

13. EARNINGS PER SHARE

	YEAR ENDED DECEMBER 31 2000 1999			1998		
		(Dollars in t	thousands,	except per	share	data)
Net income Dividends on preferred stock	\$	4,784 (6)	\$	2,443 (13)	\$	244 -
Numerator for basic earnings per common share Dividends on preferred stock		4,778 6		2,430 13		244
Numerator for diluted earnings per common share	\$	4,784	\$ =====	2,443	\$	244
DENOMINATOR: Weighted average shares outstanding Effect of dilutive securities:		14,365,267	1	4,008,287		13,394,736
Preferred stock Warrants Stock options and management subscription		1,875,000 105,344		1,875,000 253,758		10,275 352,110
rights		1,705,364		1,028,403		344,364
Deferred compensation agreements		537,059		352,461		40,599
Adjusted weighted average shares outstanding		18,588,034		7,517,909		14,142,084
Basic earnings per common share	\$	0.33	===== \$	0.17	\$	0.02
Diluted earnings per common share	\$ ===	0.26	===== \$ =====	0.14 ======	\$ ====	0.02

The effect of the convertible stock of the subsidiary trusts has not been included in the computation of dilutive earnings per share as the effect is antidilutive.

Summary of Investments - Other Than

Investments in Related Parties

American Equity Investment Life Holding Company

December 31, 2000

(Dollars in thousands)

Type of Investment	Cost(1)	Value			mount at Which Shown in lance Sheet
Fixed maturity securities Available for sale					
United States Government and agencies State, municipal and other governments Public utilities Corporate securities Redeemable preferred stocks Mortgage and asset-backed securities	\$ 1,052,193 4,874 12,191 327,954 9,240 116,924		038,151 4,884 11,200 295,801 8,515 116,009		1,038,151 4,884 11,200 295,801 8,515 116,009
	1,523,376	1,	474,560		1,474,560
Held for investment					
United States Government and agencies Redeemable preferred stocks	353,808 75,472		293,311 71,712		353,808 75,472
	429,280				429,280
Total fixed maturity securities	1,952,656		839,583		1,903,840
Equity securities					
Non-redeemable preferred stocks Common stocks	6,850 585		5,845 826		5,845 826
Total equity securities	7,435		- /		6,671
Derivative instruments Policy loans Short-term investments	34,707 264 152,475	=======	:=====		34,707 264 152,475
Total investments	\$ 2,147,537 ========			\$ ====	2,097,957

⁽¹⁾ On the basis of cost adjusted for repayments and amortization of premiums and accrual of discounts for fixed maturity securities and derivative instruments.

Condensed Financial Information of Registrant

(Parent Company)

American Equity Investment Life Holding Company

Condensed Balance Sheets

(Dollars in thousands)

	December 31 2000		ber 31	31 1999	
ASSETS					
Cash and cash equivalents Fixed maturity security, held for investment, at amortized cost	\$	4,779	\$	683	
(market: 2000-\$35,487; 1999-\$43,014)		36,845		46,668	
Receivable from subsidiary (eliminated in consolidation)		500		3,195	
Receivables from related party		42,373		18,788	
Property, furniture and equipment, less accumulated depreciation: (2000-\$914; 1999-\$761)		58		211	
Debt issue costs, less accumulated amortization: (2000-\$500; 1999-\$454		1,935		1765	
Deferred income tax asset Accrued investment income		3,000		1963 547	
Other assets		673		-	
Investment in and advances to subsidiaries (eliminated in		90,163		73,820	
consolidation)		120,644		86,952	
Total assets	\$ =====	210,807		160,772	
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities:					
Notes payable Payable to subsidiaries (eliminated in consolidation)	\$	44,000 102,730	\$	20,600 102,029	
Amounts due to related party		4,000		2,591	
Other liabilities		1,425		1,228	
Total liabilities		152,155		126,448	
Stockholders' equity: Series Preferred Stock		625		625	
Common Stock		14,530		4,712	
Additional paid-in capital		57,577		66,058	
Accumulated other comprehensive loss		(16,876)		(35, 235)	
Retained earnings (deficit)		2,796		(1,836)	
Total stockholders' equity		58,652		34,324	
Total liabilities and stockholders' equity	\$ =====	210,807		160,772	

Condensed Financial Information of Registrant

(Parent Company)

American Equity Investment Life Holding Company

Condensed Statements of Income

(Dollars in thousands)

	2000	Year ended December 1999	31 1998
Revenues: Net investment income Dividends from subsidiary (eliminated in consolidation) Interest from subsidiary (eliminated in consolidation) Surplus note interest from subsidiary (eliminated in consolidation) Interest on note receivable from related party	\$ 3,479 1,500 214 2,006 2,053	3,000 46 1,079	\$ 154 - 158
Total revenues	9,252	5,730	312
Expenses: Interest expense on notes payable Interest expense on debentures issued to subsidiary trusts (eliminated in consolidation) Other operating costs and expenses	2,339 7,663	2,069	789 - 819
Total expenses	10,622	3,787	1,608
Income (loss) before income taxes, equity in undistributed income of subsidiaries and minority interest in subsidiaries Deferred income tax benefit	(1,370) 1,037	•	(1,296)
Income (loss) before equity in undistributed income of subsidiaries and minority interest in subsidiaries Equity in undistributed income of subsidiaries (eliminated in consolidation)	(333) 12,566	,	(1,296) 1,540
Income before minority interest in subsidiaries Minority interest in subsidiaries - earnings attributable to company- obligated mandatorily redeemable preferred securities of	12,233	4,465	244
subsidiary trusts	(7,449)	(2,022)	-
Net income	\$4,784	\$2,443	\$244 ========

Condensed Financial Information of Registrant

(Parent Company)

American Equity Investment Life Holding Company

Condensed Statements of Cash Flows

(Dollars in thousands)

		Year ended December 31	
	2000	1999	1998
OPERATING ACTIVITIES			
Net income	\$ 4,784	\$ 2,443	\$ 244
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Provision for depreciation and amortization	199	446	402
Accrual of discount on fixed maturity security	(334)	(334)	
Equity in undistributed income of subsidiaries	(12,566)	(559)	(1,540)
Minority interest in subsidiaries - earnings attributable to company-obligated mandatorily redeemable preferred	,	, ,	, , ,
securities of subsidiary trusts	7,449	2,022	-
Accrual of discount on debenture issued to subsidiary trust	521	522	-
Deferred income tax benefit	(1,037)	(1,963)	-
Changes in operating assets and liabilities:	, , ,	. , ,	
Receivable from subsidiary	2,695	(3,195)	127
Receivable from related party	3,416	(613)	-
Accrued investment income	547	(547)	-
Other assets	(673)	28	(26)
Payable to subsidiaries	180	3	(18)
Amounts due to related parties	1,409	2,591	-
Other liabilities	197	(342)	482
Net cash provided by (used in) operating activities	6,787	502	(329)
INVESTING ACTIVITIES			
Capital contributions to subsidiaries	(60)	(6,075)	(6,600)
Purchase of surplus notes from subsidiary	-	(17,000)	(5,500)
Purchase of note receivable from related party	(27,000)	(18,175)	-
Purchases of property, furniture and equipment	-	-	(196)
Net cash used in investing activities	(27,060)	(41,250)	(12,296)

Condensed Financial Information of Registrant

(Parent Company)

American Equity Investment Life Holding Company

Condensed Statements of Cash Flows (continued)

(Dollars in thousands)

	20	000	1999	1998	
FINANCING ACTIVITIES					
Financing fees deferred		(216)	(1,801)		-
Proceeds from notes payable		23,400	10,600		-
Proceeds from issuance of debentures to subsidiary trusts		-	29,015		-
Net proceeds from issuance of preferred stock		-	=	9	,968
Net proceeds from issuance of common stock		(619)	1,512	1	, 283
Acquisition of common stock		1,956	-		-
Dividends paid		(152)	(107)		-
Net cash provided by financing activities		24,369	39,219	11	,251
Increase (decrease) in cash and cash equivalents		4,096	(1,529)	(1	,374)
Cash and cash equivalents at beginning of year		683	2,212	3	,586
Cash and cash equivalents at end of year	\$	4,779	\$ 683	\$ 2	,212
·	=======	=======================================	=======================================	========	====
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION					
Cash paid during the year for interest:					
Notes payable	\$	2,339	\$ 896	\$	467
Debentures issued to subsidiary trusts		7,663	1,547		-
Exchange of fixed maturity security for debentures issued to					
subsidiary trust		-	72,490		-
Fixed maturity security contributed to subsidiary		10,157	26,156		-

Condensed Financial Information of Registrant

(Parent Company)

American Equity Investment Life Holding Company

Note to Condensed Financial Statements

December 31, 2000

1. BASIS OF PRESENTATION

The accompanying condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto of American Equity Investment Life Holding Company.

In the parent company financial statements, the Company's investment in and advances to subsidiaries (which includes surplus notes issued by the Company's life insurance subsidiary) is stated at cost plus equity in undistributed income (losses) of subsidiaries since the date of acquisition and net unrealized gains/losses on the subsidiaries' fixed maturity securities classified as "available for sale" and equity securities in accordance with SFAS 115, Accounting for Certain Investments in Debt and Equity Securities.

The parent company's fixed maturity security is held for investment.

See Note 7 to the consolidated financial statements for a description of the parent company's notes payable.

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Supplementary Insurance Information

American Equity Investment Life Holding Company

December 31, 2000

(Dollars in thousands)

Segment	Deferred Policy Acquisition Costs	Future Policy Benefits, Losses, Claims and Loss Expenses	Unearned Premiums	Other Policy Claims and Benefits Payable	Insurance Premiums and Charges
Year ended December 31, 2000 Life insurance	\$ 289,609	\$ 2,099,915	\$ - \$	16,669 \$	19,372
Year ended December 31, 1999 Life insurance	178,800	1,358,876	-	11,553	13,746
Year ended December 31, 1998 Life insurance	57,103	541,082	-	6,316	11,170
Segment	Net Investment Income	Benefits, Claims, Losses and Settlement Expenses	Amortization of Deferred Policy Acquisition Costs	Other Operating Expenses	Premiums Written
Year ended December 31, 2000 Life insurance	\$ 89,477	\$ 65,257 \$	8,574 \$	26,166	\$ -
Year ended December 31, 1999 Life insurance	64,610	48,959	7,063	20,693	-
Year ended December 31, 1998 Life insurance	26,357	21,923	2,020	13,007	-

Reinsurance

American Equity Investment Life Holding Company

(Dollars in thousands)

Segment	Gross Amoun	Ceded to Other Companies	Assumed from Other Companies	Net Amount	Percentage of Amount Assumed to Net
December 31, 2000 Life insurance in force	\$ 2,365,190 =======		\$ 161,793	\$ 2,355,279 =======	6.87%
Insurance premiums and other considerations Annuity and single premium universal life product charges	\$ 8,338		-	\$ 8,338	-%
Traditional life insurance and accident and health insurance premiums	8,600		2,616	11,034	23.7%
	\$ 16,938		\$ 2,616 =======	\$ 19,372 =======	13.5%
December 31, 1999 Life insurance in force	\$ 1,555,677		\$ 990,516	\$ 2,544,925 ========	38.9% ======
Insurance premiums and other considerations Annuity and single premium universal life product charges	\$ 3,452	\$ -	\$ -	\$ 3,452	-%
Traditional life insurance and accident and health insurance premiums	7,444	1,111	3,961	10,294	38.5%
	\$ 10,896	\$ 1,111 =======	\$ 3,961 ======	\$ 13,746 =======	28.8%
December 31, 1998 Life insurance in force	\$ 1,407		\$ 2,398,544 =========	\$ 2,399,951 =========	99.9%
Insurance premiums and other considerations Annuity product charges Traditional life insurance and accident and health	\$ 642		\$ -	\$ 642	- %
insurance premiums	19	567	11,076	10,528	105.2%
	\$ 661	\$ 567	\$ 11,076 ========	\$ 11,170 ========	99.2%
	=========	=========	=========	=========	======================================

EXHIBIT INDEX				
EXHIBIT NUMBER	DESCRIPTION			
	Articles of Incorporation, including Articles of Amendment**++			
3.2	Amended and Restated Bylaws+			
4.1	Agreement dated December 4, 1997 between American Equity Investment Life Holding Company and Farm Bureau Life Insurance Company re Right of First Refusal*			
4.2	Stockholders' Agreement dated April 30, 1997 among American Equity Investment Life Holding Company, David J. Noble, Twenty Services, Inc., Sanders Morris Mundy Inc. and stockholders*			
4.3	Registration Rights Agreement dated April 30, 1997 between American Equity Investment Life Holding Company and stockholders*			
4.4	Amended and Restated Declaration of Trust of American Equity Capital Trust I dated September 7, 1999+			
	The Company agrees to furnish the Commission upon its request a copy of any instrument defining the rights of holders of long-term debt of the Company and its consolidated subsidiaries			
9	Voting Trust Agreement dated December 30, 1997 among Farm Bureau Life Insurance Company, American Equity Investment Life Holding Company and David J. Noble, David S. Mulcahy and Debra J. Richardson (Voting Trustees)*			
10.1	Restated and Amended General Agency Commission and Servicing Agreement dated June 30, 1997 between American Equity Investment Life Insurance Company and American Equity Investment Service Company*			
10.1-A	1999 General Agency Commission and Servicing Agreement dated as of June 30, 1999 between American Equity Investment Life Insurance Company and American Equity Investment Service Company+			
10.2	1996 Stock Option Plan*			
10.3	Restated and Amended Stock Option and Warrant Agreement dated April 30, 1997 between American Equity Investment Life Holding Company and D.J. Noble*			
10.4	Warrant to Purchase Common Stock dated May 12, 1997 issued to Sanders Morris Mundy Inc.*			
10.5	Deferred Compensation Agreements between American Equity Investment Life Holding Company and			
	 James M. Gerlach dated June 6, 1996* Terry A. Reimer dated November 11, 1996* David S. Mulcahy dated December 31, 1997* 			
10.6	Forgivable Loan Agreement dated April 30, 2000 between American Equity Investment Life Holding Company and D.J. Noble++			

- 10.7 2000 Employee Stock Option Plan++
- 10.8 2000 Director Stock Option Plan++
- 21 Subsidiaries of American Equity Investment Life Holding Company

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- * Incorporated by reference to the Registration Statement on Form 10 dated April 29, 1999
- ** Incorporated by reference to the Registration Statement on Form 10 dated April 29, 1999 and Post-Effective Amendment No. 1 to the Registration Statement on Form 10 dated July 20, 1999.
- + Incorporated by reference to Form 10K for the period ended December 31, 2000.
- ++ Incorporated by reference to Form 10Q for the period ended June 30, 2000.

Exhibit 21

Subsidiaries of American Equity Investment Life Holding Company

American Equity Investment Life Insurance Company

American Equity Capital Trust I

American Equity Capital Trust II

American Equity Investment Properties, L.C.

American Equity Capital, Inc.